AMERICAN IMPORT & EXPORT BULLETIN

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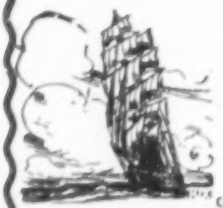

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Special Announcement to . . .

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In the printing, binding, and distribution of the annual CUSTOM HOUSE GUIDE we, like all business firms, have been faced with steadily increasing costs.

For the past ten years we have not passed along these increases to our subscribers. Instead, we have absorbed them by increased sales volume and greater efficiency in our operations. This, however, has its limitations. We now find that we have no alternative but to increase the price of the 1958 edition of the CUSTOM HOUSE GUIDE.

Here, for example, is just one of the problems we have faced: As a direct result of the recent GATT, the size of the GUIDE was increased by 48 pages. The 1957 edition alone cost us $3.00 more per copy than the 1956 edition—and this figure does not include the various increases we have had year after year. Obviously we cannot control the size of the GUIDE. It is imperative that we publish *all* the information and revisions enacted, otherwise we would be short-changing our subscribers.

In view of the above, the price of the 1958 edition has been set at $30.00, plus postage and binding. As heretofore, this price will include 12 issues of the monthly AMERICAN IMPORT & EXPORT BULLETIN.

We wish to point out that the 1957 edition of the GUIDE, as in previous years was *completely sold out.* A second printing of this edition likewise was a 100% sell-out. Orders for the 1958 edition are piling up rapidly, with every indication that it, too, will be entirely sold out shortly after publication date. Present subscribers, however, are assured of priority. They will receive their 1958 editions as soon as they come off the press. If additional copies are required, we suggest you place your order without delay . . . *today.*

JOHN F. BUDD
Publisher

STATE DEPARTMENT

Reciprocal Trade Agreements • Treaties, etc.

TRADE AGREEMENTS CALENDAR

COMPLETER AGREEMENTS

Country	Effective	Status
Argentina	11/15/41	(Continues)
Australia	1/1/48	see Gen. (Geneva)
Austria	10/19/51	see Gen. (Torquay)
Belgium	1/1/48	see Gen. (Geneva)
"	6/6/51	see Gen. (Torquay)
Brazil	7/31/48	see Gen. (Geneva)
"	3/21/53	see Gen. (Torquay)
Burma	7/30/48	see Gen. (Geneva)
Canada	1/1/48	see Gen. (Geneva)
"	6/6/51	see Gen. (Torquay)
Ceylon	7/30/48	see Gen. (Geneva)
Chile	3/16/49	see Gen. (Geneva)
China	Withdrew from GATT effective 5/5/50	
Colombia	Terminated effective 12/1/49	
Costa Rica	Terminated effective 6/1/51	
Cuba	1/1/48	see Gen. (Geneva)
"	1/1/48	Supplemental agreement
Czechoslovakia	Obligations suspended 9/29/51	
Denmark	5/28/50	see Gen. (Geneva)
"	1/20/52	see Gen. (Torquay)
Dominican Republic	5/19/50	see Gen. (Annecy)
" "	6/6/51	see Gen. (Torquay)
Ecuador	Terminated effective 7/16/56	
El Salvador	5/31/37	(Continues)
Finland	5/25/50	see Gen. (Annecy)
France	1/1/48	see Gen. (Geneva)
"	6/6/51	see Gen. (Torquay)
Germany (Western)	10/1/51	see Gen. (Torquay)
Greece	3/9/50	see Gen. (Annecy)
Guatemala	Terminated effective 10/15/55	
Haiti	1/1/50	see Gen. (Annecy)
Honduras	3/2/36	(Continues)
Iceland	11/19/43	(Continues)
India	7/9/48	see Gen. (Geneva)
Indonesia	3/11/48	see Gen. (Geneva)[9]
"	11/18/51	see Gen. (Torquay)
Iran	6/28/44	(Continues)
Italy	5/30/50	see Gen. (Annecy)
"	11/17/51	see Gen. (Torquay)
Japan	9/10/55	GATT
Lebanon	Withdrew from GATT effective 2/25/51	
Liberia	Withdrew from GATT effective 6/13/53	
Luxembourg	1/1/48	see Gen. (Geneva)
"	6/6/51	see Gen. (Torquay)
Mexico	Terminated effective 1/1/51	
Netherlands	1/1/48	see Gen. (Geneva)
"	6/6/51	see Gen. (Torquay)
New Zealand	7/31/48	see Gen. (Geneva)
Nicaragua	5/28/50	(Continues)
Norway	7/11/48	see Gen. (Geneva)
"	8/2/51	see Gen. (Torquay)
Pakistan	7/31/48	see Gen. (Geneva)
Paraguay	4/9/47	(Continues)
Peru	10/7/51	see Gen. (Torquay)
Rhodesia, Fed. of and Nyasaland	7/12/48	see Gen. (Geneva)
Sweden	4/30/50	see Gen. (Annecy)
"	7/7/51	see Gen. (Torquay)
Switzerland	2/15/36	(Continues)
"	7/11/55	Supplementary Agreement
Syria	Withdrew from GATT effective 8/6/51	
Turkey	10/17/51	see Gen. (Torquay)
Union of South Africa	6/14/48	see Gen. (Geneva)
United Kingdom	1/1/48	see Gen. (Geneva)
Uruguay	1/1/43	see Gen. Agreements
Venezuela	12/16/39	(Continues as supplemented)
"	10/11/52	Supplemental agreement
General Agreement:		
Geneva (original)	1/1/48	(Continues)
Annecy Protocol	1/1/50	(Continues)
Torquay Protocol	6/6/51	(Continues)
Japanese Accession	9/10/55	(Continues)
Geneva (1956) Agreement	6/30/56	(Continues)

[9] Originally effective as Netherlands possession. [8] So long as the GATT is applied provisionally, as at present, contracting parties may withdraw from the agreement on 60 days' notice.

RENEGOTIATION OF TARIFF CONCESSIONS BY BRAZIL

The Interdepartmental Committee for Reciprocity Information has issued notice that a public hearing will be held in December in order to obtain views and information in connection with United States participation in forthcoming tariff negotiations with Brazil. Such negotiations were provided for in a waiver granted to Brazil by decision of the Contracting Parties to the General Agreement on Tariffs and Trade on November 16, 1956. This waiver granted Brazil permission to put into force a new customs tariff immediately following its enactment, subject to certain terms and conditions. One of these conditions was that Brazil would undertake to begin negotiations with the other contracting parties as soon as possible after the new tariff was enacted in order to establish a new schedule of Brazilian tariff concessions, the negotiations to be completed and the results put into effect within a period not to exceed one year from the date of such enactment. (This period may, however, be extended.) Negotiations with Brazil are expected to be held in Geneva beginning in January, 1958.

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No. 106 GEORGE L. BELL

President

Committee for a National Trade Policy, Inc.

A native of Pinos Altos, New Mexico, George L. Bell received his LB degree at the University of California (1909) and his L.L.B. at Harvard University (1912). From 1913 to 1918 he served as assistant professor of law at the University of California. In approximately the same period Mr. Bell was executive officer and attorney for the California State Commission of Immigration and Housing. In 1918-19 he held the post of executive officer at the U.S. War Labor Policies Board, thereafter serving successively as sole arbitrator in the men's clothing industry in New York City (1919-20); consultant in management and industrial relations, San Francisco (1920-27); vice president and director, Caterpillar Tractor Company, Peoria, Illinois (1927-35); vice president and director, American Chlorophyll, Inc., New York (1935-42). Mr. Bell, from 1942 to 1945 served as chief of the General Commodities Branch, Board of Economic Warfare; and from 1945 to 1949, as acting director

(Continued on page 1026 also see page 1011)

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THE DECISIONS WE FACE IN FOREIGN TRADE POLICY

by GEORGE L. BELL
President
Committee for a National Trade Policy, Inc.

VERY soon after the publication of this issue of the *American Import & Export Bulletin*, the 85th Congress begins its second session. The dominant theme will be the international crisis—the extent of our military preparedness, the status of American leadership of the Free World, and the strength of the Free World itself in the face of the latest Soviet challenge to its security and its ingenuity. All these issues—each of them focusing on the central issue of military security—are not definable and meaningful in military terms alone. Military factors constitute but one dimension to what is a multidimensional problem. There are also important economic and political dimensions to each of these questions.

On the economic side no issue before the Congress in the coming session transcends in importance the decision we as a nation shall have to make regarding our foreign trade policy. The precise question on which that decision will be pegged will be: What kind of trade agreements legislation will the Congress enact to take the place of the Trade Agreements law that expires next June 30th?

The reciprocal trade agreement program, which needs no explanation to the readers of this journal, has been a significant part of United States foreign policy for almost 25 years. On the one hand it has reflected the ingenuity, the far-sightedness, and the vitality of the largest and strongest economy in the world; on the other, it has helped greatly to strengthen the hand of the United States as it grasped more firmly the wheel of Free World leadership.

Through the machinery of the trade agreements program—first through bilateral reciprocal trade agreements and then, since 1948, chiefly through the much more efficient and more effective instrument of multilateral arrangements—we have done much to clear the channels of international trade of a large number of the restrictions in many countries with which they had for a long time been clogged. The multilateral reciprocal trade agreements program helped restore stability to the greatly dislocated patterns of world trade following World War II by providing a much needed set of ground rules for fair dealing in international trade; in addition it established a more efficient framework for the negotiation of tariff and other trade concessions and for the settlement of intergovernmental disputes over trade controls. What has been accomplished to date must be preserved, and there is still more progress to be made in fostering the ever rising levels of international trade that are so essential to the sound economic growth, the greater political stability, and the enhanced military security of the United States and the nations in whose economic growth, political stability, and military security we have such a large stake.

This international trading arrangement—one to which the rest of the Free World has geared its economic policies and its hopes, in spite of our seemingly hesitant continuation of the program through the fits and starts of not more than three-year extensions, laden with the growing burdensome baggage of more and more weakening amendments—will be on the block during the coming months. Without a Trade Agreements Act and U. S. participation in the General Agreement on Tariffs and Trade that it makes possible, the Free World's multilateral trading system will eventually collapse. If there is no trade agreements act, tariff making, which has been done these past 24 years almost entirely by the executive branch of the gov-

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FOREIGN TRADE POLICY—Continued

ernment under a grant of basic authority from the Congress, will revert to the political logrolling jamboree on the floors of House and Senate.

If there is no General Agreement on Tariffs and Trade, the world will return to the free-for-all of nationalist trade restrictions and the retaliations they engender. This is economic warfare. To bring this threat more up-to-date, the common-market arrangements that are either about to be set in motion or are on the drawing boards will have no rules of fair trade policy practices to guide their tariff and other trade policies, and the retaliation to which I have referred will indeed become massive retaliation, bloc against bloc.

While it is most unlikely that the Congress will allow the reciprocal trade agreements law to die, there is a real possibility that the law now on the books may be weakened even further than in previous extensions. Efforts will be made by protectionist forces both in and outside the Congress to get around the trade agreements legislation by enacting import quotas and levying special excise taxes on imports of certain commodities (witness the recent episode in the case of lead and zinc). There will be all-out opposition to a modernization of the Tariff Classification Act, and further anti-dumping amendments will be sought that, instead of affording protection against injury clearly caused by deliberate dumping, would make that legislation another vehicle for dodging—if not actually nullifying—the trade agreements act.

But the gravest danger lies in the threats—made openly from both legislators and lobbyists—to take from the President his authority to reject, modify, or approve the recommendations of the Tariff Commission. This proposed amendment to the trade agreements act—a crippling amendment, indeed a fatal one—would require the Tariff Commission to send its recommendations, not to the President as now, but to Capitol Hill, with the Commission's recommendation to take effect unless rejected by the Congress within 90 days. What is involved here in this already announced threat to the trade agreements program is not only a return to the old logrolling shambles, but a drastic curtailment of the power of the Presidency in the field of foreign affairs. Such a step would make the founding

(*Continued on page* 1018)

CBFAA NEWS

A monthly report of the

Customs Brokers & Forwarders Association of America, Inc.

JOHN F. BUDD, Executive Secretary

8-10 Bridge Street, New York 4, N. Y.

BY-LAWS AND MEMBERSHIP LIST, 1957-1958

The new, revised edition of C.B.F.A.A. By-Laws and Membership Roster, to which over 100 new members have been added has been distributed. This booklet will be known as the **Golden Book** of the customs brokerage and freight forwarding industry.

When you have business to do in other ports, Martin Kerner, President, recommended that you "keep your business in the family," and use your fellow-members wherever possible.

Copies of this new Membership List are being distributed to importers, exporters, Collectors of Customs, banks, foreign consuls, U. S. government departments, foreign buying commissions, etc.

BOYKIN BILL H.R. 8382

Members will be interested to learn that H.R. 8382 has received widespread support from shippers, carriers, government agencies, and others.

As an indication of this support, they list hereunder some of those who have publicly stated that they favor the bill:

New York Board of Trade.
Commerce & Industry Association of New York.
State of New Jersey—Dept. of Conservation & Economic Development.
State of New York—Department of Commerce.
Foreign Traders Association of Philadelphia.
Norfolk Chamber of Commerce.
New Orleans Traffic & Transportation Bureau.
New Orleans Board of Trade.
Board of Commissioners of the Port of New Orleans.
Norfolk Port Authority.
Newport News Port Commission.
Virginia Peninsular Association.
Hampton Roads Maritime Association.
W. B. Kennedy Sons, Paducah, Kentucky (Tobacco exporters).
Chamber of Commerce of the New Orleans Area.
Chamber of Commerce of Massena, New York.
Seismograph Service Corporation, Tulsa, Oklahoma.
Traffic Club of New Orleans.
International House, New Orleans.
Mississippi World Trade Council.
Virginia State Ports Authority.
American Association of Port Authorities.
Virginia State Chamber of Commerce.
Trans-Atlantic Associated Freight Conferences.
Far East Conference.

They also have support pledged by a number of Congressmen. However, to win this

CHARLESTON OVERSEAS FORWARDERS, INC.
406 PEOPLES BUILDING, CHARLESTON, S. CAROLINA
Telephone 3-5384—P. O. Box 860—TWX-CS-298
CUSTOM HOUSE BROKERS
FOREIGN FREIGHT FORWARDERS
CARGO CONCENTRATORS
FORWARDERS FME NO. 630
Member New York Foreign Freight Forwarders & Brokers Assoc., Inc.

CBFAA NEWS—Continued

fight, they will need every bit of assistance possible, and therefore suggest that each CBFAA member contact people in his locality who operate similarly to those who have already endorsed the bill, and obtain further endorsements.

It is of particular importance that endorsements or pledges of support be obtained from Congressmen, preferably those who are members of the Merchant Marine and Fisheries Committee.

Please put your shoulder to the wheel, and help free the industry from the plague of dockets, court procedings, and interminable expenses.

SAMPLE OFFICE SHIPMENTS

The Collector at New York calls our attention to the following change of practice:

The customs inspectors will no longer automatically send packages manifested as samples to the Sample Office Room at the Appraisers Stores. **These packages will only be sent in to the Appraisers Stores when requested by the importer and at the expense of the importer.**

If these packages are not cleared within the free time allowed, they will be sent into General Order **promptly** at the expiration of the free period.

This change in practice is to be effective immediately.

NEW MEMBERS APPROVED

The Executive Committee has recently approved the admission of the following new members:

(C) = Customhouse Brokers (F) = Foreign Freight Forwarders

Associate Members

ENGLAND

London

Flexhill Shipping Co., Ltd., 6 Rangoon St. (E.C. 3)—(CF).

THE NETHERLANDS

Delfzijl

A. van Dijk, Landstraat 33, Postbox 4—(CF).

CUSTOMHOUSE BROKERS LICENSE APPLICATION

The Collector of Customs advises that the following has made application for an **individual** Customhouse Broker's License:

San Diego, California

Mr. David Ewing Porter, 4024 St. James Place, San Diego 3, Calif.

NOTE: Persons knowing of any reason why an applicant should not receive a license are requested to communicate with this Association.

INDEPENDENT

FORTNIGHTLY

'ROUND-WORLD SERVICE

U.S. East Coast—Mediterranean—Red Sea—Pakistan—India—Ceylon—Straits
Hong Kong—Formosa—Japan—U.S. West Coast—Panama—Puerto Rico

FORTNIGHTLY SERVICES

NEW YORK/BERMUDA

U.S. WEST COAST/SAN JUAN — NORTH ATLANTIC PORTS INTERCOASTAL

FORTNIGHTLY:
GULF - ATLANTIC/CONTINENT
(General U.S.A. Agent—
Independent Gulf Line)
AMERIND SHIPPING CORP.—Sub-Agents

MONTHLY: TRANSATLANTIC
(N.Y./Norfolk to Rotterdam, Bremen, Bremerhaven)
MONTHLY: U. S. EAST COAST — SPAIN
(N. Y. to Cadiz—Barcelona—Beirut—Alexandria)

ISBRANDTSEN
Merchants and Shipowners

26 Broadway, N.Y.C. WHitehall 3-2600

Port Activities

THIRTY-NINE high level Japanese officials and Chambers of Commerce representatives were guests last month of the **Los Angeles Board of Harbor Commissioners** at a luncheon at the San Pedro Hacienda Hotel and a two-hour boat tour of the harbor. The group, made up of Japan's delegation to the fourth Biennial Pacific Area Conference of Mayors and Chamber of Commerce Presidents held in San Diego, was welcomed by Acting Major John S. Gibson, Jr.; Lloyd A. Menveg and Dr. Elton C. Spires, president and vice president of the Los Angeles Board of Harbor Commissioners; Bernard J. Caughlin, the Port's general manager; and representatives of various steamship companies and agencies and local Chambers of Commerce. In his remarks, Menveg emphasized "the great and growing importance of the maritime commerce" between Japanese ports and Los Angeles Harbor. He pointed out that last year, for the third consecutive year, Japan, with 368 ship arrivals, led all other foreign flag arrivals at Port of Los Angeles.

•

Announcement has been made by Robert W. Williams, chairman of the **Maryland Port Authority,** that Dr. Walter C. Boyer, a senior design engineer for the J. E. Greiner Company, has been appointed director of engineering for the Authority.

•

Henry Roloff, staff member of the **San Diego Harbor Department** since 1952, has resigned his position. Roloff held the title of assistant to the port director, and previously had been director of public relations for the Port of San Diego. He is leaving the field of port administration to become a partner in the Teawell Company, a San Diego advertising and public relations agency. Carl Reupsch, former business manager of the Harbor Department, has returned to assume Roloff's duties.

•

A group of New Orleans business and civic leaders, headed by W. D. Roussel, president of the Board of Commissioners of the **Port of New Orleans,** took off at Moisant International Airport for a month-long trade promotional visit to Havana. According to Roussel, "the chief purpose of our trade delegation is to increase the trade between Cuba and the United States through the Port of New Orleans." Representing the Port of New Orleans in the delegation are: William D. Roussel, local coffee broker as well as president of the Port's Board of Commissioners; Ralph P. Nolan, transportation company executive, and vice president of the Board; Edgar A. G. Bright, investment company executive, and chairman of the Port's finance committee; Robert W. French, director of the Port, and Rafael C. Goyeneche, director of the Latin American Division of the Port's Trade Development Department. New Orleans business and civic leaders making the trip are: Dr. Edgar Burns, vice presi-

Two-way cornucopia
FOR PRODUCTS OF WORLD MARKETS

RUBBER
Rubber industry ranks fourth in California, importing latex and exporting finished products.

FISHING
$14,000,000 of canned fish is exported yearly through the Port of Los Angeles.

CITRUS
Over 100,000 tons of citrus fruits are shipped annually through the Port of Los Angeles.

Port of Los Angeles . . . a modern cornucopia of the world's good things that contribute to your better living.

Port of Los Angeles

Bernard J. Caughlin, General Manager
J. F. Parkinson, Traffic Manager
Room 1300, City Hall, Los Angeles 12, California
A $150,000,000 municipally owned port serving the third largest industrial empire in the United States.

PORT ACTIVITIES—Continued

dent of the Cordell Hull Foundation, and a member of the Tulane University medical faculty; Lewis Gottlieb, chairman of the board, City National Bank of Baton Rouge, Louisiana, and chairman of the board of supervisors of Louisiana State University; William Johnston, sales manager for American Sugar Refining Company; Henry Z. Carter, vice president of Avondale Marine Ways, Inc.; Oliver J. Williford, general traffic agent of the Illinois Central Railroad; Luis Banos, vice president of the Foreign Department, Whitney National Bank; Z. W. Barlett, vice president of Freeport Sulphur Company; Richard W. Freeman, president of the Coco-Cola Bottling Company, and chairman of the board of Delta Airlines, and first vice president of International House; Basil J. Rusovich, Jr., president of Transcontinental Export-Import Company; Carl Biehl, president of Biehl and Company, steamship agents; Craike Salmon, Sr., president of Bauerlein Advertising, Inc.; and Pierre Villere, vice president of Bauerlein. . . . James W. Martin, director of the Trade Development Department of the Port of New Orleans, left the United States recently for a three-week trade promotional tour of Japan. Martin will represent the Port of New Orleans on the United States Soybean Trade Development Team. The purpose of the tour is to promote the sale of American soybeans in Japan and increase trade in general between the two countries.

•

The **Ports of Virginia** during the first six months of 1957 showed an increase in total foreign trade tonnage of 34% compared to the national increase of 21.5%, the Virginia State Ports Authority reported. Combined bulk and general cargo tonnage at Hampton Roads was 30,357,647 tons while the total tonnage for all Virginia Ports was reported at 30,624,493 tons. Compared to the first six months of 1956 the total foreign trade of all Virginia ports during the first half of this year increased by 7,774,373 tons, of which export increases accounted for 7,131,599 tons and import increases 642,774 tons. At Hampton Roads the total increase was 7,678,570 of which 7,037,550 tons were exports and 641,020 tons imports. The overall increase of 35.2% in exports was less than the national increase of 44.4% for the six-month period, but in the second quarter of 1957 exports at all Virginia ports climbed 39.2% to exceed the national increase of 28.6%. Imports through the state's ports increased 24.7%, or more than eight times the national increase of 2.9% during the first half of the year. Virginia's total foreign trade increased from 8.2% of total U. S. tonnage in the base year 1953 to 18.3% in the first six months of 1957; while the export trade increased from 16.7% of total U. S. export tonnage in the base year 1953 to 30.7% in the first six months of 1957. Virginia's import trade increased from 2.6% of total U. S. import tonnage in the base year to 4.2% in the first half of 1957.

•

Robert O. Edwards, assistant to the general manager of the **Port of Seattle,** recently visited New York, Washington, D. C., Chicago, and intermediate points as part of a trade-promotion trip. Edwards met with various governmental agencies and made numerous business calls on Port of Seattle customers and prospective customers in behalf of soliciting cargoes for the Port.

•

Governor Vernon W. Thomson of Wisconsin has announced the appointment of Robert F. Matthes as port development specialist in the **Division of Industrial Development** of the Governor's Office. Matthes will work with Wisconsin port cities, assisting them in their development programs aimed at capitalizing on the increased waterborne commerce that will move upon the Great Lakes when the St. Lawrence Seaway is completed in 1959. A graduate of the United States Merchant Marine Academy, Matthes had been assistant marine planning analyst with The Port of New York Authority. The position he now fills was established by the 1957 Wisconsin State Legislature when it expanded the responsibilities of the Industrial Develop-

(*Continued on page* 1022)

COSMOPOLITAN LINE
NORWEGIAN MOTORSHIPS
To
ANTWERP—HAVRE—ROUEN

DODERO LINES
F.A.N.U.
ARGENTINE STEAMERS
To
BUENOS AIRES—DIRECT

SOUTHERN CROSS LINE
NORWEGIAN MOTORSHIPS
To
BRAZIL—RIVER PLATE

COSMOPOLITAN SHIPPING COMPANY, INC.
GENERAL AGENTS
42 BROADWAY, N.Y. 4, N.Y.
TEL., Digby 4-6363

Retired N. Y. Traffic Executive with own office will represent, supervise and expedite movement of export, import and domestic freight at North Atlantic ports. Reasonable fee.

Box B, American Import & Export Bulletin

WORLD-WIDE TARIFF CHANGES

NOTE: *During the past month the Department of Commerce has issued the notices of changes in Foreign Tariffs and Trade Controls throughout the world. As these are too comprehensive to be published in detail and of interest only to our readers doing business in particular countries, we are listing their titles, and suggest that if further information is desired, you write direct to the Department of Commerce, Bureau of Foreign and Domestic Commerce, Washington 25, D. C., or any field office of the Department.*

October 28, to November 18, 1957

AUSTRALIA
Broadens import licensing.

BELGIUM
Import-export procedures simplified.

BRAZIL
Capital to be moved in April, 1960, to Brasilia. Sign economic declaration with Chili.

BRITISH GUIANA
Lowers duties on refrigerators.

BURMA
Increases duties on 55 items.

CAMBODIA
Permits larger profit remittances from new investments. Extends multiple exchange rates. New surtax imposed on luxury imports.

CHILI
Raises rate of gold surcharge.

COLOMBIA
Sets new rules for payment of cotton tax. Changes lists of imports. Fifteen-percent tax on minor exports dropped.

COSTA RICA
Sets new rate to convert import values. Treaty with Guatemala goes in effect.

ECUADOR
Amends import tariff. Purchase rules must be met.

GERMANY
Cartel law copies available. Federal bank law adopted. Opens dollar area quotas. Sets quota for nickel and alloys.

INDIA
Fixes import policy for six months. Sets cotton quota. Abolishes some duties.

ISRAEL
Various tariffs changed.

JAMAICA
Requires permit for import of rice paddy.

JAPAN
Cuts export quotas for plywood. Cuts 6-month import budget.

MEXICO
Alters tariff schedules.

NICARAGUA
More items granted duty benefits.

PERU
Waives duties on busses and bus chassis.

S. AFRICA
Enter double taxation agreement with Belgium.

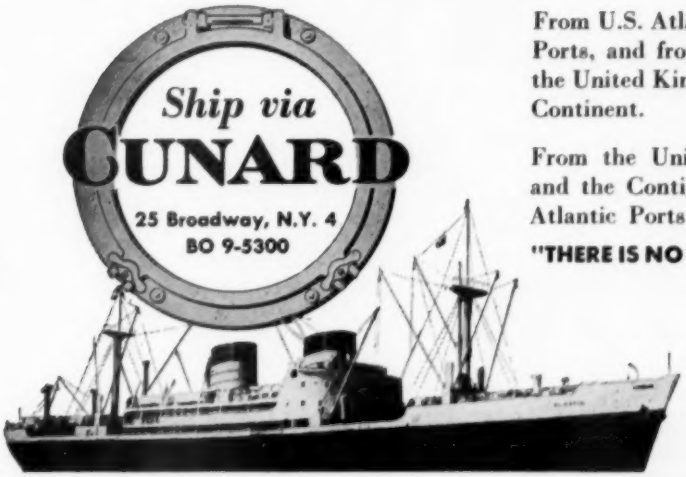
SUDAN
Changes tax royalty on certain items of export.

THAILAND
Abolishes automobile quotas.

URUGUAY
Suspends import activity temporarily. Sign trade friendship treaty with Portugal.

VIET-NAM
Import categories reduced.

TO LIVERPOOL, LONDON and SOUTHAMPTON



From U.S. Atlantic and Gulf Ports, and from Canada, to the United Kingdom and the Continent.

From the United Kingdom and the Continent to U. S. Atlantic Ports and Canada.

"THERE IS NO BETTER WAY"

BROCKLEBANKS' CUNARD SERVICE

From India and Pakistan to U.S. North Atlantic and South Atlantic and Gulf Ports.

FOREIGN TRADE POLICY—Continued from page 1012

fathers squirm in their last resting places. In short, the effect of all these threats to our established trade policy—to our entire foreign policy—should be cause for deep concern to Americans generally.

In terms of our own imports and exports, there is more involved here than trade statistics and the incomes and jobs of those who import and those who export. There are also the millions of jobs of workers engaged in the processing of imported products and of goods for export, either in the manufacturing stage or in transportation and other services. And what the shifts in U. S. imports and exports will not measure is the shifts in confidence around the Free World and the diversion of the trade of our partners to markets and sources of supply that we would not regard as particularly desirable for security reasons.

We face a crisis of alternatives in 1958. Before summarizing the alternative I regard as the only one consistent with a *national* policy in the *national* interest, I think each of us should study carefully the following set of questions:

1 Do we want to promote rapid economic growth in our own country, keeping pace with the opportunities of technological advancement and using our resources in land, labor and capital to best advantage?

2 Do we have a stake in the rapid economic growth of the rest of the free world, both for reasons of national security and in terms of market potential for American goods and services?

3 Do we have faith in the ability of a dynamic free enterprise system to move with the times, to adapt to the challenge of competition from both domestic and foreign producers, and to attain levels of efficiency which make possible production at low cost—and sale at low prices—with an eye on expanding markets, both at home and abroad?

My answer to all these questions is in the affirmative and it is on that premise that I base my strong belief in a foreign trade policy with the lowest practical minimum of tariffs and other trade barriers. I want to make it clear that I am not asking for complete free trade either this month, this year or in the foreseeable future.

The United States is capable of something better than a mere extension of the present legislation for another 3 years. The new legislation should be for a much longer term (but still an odd number so as to extricate it from election year politics) and free of crippling amendments. It should include substantive tariff cutting authority so that reciprocal trade concessions from other countries may be negotiated. And Congress should authorize U. S. participation in the proposed Organization for Trade Cooperation as an administrative arm for the General Agreement on Tariffs and Trade.

And I would ask those companies, those workers, and those communities who are asking the Government to divert its attention from the national interest of the United States and provide protection for domestic production of certain products against foreign competition, to take a good, hard look at what it is that is causing the decline they say is taking place in that particular industry, or in a few firms in that industry. There are many cases where import competition is held up as the

(*Continued on page* 1022)

EXPRESS SERVICE TO
ITALY
CARGO • PASSENGER • MAIL

FROM NEW YORK

DEC. 12—CRISTOFORO COLOMBO
Gilbraltar, Naples, Cannes, Genoa

JAN. 3—SATURNIA
Lisbon, Gilbraltar, Barcelona, Naples, Palermo, Patras, Venice, Trieste

JAN. 10—AUGUSTUS
Gilbraltar, Naples, Cannes, Genoa

JAN. 15—CRISTOFORO COLOMBO
Gilbraltar, Naples, Cannes, Genoa

JAN. 24—VULCANIA
(from Boston—Jan. 25)
Lisbon, Gilbraltar, Barcelona, Naples, Palermo, Patras, Venice, Trieste

Italian Line

Battery Park Bldg., 24 State St., New York 4 Tel.: Digby 4-0800

Marine Notes

AT a meeting of the board of directors of **United Fruit Company,** Samuel Zemurray tendered his resignation as a member of the board. Mr. Zemurray has not been in good health in recent years. The Board accepted his resignation with reluctance but with full recognition of his service during his two terms as president (1938-1948 and 1949-1951) and as director since 1930. The election of O. Kelley Anderson to the board was also announced at this meeting. Mr. Anderson is president of the New England Mutual Life Insurance Company and serves on many directorates of companies and institutions. At the same meeting Crawford H. Ellis tendered his resignation as a member of the Board. This resignation was also accepted with great reluctance and with full recognition of the fact that Mr. Ellis has the longest service of any director since the founding of the company, having served since 1910.

•

Frederic P. Sands, publicity director for Grace Line, has been named chairman of the Nominating Committee of the **American Merchant Marine Institute's** Public Relations Committee. Also on the Nominating Committee to choose a committee chairman for 1958 are J. Lawrence Filson, public relations representative of The Texas Company, and Gordon Kidd, director of publications, United Fruit Company. Allison S. Graham, public relations director for American Export Lines, is the current chairman of this committee.

•

The South African Trader, newest addition to the **South African Marine Corp., Ltd.** fleet of cargo liners, called at the Port of Charleston, S. C., Nov. 15 on the first leg of her inaugural voyage in the line's service. Additional ports of loading included Baltimore Nov. 18, and New York Nov. 22. Her ports of discharge are Capetown, Port Elizabeth, East London, Durban, and Lourenco Marques, South Africa.

•

A third 200-foot diesel towboat for the **Mississippi Valley Barge Line Company,** St. Louis, was launched in Pittsburgh last month at the Neville Island shipyards of Dravo Corporation. The vessel, one of the most powerful on the inland waterways, was christened the Valley Voyager in an unusual christening ceremony. Not one, but three sponsors smashed bottles of champagne on the hull of the boat moments before she splashed into the Ohio River. All three sponsors are daughters of Valley Line vice presidents. They were: Miss Linda Rae McGirl, daughter of R. L. McGirl, vice president - operations; Miss Carol Joyce Barta, daughter of W. J. Barta, vice president-sales; and Miss Nancy Clark Morris, daughter of J. M. Morris, vice president-sales for the Pittsburgh district.

•

Boise-Griffin Steamship Co., Inc., announced the opening of an office in Chicago at 333 North Michigan Avenue. The company acts as agents in the United States for **Thorden Lines, Concordia Line, Finnlines** and **Fred Olsen Line.**

•

The M/S Mar Egeo, newest addition to the **Nervion Line's** fleet of modern cargo-passenger ships connecting United States Gulf and South Atlantic ports with Spain, Portugal, and North Africa, arrived November 17 at New Orleans on her maiden voyage. H. F. Aldecoa, managing director of Compania Maritima del Nervion, whose father founded the line between the United States and the Iberian peninsula was on board the Mar Egeo to observe the performance of the new vessel. The Mar Egeo, according to Cortland Linder, vice president of the **Kerr Steamship Company, Inc.,** general agents in the United States, is a sister ship of the Mar Tirreno which entered the Nervion Line's service in April of this year.

•

The appointment of W. F. George Harris as a member of the local board of directors in the United States for **Furness, Withy & Company, Ltd.,** was announced in New York. Mr. Harris has been with the world-wide shipping firm 34 years, serving successively in London, Shanghai, Hong Kong, Manila, and Singapore.

•

James W. Elwell & Co., Inc., announced a new service, **Crescent Line, Inc.** General cargo berth services will be rendered from U. S. East Coast ports to the Red Sea and Persian Gulf. The inaugural sailing of the Crescent Line will be made by the S. S. Aretis, departing from New York the first half of December, 1957 for Jeddah, Dam-

MOORE-McCORMACK *Lines*

AMERICAN FLAG SHIPS

Freight and Passenger Service with regular sailings from the East and West Coasts of the United States.

AMERICAN SCANTIC LINE

United States East Coast ports to NORWAY — DENMARK — SWEDEN —POLAND—FINLAND

AMERICAN REPUBLICS LINE

East Coast United States and Canadian ports to TRINIDAD — BARBADOS — BRASIL—URUGUAY—ARGENTINA

PACIFIC REPUBLICS LINE

United States West Coast ports to CANAL ZONE — COLUMBIA — VENEZUELA—TRINIDAD—BRASIL—URUGUAY—ARGENTINA

ROBIN LINE

U. S. East Coast ports to PORTS OF SOUTH AND EAST AFRICA and the INDIAN OCEAN ISLANDS

5 Broadway, New York 4, N. Y.

Offices in Principal Cities of the World

MARINE NOTES—Continued

mam, Basrah, Khorramshahr and other ports. Regular monthly sailings will be maintained on an independent basis.

•

Two executives of the **Cunard Line,** Vincent A. Demo and Charles J. Moran, have been appointed assistant general managers of the company according to an announcement by E. Seymour-Bell, general manager of the company in the United States. Mr. Demo and Mr. Moran were appointed assistant managers of the company in January 1954. Mr. Demo had formerly served as general passenger manager and Mr. Moran as assistant general freight manager. Both men have risen through the ranks, having begun their careers with the Cunard Line as office boys. . . . C. Page Townsley has been appointed assistant manager of Cunard Line's Cleveland Office. Mr. Townsley is replacing Norman C. Anderson who is returning to the New York Office for a new assignment.

•

Central Gulf Lines has announced a new berth-line service from the Port of Mobile to the ports of the Red Sea and Persian Gulf, India, Pakistan and Ceylon. Ships of this new steamship line organized this year to serve the Gulf and Near East, have called at Mobile previously on charter operations. Now, however, these vessels will make fortnightly sailings. **Page & Jones, Inc.,** First National Bank Building, are the Mobile agents for Central Gulf Lines.

•

James W. Elwell & Co., Inc., 327 South LaSalle Street, Chicago, has been appointed agents for the **Three Bays Line, Inc.,** Miami based steamship company. Elwell will represent the line in the Midwest from Chicago and from offices in Milwaukee and Cleveland.

•

Swedish American Line's new training ship, M.S. Stureholm, which will be plying the freight trade between Gulf ports, the Continent and Scandinavia, was delivered to the owners after a trial run. The Stureholm, which measures 8,400 tons d.w., will be used in the apprentice training program of the Swedish American Line while "paying her own way" in the freight service of the company.

•

Norton, Lilly & Company has commenced partial operation at its new Port Newark Terminal. Port Newark telephone numbers are as follows: Whitehall 4-3570; Market 2-6663. Steamers are loading and discharging at Port Newark Wharfs 141 and 145.

•

Raymond F. Thompson has ended a long career with the **Alcoa Steamship Company** when he retired as Western traffic manager, with headquarters in Chicago. Mr. Thompson had been with Alcoa since 1945 when he joined its Chicago Office as special traffic representative, a year before his appointment as western traffic manager. He is succeeded by William R. Nikodem, formerly assistant Western traffic manager. Mr. Nikodem began his Alcoa career in Chicago, starting as passenger representative in 1941. From there he was sent to New York as operating assistant, later promoted to manager of the trade and development department, and then sent to Trinidad as special traffic representative. In 1946 he was made manager of Alcoa's Barbados Office. In 1951 he joined Alcoa's Montreal office as assistant manager of the company's Canadian operations. He was named manager there in 1956, a year before he came to Chicago.

•

The retirement of Cassius C. Mallory, chairman of the board of directors of **Grace Line,** was announced recently by Lewis A. Lapham, president. At the request of the board, Mr. Mallory had agreed to extend his period of service two years beyond the line's retirement age of 65. Born in Heppner, Oregon, Mr. Mallory has been associated with the maritime industry for 47 years. After serving in the U. S. Navy during World War I, he returned to civilian life in 1919 and was appointed assistant comptroller of the United States Shipping Board in San Francisco. Mr. Mallory joined the Grace organization in 1921 as auditor of the Pacific Mail Steamship Co. and subsequently assisted in the formation of the Panama Mail Steamship Co., becoming its assistant general manager and treasurer. In 1930, he was made vice president and general manager of Panama Mail and vice president of Grace Line, remaining on the Pacific Coast until 1934 when he was transferred to New York. He was elected treasurer of Grace Line in 1937, a director in 1950, and succeeded the late R. Ranney Adams as president in 1953. He was elected chairman of the board in June, 1955. Mr. Mallory has been very active in industry affairs, lending his experience and talents to the Propeller Club of the United States, the American Merchant Marine Institute, and the Committee of American Steamship Lines in various important assignments. He is particularly well-known in Washington where, during World War II, he organized the Office of Operating Cost Control for the War Shipping Administration and served as its director.

ZIM-ISRAEL AMERICA LINES

S.S. ZION S.S. ISRAEL

EXPRESS
CARGO-PASSENGER
LINERS

Sailing every third week from
NEW YORK, PHILA., BALT., to

NAPLES
HAIFA
TEL AVIV

Also modern Zim freighters sailing monthly from Gulf Ports to PIRAEUS, HAIFA/TEL AVIV

GREAT LAKES SERVICE to PIRAEUS, ISKENDERUN/IZMIR, HAIFA/TEL AVIV to be resumed in 1958

General Agents in the USA:
GARCIA & DIAZ, INC., 25 Broadway
New York 4, N. Y., WHitehall 4-8400

Owner's rep.: AMERICAN ISRAELI SHIPPING CO., INC.
42 Broadway, N. Y. 4—Digby 4-7600

AIR-PORTATION NEWS

(REG. U. S. PAT. OFF.)

ACCORDING to an announcement by the **Port of New York Authority, Newark Airport** will be serviced by the world's second largest air cargo center which will cost almost $4 million.

•

An Examiner of the **Civil Aeronautics Board** has recommended that the foreign air carrier permit of **Argentine Airlines** be renewed for a temporary period of three years. An amendment will authorize the airline to fly passengers, cargo and mail between Buenos Aires and New York via Sao Paulo, Rio de Janeiro, Belem, Port of Spain, and Havana.

•

Air France has opened a new office at **1020-22 Saint Catherine's Street, Montreal, Canada.**

•

Thomas J. Lane has been appointed manager of cargo sales at Los Angeles for **American Airlines.**

•

Douglas Aircraft Company has announced the sale of one additional DC-7C and one DC-6A to **Swissair.** The Swiss carrier currently is operating four DC-7Cs in addition to its transport of the DC-6 series.

•

Mr. Robert G. Menzies, Prime Minister of Australia, officially opened **Qantas House** recently. The $3 million building is the new headquarters of the Australian airline.

•

Frank H. Sheldon has been appointed by **Slick Airways** as area sales manager for Greater New York, Northern New Jersey, Westchester County, New York; and Fairfield County, Connecticut.

•

British European Airways recently moved its **London** air cargo depot to **14 Dilke Street, Chelsea Embankment, S.W. 3.**

•

According to word from France, **Sud-Aviation** is producing a supersonic version of the Caravelle. It will be known as the **Super-Caravelle.**

•

Stanley H. Brewer, professor of transportation at the University of Washington, has predicted an increase in air cargo movements of 670% by 1965. This prediction is contained in a study made for the **Boeing Airplane Company.**

•

Riddle Airlines has appointed **Joseph A. E. LeBlanc** as Tampa-St. Petersburg district manager, and **Larry Quinlan** as station manager at Idlewild.

•

Airborne Freight Corporation recently announced that record October air shipments of more than 1,200,000 pounds were flown from San Francisco to all parts of the United States and to world markets.

•

El Al Israel Airlines recently received its second **Britannia 313.** Three such transports have been ordered by the airline.

•

Air-India International has established sales offices at **425 Park Avenue, New York;** and at **510 West 6th Street, Los Angeles.**

•

Northwest Orient Airlines has inaugurated its new air-truck service. A dozen major trucklines participate in this service which, according to **T. R. Nolan,** NWA freight sales director, is the first of its kind and makes possible faster service and lower rates. He said that "for the first time a freight shipment by truck and plane will go all the way on a single through rate and airbill number." The service will be provided at first to more than 800 communities in Iowa, Minnesota, Montana, North and South Dakota.

•

Pan American World Airways has named **Harold Swift** director and district traffic and sales manager at San Juan, Puerto Rico.

•

Lockheed Aircraft's first propjet **Electra** recently rolled out of final assembly, one month ahead of production schedule.

•

Continental Air Lines has requested permission from the CAB to provide Colorado Springs with through service to Chicago and Los Angeles.

Now . . . KLM offers

DAILY ALL CARGO FLIGHTS

FROM NEW YORK

TO EUROPE

AND BEYOND

SEE YOUR CARGO AGENT, FORWARDER or any KLM office for information and rates on your particular commodity. KLM Royal Dutch Airlines, 430 Park Avenue, New York 22, N. Y.

KLM ROYAL DUTCH AIRLINES

AIR-PORTATION NEWS—Continued

The former British civil air attache in Washington, **David Proudlove,** recently was named president of the **Bristol Aeroplane Company (U.S.A.), Inc.**

•

J. I. Case Company, Racine, Wisconsin, has chartered more than 70 airliners through **United Air Lines** for the world premiere of its "1960 Case-o-matic Line." This is reputed to be the largest domestic airlift ever operated by a corporation.

•

Charles H. Startup has been elected assistant vice president-customer service by **American Airlines'** board of directors. Mr. Startup has been with A.A. since 1939.

•

Aeronaves de Mexico last month received the first of two Britannia 302s ordered in June. It is expected that the aircraft will be placed in operation between Mexico City and New York.

•

TWA has inaugurated new nonstop **Jetstream** service between New York and Frankfurt, Zurich and Madrid.

•

TACA International Airlines will inaugurate **Viscount** service on its runs between New Orleans and Central America and between Mexico City and Central America.

Varig Airlines of Brazil has ordered two **Caravelle** jet airliners at a cost of approximately $5 million. This represents the first Caravelle order by an airline in the Western hemisphere.

•

Hans Elsevier has been appointed United States coordinator of Caribbean sales development for **KLM Royal Dutch Airlines.**

•

American Airlines has inaugurated a five-times weekly all-cargo service at **St. Louis.**

•

Richard W. Gilbert, former manager of cargo sales for Eastern Air Lines, has been elected senior vice president of **Alaska Airlines.**

•

British West Indian Airways has resumed flight operations. Operations had been suspended by a pilots' strike for a period of two weeks.

•

Scandinavian Airlines System has inaugurated nonstop DC-7C service between Europe and South America, cutting flight time across the South Atlantic by more than five hours.

PORT ACTIVITIES—Continued from page 1016

ment Division to include cooperation with Wisconsin's port cities.

•

The **Ports of Oakland, Alameda and Stockton** have been given equal status with the Port of San Francisco for handling cargoes from Japan, Korea and Okinawa, according to word received by the Port of Oakland from steamship sources. The decision of the Trans-Pacific Freight Conference of Japan, an organization of steamship companies, to grant terminal status to Oakland, Alameda and Stockton is the second major victory this year for the mainland ports after years of efforts to wipe out rate discriminations. Last July the Federal Maritime Board ordered the Pacific Westbound Conference to serve Eastbay ports at the same ocean rates for Orient-bound cargo originating east of Denver as were in effect for San Francisco. The members of the Trans-Pacific Freight Conference of Japan serving the Bay Area include American President Lines, Daido Kaiun Kaisha, Iino Kaiun Kaisha, Kawasaki Kisen Kaisha, Mitsubishi Shipping Company, Mitsui Steamship Company, Nippon Yusen Kaisa, Osaka Shosen Kaisha, Pacific Far East Line, Pacific Transport Lines, Shinnihon Steamship Company, States Marine Lines, States Steamship Company.

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FOREIGN TRADE POLICY—
Continued from page 1018)

cause of injury to domestic production, but where it is found that import competition is only to a small extent, if at all, responsible, and the *real* reason lies elsewhere.

If fair import competition is found to be the real cause of serious injury to American labor, industry, and local communities, the government in Washington in cooperation with state and local governments should be prepared to help those corporations, those workers, and those communities adapt their resources to lines of production in which they can truly hold their own. Of course, where truly national defense considerations are involved—and there are not as many of these as some would have us believe—production should be maintained. But import barriers should be a last, not a first, recourse.

To meet the international challenge that confronts us, to think and act to the limit

(Concluded on page 1072)

Foreign Trade Activities

of the

NATIONAL FOREIGN TRADE COUNCIL
111 BROADWAY, NEW YORK 6, N. Y.

NOTE:—*The following items represent, in condensed form, only a few "Bulletins" released during the past month and are shown for their general interest. For a complete report on any items, write NFTC direct. Please mention this Bulletin.*

FOREIGN TRADE AND FINANCE

NFTC has distributed to interested Members copies of the Monthly Review of Credit and Business Conditions, Federal Reserve Bank of New York, for July, September and October, 1957, containing articles respectively on "The Postwar Development of Money Markets Abroad"; Selective and Direct Credit Controls Abroad," and, in October, "Recent Trends in United States Foreign Trade" and "International Monetary Developments."

SURPLUS AGRICULTURAL SALES AGREEMENT WITH MEXICO

The United States Department of Agriculture has announced that an agreement has been entered into with the Government of Mexico for the purchase by that country of 28.2 million dollars worth (including certain ocean transportation costs) of yellow corn for Mexican pesos. The agreement was negotiated under Title I of the Agricultural Trade Development and Assistance Act of 1954 (Public Law 480, 83rd Congress, as amended). Sales under this program will be made by private United States traders.

The agreement provides that 25% of the pesos to be derived from the sales proceeds under the commodity sales agreement with Mexico will be set aside and made available for loans to the United States and Mexican private enterprise. The loans will be made by the Export-Import Bank of Washington.

Under the legislation the Bank may lend these pesos to (1) United States firms or their branches, subsidiaries, or affiliates for business development and trade expansion in Mexico, or to (2) either United States or Mexican firms for expanding markets for and consumption of United States agricultural products.

The law requires that the loans be mutually agreeable to the Export-Import Bank and Mexico, represented by Nacional Financiera, S.A. The law prohibits loans for the manufacture of products to be exported to the United States in competition with products produced in the United States, or for the manufacture or production of commodities "to be marketed in competition with United States agricultural commodities or the products thereof."

(*Continued on page* 1067)

Railroads In Foreign Trade

THREE promotions in the foreign freight department of the **Lehigh Valley Railroad** have been announced by W. A. Grove, general freight traffic manager. A. K. Thomas has been appointed foreign freight traffic manager, New York City, succeeding W. H. Lancton, deceased. Mr. Thomas entered Lehigh Valley service as a stenographer at Pittsburgh in 1922, later holding positions of chief clerk and commercial agent prior to his appointment as district freight agent at the company's Philadelphia office during 1944. He has been export and import agent at New York since 1945. M. G. Spang, presently commercial agent in the foreign freight department in New York, has been appointed foreign freight agent. Mr. Spang has been connected with the Lehigh traffic department since 1928 except for a period of military service between 1942 and 1946. H. H. Teeter has been appointed export and import agent. He has spent his entire railroad career in the foreign freight department of Lehigh Valley's New York office, beginning as a clerk in 1928 and appointed commercial agent during 1936.

•

William T. Wilson, 52, has been appointed vice president personnel, **Canadian National Railways.** He succeeds William H. Hobbs who has retired. Wilson brings to his new position wide experience in the administration of wartime government agencies and crown corporations, as well as his eight years in the personnel department of the CNR, Canada's largest industrial employer.

•

Union Pacific Railroad celebrated an anniversary Nov. 1. It marked the 60th year since the railroad was put "on the block" at public auction and turned over to the highest bidder—for a total sum of $81,536,290.49. Records now show the "new" company with assets totaling nearly a billion and a half dollars. The big sale—in fact the largest auction in the history of the country at that time—was the result of early financial maneuvers, severe competition, drouth, crop failures and the depression aftereffects of the business panic of 1873. Unable to meet its fixed charges, the railroad was placed in the hands of three receivers and finally sold at foreclosure under order of a federal court.

Purchased by the financing syndicate of Kuhn, Loeb & Co., the new Union Pacific Railroad Company was launched and within a short time Edward Henry Harriman, one of the participants in charge of the reorganization, emerged as the dominant figure in the road's management. Under his direction the properties of the company were rehabilitated. Millions were spent for modern locomotives and freight and passenger cars, curves were eliminated and grades cut down, wooden bridges were replaced with steel or masonry, the water supply was systematically improved, yards were enlarged, heavier rail was installed and double tracking was completed by the hundreds of miles. The initiative and faith in an expanding west displayed by Harriman during the early part of the new railroad's history provided the solid foundation for its present status as a leader in the railroad industry. That sale on Nov. 1, 1897, included only the Union Pacific Railway main line from Omaha to Ogden, Utah. Since that time, and again under the prodding of Harriman, the railroad has added another main line from Kansas City to Denver, Colo., then to Cheyenne, Wyo., where it joins the main line from Omaha and continues west. At Granger, Wyo., one principal division heads northwest toward Portland, Ore., with tentacles of connecting track throughout the states of Idaho, Montana, Oregon and Washington. At Ogden, another division turns southward to Los Angeles, and a direct connection to San Francisco is offered over the Southern Pacific. With other railroads, U.P. also operates through service to Chicago and St. Louis. Union Pacific is presently maintaining schedules with 1,340 locomotive units, nearly 53,000 freight cars and over 1,200 passenger cars.

•

Charles A. Chinnis has been named assistant superintendent of the Virginia division of the **Seaboard Air Line Railroad** and will have headquarters in Raleigh, it has been announced by J. H. Hester, superintendent of the division.

•

The Railroads' Tariff Research Group has issued its freight tariff improvement prog-

(Continued on page 1073)

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IMPORT ACTIVITIES

of the

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Note: *The following items represent, in condensed form, only a few of their "Bulletin" releases during the past month and are shown for their general interest. For further details write Council direct. Please mention this Bulletin.*

GENERAL DEVELOPMENTS

General Agreement on Tariffs and Trade—The 37 countries which are now Contracting Parties to the General Agreement on Tariffs and Trade (GATT) are now holding their twelfth session in Geneva. Up to the present time, the Contracting Parties have adopted a number of amendments to the GATT, including: **(1)** Strengthening of the balance-of-payment provisions by a requirement that import restrictions maintained for financial reasons must be reviewed annually (or in the case of undeveloped countries every other year; **(2)** Addition of standards designed to prevent the increased use of export subsidies for manufactured products; and to prevent use of export subsidies for agriculiural products to the point of gaining a more than equitable share of the world export trade; **(3)** Establishment of reporting procedures to obtain information about the operation of state-trade enterprises in order to prevent the use of such enterprises as obstacles to trade; **(4)** Adoption of more expeditious procedures under which an underdeveloped country may invoke increased tariffs or apply non-discriminatory quotas to assist the establishment of a new industry; **(5)** Assurance of continued stability of tariff concessions granted in agreements negotiated under the GATT. Such tariff concessions will be automatically continued for consecutive periods of three years whenever one period ends, although before any new period ends, Goverments will be able to renegotiate individual concessions.

During the twelfth session, the Federation of Malaya and Ghana were accepted as Contracting Parties, and it was reported that Switzerland is in the process of acceding to the GATT.

Brazil—On August 14, 1957, Brazil put into effect new tariff schedules and rates of duty involving the modification or withdrawal of a large number of tariff concessions Brazil had granted to the United States and to a number of other countries in trade

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GENERAL DEVELOPMENT—IMPORT ACTIVITIES—Continued

agreements negotiated under the GATT (General Agreement on Tariffs and Trade). Because of this action, the United States and the other countries involved will participate in negotiations with Brazil in order to get compensatory adjustments for the tariff concessions which Brazil has modified or withdrawn. In preparation for these negotiations, which are expected to be held in Geneva beginning in January, 1958, the Committee for Reciprocity Information held public hearings in Washington.

"Preliminary List"—The period during which domestic interests could submit requests to the Treasury Department for additions to "Preliminary List" expired on October 22, 1957. On that very last date, however, the association representing the manufacturers of synthetic chemicals is reported to have submitted to the Treasury a long list of chemical products, with the request that they be added to the Preliminary List, issued on August 25, 1957. Reliable reports from Washington indicate that in spite of this last-minute request, the Treasury may still be able to publish the "Final List" in **January** of next year. The new valuation provisions of the Customs Simplification Act of 1956 will go into effect 30 days after the publication of the Final List.

Samples and Advertising Matter—Under the provisions of Public Law 85-211 (and T.D. 54463 of the Bureau of Customs) certain samples and advertising matter may now be entered into the United States free of duty. This applies to catalogs, price lists or trade notices used in the solicitation of business; and to commercial samples not exceeding $1 in value or which are marked, torn, perforated, or otherwise treated in such a manner as to be made unsuitable for sale or for use otherwise than as samples, with additional limitations being applied to samples of alcoholic beverages, tobacco products, and cigarette papers. In addition, P. L. 85-211 permits certain motion-picture advertising films to be entered free of duty under bond for their reexportation, in accordance with section 308, Tariff Act of 1930

Import Manifests—At the present time, section 26.7(a) of the Customs Regulations provides that upon the written application of an importer, a collector of customs may refuse to permit any person outside of the customs service to copy from manifests any information or data concerning merchandise consigned to the importer, e.g. the type of material, the country from which it was shipped, and either the quantity or the value. The Bureau of Customs, however, is proposing to amend this section in order to remove all restrictions on the disclosure of such information. Under the proposed amendment, all details could be copied from an import manifest except the name of the importer, which would be withheld only upon written request of the importer himself.

American Goods Returned—Because of the discontinuance of certification by American consular offices abroad, the Bureau of Customs has abolished Customs Form 129 (Invoice of Returned American Goods and Declaration of Foreign Exporter), which was required to be submitted by the foreign shipper of returned American goods exceeding $500 in value. In its place, however, the Bureau now requires a declaration on a suggested new form in which the foreign shipper is to submit certain information with respect to returned American articles exceeding $500 in value and which the importer wants to enter free of duty under par. 1615, Tariff Act of 1930.

DEVELOPMENTS AFFECTING IMPORTED COMMODITIES

Wool Fabric Quota—The Government agencies responsible for making recommendations to the President on the operation of the wool fabric quota are seeking to obtain, through the Committee for Reciprocity Information, the views of interested parties on the manner in which this quota is being applied. To this end, the Committee will open public hearings in Washington December 9, 1957, and invites all interested parties to submit factual reports, supported by specific evidence wherever possible, regarding conditions in the industry or actual trade experience since the quota has been in effect, and suggestions regarding its future operation.

NEW MEMBERS

The following firms have been proposed for membership in the Council:

The American Metal Company, Limited, Cragstan Corporation, Gredana Corporation of U. S., Kling Photo Corp., National Carloading Corporation, Schenley Import Corporation, all of New York City; and General Foods Corporation of White Plains, N. Y.

GEORGE L. BELL—Continued from page 1069

of the Office of International Trade. He was a member of the U.S. Board of Foreign Service (1947-49); commercial attache and economic officer at the American Embassy in Paris (1949-54); and a Washington management consultant (1954-55). In 1955 he took over the presidency of the Committee for National Trade Policy, Inc.

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Foreign Trade Graphics

IRVING MICHAELS, credit manager, **Revlon International Corporation,** was elected chairman of the **Drug & Chemical Export Club** of the **Foreign Credit Interchange Bureau** at the club's annual meeting in New York. **Frank Bor, Jr.,** assistant controller, **Johnson & Johnson International,** was elected vice chairman.

•

J. V. Muller, head of the service division of the traffic department of **United States Rubber Co.,** was presented with a clock on his 40th anniversary with the company by **Ross W. Bennington,** general traffic manager, in the absence of **James W. Harley,** director of traffic.

•

The **Brooklyn Steel Warehouse Company** of Brooklyn, New York announces the appointment of **Aaron Falkowitz** as manager of the expanded **Export Boxing Division.**

•

Lifschultz Fast Freight, a major East Coast-Midwest less-carload freight forwarder, has extended its direct, fourth morning delivery service to and from the Chicago-Milwaukee area to 51 additional points in Vermont.

•

Rudolph Kuhlmann, director, **Ameresco, Inc.,** discussed the subject, **Foreign Manufacturing Licenses from the Standpoint of the Small Manufacturer,** at a meeting of the **Export Managers Club of New York, Inc.**

•

The Cologne International Spring Fair will start with the **Furniture Fair,** (February 7-11). Firms from 16 other European countries will compete with the German furniture manufacturing industry. At the **Household Goods and Hardware Fair** (February 28-March 3), over 1,000 exhibitors in 25 branch groups will demonstrate the latest developments in this field of production. The final stage of the Spring Fair comprises the **Textile and Clothing Fair** (March 9-11). Its offer includes consumer goods from home and abroad.

•

A. M. Strong, retired vice president of the **American National Bank and Trust Company, Chicago,** now an international trade consultant, was elected as a director of **Brunswick International, C. A.,** a subsidiary of **The Brunswick-Balke-Collender Company.**

•

Further expansion in the Caribbean area has been announced by Manpower, Inc., and its affiliate, Salespower, Inc. An office has been opened in San Juan, headed by Rafael F. Romeu, in addition to the one now in operation in Havana. Address of the new unit is Calle Monserratte 1050, Santurce.

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FOREIGN TRADE GRAPHICS—Continued

The world's six automotive producing nations will present their newest models at the **1958 International Automobile Show.** The automotive extravaganza, to be held in the **New York Coliseum** from **April 5 to April 13,** will feature the largest collection of new styling, engineering and craftsmanship developments ever presented in this country. The dates for the 1958 exposition, the second edition of the worldwide automotive display which opened New York's Coliseum in April, 1956, were announced by **Charles Snitow,** president of the International Automobile Show.

•

Apeco de Mexico S.A., with headquarters in Mexico City, has been organized by **American Photocopy Equipment Company** to carry on the firm's operations in that country. **Jerome G. Korn,** formerly of the home office in Chicago, will manage the new unit, which commenced operations November 15.

•

Carl W. Nelson was appointed vice president in charge of the **Chicago** office of **Hawaiian Freight Forwarders, Ltd.** and **American Oceanic Forwarding Company,** succeeding the late **George Distler.**

•

Schield Bantam Company, Waverly, Iowa, world's largest producer of truck-cranes and excavators, has announced the shipment of seven crawler-mounted Model C-35 Bantams to the **Colombia National Railways.** According to **Export Manager P. J. Vatter,** this represents the largest single export order ever received from any of the company's foreign distributors. **Manuel Toro e Hijo, Ltda.,** Bogota, Colombia, received the bid in competition with 18 other manufacturers.

•

A new committee has been formed by the **Steamship Freight Brokers Assn.: John H. Faunce,** chairman; **Walter H. Van Hoesen; Leslie Salisbury; A. V. Biegen.** The group will study the Port of New York ocean freight forwarders conference; the Boykin Bill, Revised No. 8382; and legal action in the matter of jurisdiction of the FMB.

•

Dr. Cyril C. Hermann, of **Arthur Little, Inc.,** discussed **Industrial Opportunities in Iraq** at a meeting of the **New England Export Club,** Boston.

•

Pan-Maritime Cargo Service, Inc., New York foreign freight forwarding firm, has announced the opening of new offices in Panama City, Panama and San Jose, Costa Rica. The company also has offices abroad in Caracas, Frankfurt and Buenos Aires.

•

Ernest Henderson, president of the **World Trade Center of New England,** said that the goal of the organization during the next six years is to achieve $250 million in foreign trade.

•

Top level management changes within **The Goodyear Tire & Rubber Company's** organization in **Great Britain** have been announced by **Frank T. Magennis,** president of the **Goodyear International Corporation.** At a meeting of the board of **The Goodyear Tyre & Rubber Company (Great Britain) Limited, A. S. Bishop,** who has been managing director of Goodyear-Great Britain since 1954, was elected to the position of chairman of the Board. Also elected were **M. S. Meyer,** former sales director, to managing director, and **A. H. Pendree,** former sales manager, to sales director.

The prediction of a record $75,000,000 worth of business by the end of this year was made for his company by James A. Ryder, founder and president of Ryder System, Inc.

•

The **Exchange National Bank of Chicago** has enlarged its **Foreign Department** and appointed **Abraham Lecker** the manager, Edgar Heymann, president, announced. The department will provide all foreign banking services. Mr. Lecker was a senior officer at Barclay's Bank D.C.O., Haifa, for 15 years and has served as deputy treasurer and controller of Haifa.

•

Louis R. Garza has been appointed manager of the **International Division** of **F. J. Stokes Corporation,** Philadelphia, according to an announcement by **A. A. Hutchings,** Stokes' vice-president in charge of sales.

•

Plans for the second annual business development tour of Eastern Asia, sponsored by the **San Francisco Area World Trade Association,** affiliate of the **San Francisco Chamber of Commerce,** were announced by **George E. Talmage, Jr.,** president. First stop on the tour, which leaves from San Francisco or Portland via Pan American World Airways on April 7, 1958, will be Osaka, San Francisco's sister city in the Town Affiliation program, where participants will take in the Japan International Trade Fair, one of the world's major exhibits of its type. The fair will provide a broad insight into the new economic opportunity throughout the Pacific in terms of exports, imports, and investments, Talmage said. Areas to be visited include **Japan, Hong Kong** and the **Philippines,** with optional tours to **Taiwan,** the new republic of **Malaya** and **Australasia.**

(*Continued on page* 1072)

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CURRENT EXPORT BULLETINS

Current Export Bulletin No. 793.....**October 17, 1957**
Establishment of Time Schedules for Submission of License Applications to Export Nickel Powder, Anodes, and Shot—Fourth Quarter of 1957

INTERNATIONAL MAILS

SPAIN—INSURANCE OF AIR PARCELS—Effective December 1, 1957, the insurance of parcel post to Spain (including Balearic Islands, Canary Islands and the Spanish offices in North Africa), presently limited to surface parcels, will apply also to air parcel post packages.

STORAGE CHARGES FOR PRINTS—Beginning January 1, 1958, the storage charge of 10 cents per day now applicable to parcel post from other countries will be assessed also on packages of prints of foreign origin which exceed one pound in weight.

The charge will begin with the eleventh day from the first attempt at delivery or the issuance of the first notice that the package is ready for delivery, not counting Sundays and holidays. When a package is held pending decision as to custom duty, the storage charge will begin 10 days after the decision is given.

FOREIGN TRADE BRIEFS

A SUMMARY OF SPECIAL ANNOUNCEMENTS FOR FOREIGN TRADERS

*(*Additional information concerning these topics available upon written request to the United States Department of Commerce, 360-5th Ave., New York, N. Y., Attention: Foreign Trade Briefs.)*

U. S. Agreement with Iran Guarantees Investments—An investment guaranty agreement between Iran and the United States has been effected by a recent exchange of notes, in Tehran, between the two countries. Two types of guaranties to cover new investment of private American capital in business enterprises in Iran will be offered. The first guarantees conversion of receipts in Iranian rials into dollars. The second insures against losses from exportation. The investor pays a premium of one-half of 1 per cent of the face value of the policy for each type of insurance.

U. S. investment guaranties, designed to encourage new investments of private American capital in friendly nations and thus contribute to their economic development, are available for new investments of cash, commodities, patents, or services made by U. S. individuals or firms in countries participating in the program.

Mexican Railways Sets New Purchasing Rules—New regulations for the purchase of equipment and materials have been approved by the National Railways of Mexico. These new regulations are designed to establish better control over the Railways' expenditures. Steps will be taken to organize a permanent commission to coordinate the requirements of the various departments of the National Railways.

A copy of the new purchase regulations, in Spanish, is available on loan from the Trade Development Division, Bureau of Foreign Commerce, U. S. Department of Commerce, Washington 25, D. C., or from any Field Office.

Export and Import Trade Figures of the United States—The total export and import trade figures of the United States, covering the period of January-July 1957 (and preliminary August) have just been published in the Statistical Section of the "World Trade Information Service." This report, Part 3, 57-35, indicates that among leading exports, raw cotton and petroleum show outstanding gains this year. Among leading imports petroleum, machinery, and vehicles show the greatest advances.

The report can be purchased from the U. S. Department of Commerce or any of the

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Los Angeles ....RAymond 3-5451
Oakland .....OLympic 3-3303
Minneapolis-St. Paul .....ROckwell 6-6045
New York .....LOngacre 4-0794
Philadelphia ....MIdway 9-1638
Portland .....CApitol 2-1341
Salt Lake City.....ELgin 5-5366
Seattle .....SEneca 6600
Spokane .....KEystone 4-9303
St. Louis .....CHestnut 1-3130
Washington, D.C...ADams 2-4200

FOREIGN TRADE BRIEFS—U. S. DEPARTMENT OF COMMERCE—Continued

Field Offices on an individual basis for 20 cents a copy, or the entire series of statistical reports can be subscribed to on an annual basis for $6.00 a year.

Nigeria Holds Promise for U. S. Investors, Study Shows—"Investment in Nigeria," a new handbook to help American businessmen survey investment potentials in that country, has been released by the Bureau of Foreign Commerce, U. S. Department of Commerce.

Investment opportunities lie mostly in long-term ventures, the survey reveals, with agriculture offering the most promising field, although diversified small scale nonmanufacturing activities also warrant investigation. Plantation cultivation of export crops, such as rubber, cocoa, citrus, soya, castor, and tung is indicated. In the Cameroons Trust Territory, located on the eastern boundary of the country, especially attractive long-range prospects exist for cultivation of tea, coffee, and timber.

Both Federal and Regional Government policies are aimed at providing a genuinely favorable investment climate, and there is no reason to believe that such policies will change as a result of internal or external political developments. Significant tax concessions are granted new industries; business laws afford equal treatment to local and foreign-controlled undertakings; and the Government's stated policy is to permit remittances of current earnings without restrictions. American private investment is particularly welcomed, and Nigerian officials have visited the United States in the past few years with the objective of attracting U. S. enterprise to their country.

"Investment in Nigeria" may be purchased from the Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C., or from any of the Department of Commerce Field Offices, at $1.00 a copy.

NEW LOCATION—FOREIGN-TRADE ZONE NO. 3, SAN FRANCISCO

Pursuant to the authority granted in the Foreign-Trade Zones Act of June 18, 1934, as amended (48 Stat. 998-1003; 19 U. S. C. 81a-81u), the Foreign-Trade Zones Board has adopted the following order which is promulgated for the information and guidance of all concerned:

Whereas, the Board of State Harbor Commissioners for the Port of San Francisco, as Grantee of Foreign-Trade Zone No. 3, filed an application dated January 18, 1957, requesting that Order No. 43 approved December 20, 1956, be amended by deleting Pier #46B from the zone area; and

Whereas, the Board of Harbor Commissioners for the Port of San Francisco, states that the change of zone location to a smaller area will enable the facility to cater to manipulation, small manufacturing and exhibiting and that waterfront piers will no longer be used for the storage of merchandise.

Now, therefore, The Foreign-Trade Zones Board, after full consideration and a finding that the proposal is not in the public interest, hereby (a) denies the application to delete Pier #46B from the proposed new zone area as approved in Order No. 43, dated December 20, 1956; (b) authorizes and instructs the Executive Secretary to notify the Grantee that the time to carry out Order No. 43 is extended for as long as desired, but not to exceed six (6) months from the date of publication of this order in the **Federal Register**; and (c) further authorizes and instructs the Executive Secretary to render all necessary assistance in seeking out satisfactory alternative locations for a zone.

It is found that compliance with the notice, public rule making procedure, and effective date requirements of the Administrative Procedure Act (5 U. S. C. 1003) is unnecessary in connection with the issuance of this order, because its application is restricted to one foreign-trade zone, and is of a nature that it imposes no burden on the parties of interest. The effective date of this order is Oct. 11, 1957. **(Order 44)**

EXPORT TRADE OPPORTUNITIES—MAIL

*A World Trade Directory Report is available.

Firma J. Beuns & Zonn (importing distributor, manufacturer's agent), 11 Geldersekade, Amsterdam, **Netherlands**, wishes to purchase direct and seeks agency for bookbinding materials, such as cloth, plastics, leather cloth, and leather.

H. G. Winter & Company Limited (importer, manufacturer's agent), 1500 St. Catherine West, Montreal 25, **Canada**, wishes to purchase direct and seeks agency from U. S. manufacturers of construction material and material handling equipment.

The United Traders (importer, commission merchant), Bisharat Bldg., P. O. Box 1884 Parliament St., Beirut, **Lebanon**, wishes to purchase direct and seeks agency from direct suppliers of first-class ready-to-wear clothes, including men's and women's wearing apparel in general, and specifically men's suits, and women's dresses.

H. C. Murray & Sons Ltd. (manufacturer's agent), 71 Victoria St., Wellington, **New Zealand**, wishes to purchase direct cotton piece goods, especially furnishing fabrics from U. S. manufacturers.

Esben Clothing Factory Limited (manufacturer of shirts, and importer of cotton and

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EXPORT TRADE OPPORTUNITIES—MAIL—U. S. DEPT. OF COMMERCE—Continued

rayon piecegoods), P. O. Box 775, Bulawayo, **Southern Rhodesia,** wishes to purchase direct cotton and rayon piecegoods for the shirt trade.

I. Gundle Limited (confirming house, export shipper), 2 Ellerdale Road, London, N.W. 3, **England,** wishes to purchase direct uniforms made of paper for bakery employees, which may be used once and discarded. Samples desired by firm.

Wilfrid Owen Limited (manufacturing chemists), 104-106 Victoria Street, Christchurch, **New Zealand,** wishes to purchase direct liquid detergent for use in the preparation of a non-eye irritating shampoo.

Grantham Trading Co., 328 Prince's Building, P. O. Box 357, Hong Kong, **Hong Kong,** wishes to purchase and seeks distributorship from U. S. manufacturers of paper and paper products, including one-sided coated printing label paper in rolls (offset art paper), 81/82 grams/s., meter; unglazed pure gold brown Kraft in rolls, 35" and/or 47"; Kraft board; unglazed white bond paper, 60 grams; unglazed white manifold, 30 and/or 34 grams.

Althaus & Vogt GmbH. (importer, wholesaler), 167 Harpener Hellweg, Bochum-Harpen, **Germany,** wishes to purchase direct and seeks agency on a commission basis for plastic and raw materials for the production of lacquer.

Wai Kee & Co., 1 Gilman St., Hong Kong, **Hong Kong,** wishes to purchase direct cotton and synthetic shirtings and suitings.

E. E. Hellqvist AB, Norra Smedjegatan 26, Stockholm, **Sweden,** wishes to purchase direct all kinds of elastic fabrics.

WANTED 1000 METRIC TONS OF USED RELAYING RAILS WITH ANGLE BARS AND BOLTS 50 to 60 lbs. OFFERS TO BRITMEX, S. A. Lago Victoria, 78 Mexico, 17, D. F. Mexico.

Bgow Hong Registered Ordinary Partnership (importing distributor), 61 Behind Hoi Thien Lao Restaurant, Suapah Rd., Bangkok, **Thailand,** wishes to purchase direct orlon, dacron, and fancy piecegoods.

Wai Kee & Co., 1 Gilman St., Hong Kong, **Hong Kong,** wishes to purchase direct a complete line of cosmetics, including facial preparations, razor blades, shaving equipment, toothpaste, and brushes.

C. Gordon & Co. (H. K.) Ltd. (importer, exporter, manufacturer's representative), 411 No. 9 Ice House Street, Hong Kong, **Hong Kong,** wishes to purchase direct or seeks agency as manufacturer's representative for the following piecegoods: (a) cord suitings of dacron, nylon and orlon; (b) dacron suitings of wool and dacron; and (c) cotton, synthetic, and worsted tropical suitings, width 42"/45", and 60" (75/100 yds. per piece.)

The Universal Service Company, Limited (importing distributor), 27 Pracatipatai Road, Bangkok, **Thailand,** wishes to purchase direct tires and tubes.

C. Gordon & Co. (H. K.) Ltd. (importer, exporter, manufacturer's representative), 411, No. 9, Ice House St., Hong Kong, **Hong Kong,** wishes to purchase direct and seeks agency for stretch nylon yarn, in full cones, both in old and new process, natural colors for 2/70, 2/100, 2/140, and 2/200 denier, preferable pack in double cartons for export.

Tow Bros. Iron Works Limited (steel merchants, manufacturer of all kinds of castings, bolts, and nuts, mining plant), P. O. Box 418, Kitwe, **Southern Rhodesia,** wishes to purchase direct building materials.

Amand Vandezande (importer, exporter, sales agent selling chemical products), 41 Boulevard de Diest, Louvain, **Belgium,** wishes to purchase direct or seeks agency from U. S. manufacturer for chemical products.

Chum Sneng Import Limited Partnership (importing distributor), 64 Chao Khamrop Road, Near Siyak-Worachak, P. O. Box 470, Bangkok, **Thailand,** wishes to purchase direct washing powder.

Merchant Guide Bureau (importer, wholesaler of stationery, cosmetics, underwear, and general merchandise), 325/1 Rashid Street, Baghdad, **Iraq,** wishes to purchase direct, and wishes to represent U. S. manufacturers and exporters of men's and women's underwear in all sizes.

Raoof Al-Baali (importer, wholesaler, retailer of evaporative air coolers and light fittings), Sinak Street, Baghdad, **Iraq,** wishes to purchase direct and obtain exclusive distributorship for household refrigerators, air conditioners and washing machines.

Ingenieursbureau J. & C. Vrins, N.V. (importing distributor/agent), 58 Eerste Sweelinckstraat, The Hague, **Netherlands,** wishes to purchase direct on an exclusive basis ship's radio transmitters and receivers, output between 75- and 100-watt.

The United Traders (importer, commission merchant), Bisharat Bldg., P. O. Box 1884, Parliament St., Beirut, **Lebanon,** wishes to purchase direct and seeks agency from direct suppliers of detergent washing powders, packaged and in bulk.

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EXPORT TRADE OPPORTUNITIES—MAIL—U. S. DEPT. OF COMMERCE—Continued

ACISP (importing distributor), 5 via Gabbi, Reggio Emilia, **Italy,** wishes to purchase direct blood, fish, meat, and alfalfa meal, and dried egg products for animal feed.

Gerard Konickx Freres, S.A. (importer, distributor), 5 Zeevaartstraat, Antwerp, **Belgium,** wishes to purchase direct citrus fruits, bananas, and pears.

Al-Rashed Industrial & Contracting Company (importer of building materials, and general merchandise), Post Office Box 241, Kuwait, **Kuwait,** wishes to purchase direct and seeks agency for rice.

H. G. Winter & Company Ltd. (importer, manufacturer's agent), 1500 St. Catherine West, Montreal 25, **Canada,** wishes to purchase direct and seeks agency from U. S. manufacturers of general merchandise, and wrapping paper.

La Princesa, S.A. (importer, wholesaler, retailer, exporter), Avenida Obregon No. 42, Nogales, Sonora, **Mexico,** wishes to purchase direct from U. S. manufacturers of real gold and sterling silver chains, imitation jewelry, pocket knives, and ball point pens.

I. Gundle Limited (confirming house, export shipper), 2 Ellerdale Road, London, N. W. 3, **England,** wishes to purchase direct metal lamp standards and lamp bases, 6-way plated lamps, in gold, bronze, or pewter finish.

H. G. Winter & Company Ltd. (importer, manufacturer's agent), 1500 St. Catherine West, Montreal 25, **Canada,** wishes to purchase direct and seeks agency from U. S. manufacturers of building machinery (rollers and graders).

The United Traders (importer, commission merchant), Bisharat Bldg., P. O. Box 1884, Parliament St., Beirut, **Lebanon,** wishes to purchase direct and seeks agency from direct suppliers of toilet paper.

Firma J. Wildeman & Co. C.V. (importing distributor, manufacturer's agent), 86 Stationsstraat, Waalwijk, **Netherlands,** wishes to purchase direct and seeks agency for plastic sheets for the leather goods industry; plastic handles for suitcases and trunks; and other findings for the shoe and leather goods industries.

Firma L. Moonen & Zoon (importing distributor, exporter of leather, rubber, textile, and plastic waste materials), 14 Laageinde, Wallwijk, **Netherlands,** wishes to purchase direct microcellular scrap, rubber scrap, and sole leather scrap.

Handel-Maatschappij Nico Pessers N.V. (importing distributor of leather and rubber; exporter, commission merchant, manufacturer's agent of leather), 39 Mr. van Coothstraat, Waalwijk, **Netherlands,** wishes to purchase direct elastic lining and elastic binding for shoes in large quantities.

S. van Helvoirt de Nijs, C.V. (importing distributor, manufacturer's agent), 166 Grotestraat, Waalwijk, **Netherlands,** wishes to purchase and seeks agency for first-class quality findings for the shoe and furniture industries.

Standfield Ratcliffe & Company Limited (indent agent), 105-107 Strand Street, P. O. Box 797, Cape Town, **Union of South Africa,** wishes to purchase direct and seeks agency for fibre glass swimming pools.

Refineria Chilena de Petroleos S.A. (manufacturer of refined fuel oils and chemicals, wholesaler), Casilla 4704, Santiago, **Chile,** wishes to purchase direct an oil tanker with 20-30,000 barrel capacity. Firm states the tanker does not need to be new.

Etablissements Gerard Konickx Freres S.A. (importer, distributor), 5 Zeevaartstraat, Antwerp, **Belgium,** wishes to purchase direct apples.

Warnholtz Gebrueder (importing distributor), 1 Trostbruecke, Hamburg 11, **Germany,** wishes to purchase direct and seeks agency from U. S. canners as sole distributor for Western Germany for all kinds of canned meats and seafood; canned pineapple, grapefruit, peaches, pears, apricots, strawberries, apples, plums, and prunes canned asparagus, peas, green beans, string beans, corn, cranberry sauce; sweetened pineapple-, grapefruit-, and orange juice. Firm desires can sizes according to product; quantities according to demand and price development.

Keith Henry & Company Pt. Limited (importer, exporter), 181 Clarence Street, Sydney, **Australia,** wishes to purchase direct hog casings, 32/50, 35/38, and 38/42 mm. calibration, 100,000 bundles annually.

Tow Bros. Iron Works Limited (steel merchant, manufacturer of all kinds of castings, bolts, and nuts, mining plant), P. O. Box 418, Kitwe, **Southern Rhodesia,** wishes to purchase direct iron and steel.

American Petroleum Co. of Oversea Ltd. (importer, exporter, wholesaler of petroleum products), 59 Beach Street, P. O. Box 296, Penang, **Malaya,** wishes to purchase direct yellow cup grease and green transmission grease, Grades 1-7, 10 x 400-lb. drums of each grade; and lubricating oil, types "SA 10-70," minimum order 65 drums of 44 Imperial gallons (55 U. S. gallons).

Huppelsberg & Zimmerman (manufacturer, exporter of seamless rubber elastic woven goods), 129 Langerfelderstrasse, Wuppertal, **Germany,** wishes to purchase direct automatic round knitting machinery for plain and pattern to produce seamless rubber elastic two-way stretch girdles.

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EXPORT TRADE OPPORTUNITIES—MAIL—U. S. DEPT. OF COMMERCE—Continued

Dr. Sergio Serralunga (sales agent), 23 Via S. Giuseppe, Biella (Vercelli Province), **Italy,** wishes to purchase direct and to be appointed as exclusive agent in Italy for U. S. manufacturers and exporters of technical articles for textile industries, and hydraulic technical controllers.

Paul Jost GmbH. (importer), 26 Fuldastrasse, Duisburg, **Germany,** wishes to purchase direct ferro alloys, alloyed scrap, alloyed residues, unalloyed scrap, and alloyed metals.

Hanuman Engineering Works (importer of iron and steel products; manufacturer, wholesaler of agricuultural implements, drums, hardware, ferrous and nonferrous metals), Industrial Area, Lucknow, Uttar Pradesh, **India,** wishes to purchase direct iron and steel products, including, (1) Mild steel strips 3" x 4" width, 14 and 16 BG in thickness, cold rolled, bright finish in rolls of 100 rft. or above, 100 tons; (2) high carbon steel hoops suitable for manufacturing hacksaw blades ½", ¾" and 1" in width and 20, 18, and 16 BG thickness, respectively, in rolls of 100 rft. or above, quantity 100 tons; (3) mild steel billets 1½", 2", 2½", and 3" square, any standard lengths of 18' or 28'—quantity 1,000 tons; (4) mild steel plates, size 5' x 24', thickness 3/16", ¼", 5/16", quantity 100 tons; and (5) mild steel scrap suitable for rerolling quantity 1000 tons.

Wilh. Otto Duesberg & Co., Chemische Fabrik (importer, manufacturer), 30 Hohefeldstrasse, Dorsten 2/Westf., **Germany,** wishes to purchase direct 100 percent pure Pennsylvanian superheated steam cylinder oil, fire point 340 degrees, in 20,000 kilogram lots; and 100 percent pure Pennsylvania motor oil in 200,000 kilogram lots.

San-Ma-Tu Trading Co. Ltd. (operator of automobile garage, major overhaul and minor repairs of small passenger cars), 153-157, Sparks St., Rangoon, **Burma,** wishes to purchase direct a complete automobile repair shop to handle small pasenger cars. The capacity of the plant should be adequate for a major overhaul of one car per day, plus minor repairs of 10 to 15 cars per day. Specifications desired from U. S. firm who would be willing to supply the plant, and also the services of an American technician for about a year.

Agencias, S. A. (merchant, representative), Osuna 70 Pte., Mazatlan, Sinaloa, **Mexico,** wishes to purchase 1 or 2 machines to roll galvanized wire, make the barbes, and reroll. Descriptive literature and price lists desired as soon as possible.

Azam Ariff Brothers (importing distributor, manufacturer's agent, commission merchant), 176 Edward St., Rangoon, **Burma,** wishes to purchase and seeks agency for about 80,000 lbs. each of the following petroleum jellies (petrolatum) B.P. & U.S.P., regular grade; (1) Superla white petrolatum, (2) extra white petrolatum, and (3) snow white petroleum.

Glucollin S. A. (manufacturer, importer, wholesaler), 58 rue Lamoriniere, Antwerp, **Belgium,** wishes to purchase direct plastic bags in polyvinlidene chloride.

Dr. Sergio Serralunga (sales agent), 23 Via S. Giuseppe, Biella (Vercelli Province), **Italy,** wishes to purchase direct and to be appointed as exclusive agent in Italy for U. S. manufacturers and exporters of plastic materials.

"Feronia" (representatives, agents), 2 Perkoviceva St., Zagreb, **Yugoslavia,** wishes to purchase shipbuilding supplies of all kinds from U. S. manufacturers.

Sisal Dominicano, C. por A. (growers and procurers of sisal), Avenida Tiradentes No. 58, Ciudad Trujillo, **Dominican Republic,** wishes to purchase necessary machinery and

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MONTREAL—Furness, Withy & Co., Ltd., 315 St. Sacrement Street
CHICAGO—Furness, Withy & Co., Ltd., 110 South Dearborn St.
NEW ORLEANS—E. S. Binnings Inc., 724 Whitney Building
NEW YORK—French Line, 17 State Street
SAN FRANCISCO—General Steamship Corp., Ltd., 432 California Street

EXPORT TRADE OPPORTUNITIES—MAIL—U. S. DEPT. OF COMMERCE—Continued

equipment for the manufacture of sisal pads made out of sisal waste, and quotations desired at an early date.

AB Ervino (importing distributor, manufacturer's agent), 6 Vallgatan, Goteborg C, **Sweden,** wishes to purchase direct from U. S. manufacturers and seeks agency as importing distributor for good-quality sweaters for women, including cardigan twin sets, with long sleeves, and pullovers with short sleeves, made of orlon or similar material, interlock and not interlock.

Knud Brunner & Co. (importing distributor, manufacturer's agent), 37 Wildersgade Copenhagen K, **Denmark,** wishes to purchase direct from U. S. manufacturers and seeks agency for all types of novelties within the amusement industry, including gambling machines, automatic vending machines, automatic music boxes, etc.

Everglo Electric Company (Rhod.) (Pvt.) Ltd. (importer, wholesaler of electrical equipment), **Rhodesia,** wishes to purchase direct, and seeks agency for electrical wiring devices, and secondary distribution equipment.

Seth Nanakchand Shadiram (importing distributor, manufacturer's agent, manufacturer, commission merchant), 29 Strand Road, Calcutta, **India,** wishes to purchase direct and seeks agency from U. S. manufacturers for iron and steel products, including rounds, angles, plates, channels, rails, joists, billets, and sheet piling.

Firma G. van Heesbeen (importing distributor, manufacturer's agent, commission merchant), 240 Grotestraat, Waalwijk, **Netherlands,** wishes to purchase direct and seeks agency for full grain and suede garment leather, pigskin leather for the leather goods and glove industries, and all types of shoe upper leather.

A. van Heivoirt de Nijs C. V. (importing distributor, manufacturer's agent), 166 Grotestraat, Waalwijk, **Netherlands,** wishes to purchase direct and seeks agency for first-class quality of all types of upper and lining leather.

Bama Hylthu Condensed Milk Company (manufacturer of condensed milk, Cottage Industry), 84th St., Kyauktwedan, Mandalay, **Burma,** wishes to purchase condensed milk manufacturing plant with steam boilers and canning machines (on hire purchase system basis) to operate on 200 gallons of milk; and canning machines to manufacture 14-oz. standard size milk cans.

Bandoola Condensed Milk Company (manufacturer of condensed milk—Cottage Industry), 83rd St. between 28th and 29th St., Mandalay, **Burma,** wishes to purchase condensed milk manufacturing plant with steam boilers and canning machines (on hire purchase system basis), to operate on 200 gallons of milk; and canning machines to manufacture 14-oz. standard size milk cans.

Invest Import, 7 Gajeva St. Zagreb, **Yugoslavia,** wishes to obtain technical data and machines for the manufacture of well known and accepted tires and tubes.

Narodni Odbor Opstine Tivat (Peoples Counncil of the Town Tivat), Tivat, **Yugoslavia,** wishes to purchase machines for extracting juices from oranges, lemons, and limes.

Oasis Trading Company (importer, wholesaler of steel office furniture, and pleasure boats; manufacturer of venetian blinds and wooden furniture), P. O. Box 409, Kuwait, **Kuwait,** wishes to purchase direct and seeks agency for office furniture and equipment.

Heimkauf-Versand-Gmbh. (music store), 244 Detmolderstrasse, Bielefeld, **Germany,** wishes to purchase direct unbreakable records, jazz and concert, long-playing, 45, and 33⅓ R. P. M.

H. Bohmer, 10 Fischerstiege, Vienna 1, **Austria,** wishes to purchase acrylic raw materials for making imitation mother-of-pearl buttons, and seeks agency from U. S. manufacturers of this line.

Bryans Aeroquipment Limited (manufacturer of precision measuring equipment, test equipment, exporter), 15 Willow Lane, Mitcham, Surrey, **England,** seeks agency for equipment covering precision measuring of temperature, speed and pressure; instrumentation for process control; and general calibration equipment for aviation, chemical, plastics, oil and nuclear power industries.

Ing. Kurt Kernreuter, 105 Hernalser Hauptstrasse, Vienna XVII, **Austria,** wishes to represent U. S. manufacturers of high and low-pressure pumping equipment and compressors, as well as firms who have unique or new equipment in these fields.

Kaveah Trading Co. (manufacturer's agents), Fiat Building, Saadi Ave., Tehran, **Iran,** seeks agency for heavy tractors and road construction machinery.

Wasif & Company (manufacturer's agent, commission merchant), 5 North Brook Hall Road, Dacca, **Pakistan,** seeks agency from U. S. manufacturers of road building machinery.

Paliddo Domenico & Ernesto (retailer, commission merchant handling apparel, linens), 17 Via Corrado Lancia, Palermo, **Italy,** seeks agency for natural fiber textiles for curtains, drapes, and slipcovers, artificial fiber textiles for apparel.

"Panonia" Mauricio Leichtman (importing distributor), Bloque 3, Local 15, El Silencio Caracas, **Venezuela,** seeks agency for toys.

A. Rojas Penaloza, Apartado 1133, Lima, **Peru,** wishes to purchase wooded used or rebuilt knocked-down barrels; also wooded tanks about 20,000 liters each.

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EXPORT TRADE OPPORTUNITIES—MAIL—U. S. DEPT. OF COMMERCE—Continued

Salinas de Mexico, S.A. (importer, distributor, manufacturer of salt and salt products), Avenida Insurgentes Sur No. 102, 9o. Piso, c/o Sr. Cayetano Blanco Vigil, Mexico, D.F., **Mexico,** wishes to purchase direct two presses, used but in good condition, for the manufacture of blocks of salt suitable for cattle industry. Firm requires certificate of responsible supervisor's company indicating condition of presses.

Abdul Kader Jaffer & Co. (importer, indent agent, manufacturer's representative), Jaffer Chambers, Victoria Road, Karachi, **Pakistan,** wishes to purchase direct equipment and machinery for the production of liquid and dry glucose; daily production capacity should be 6 tons of liquid, and 2 tons of dry glucose.

Tow Bros. Iron Works Limited (steel merchants, manufacturer of all kinds of castings, bolts, and nuts, mining plant), P.O. Box 418, Kitwe, **Southern Rhodesia,** wishes to purchase direct foundry machinery.

Buttoncraft (importing distributor, manufacturer of buttons, costume jewelry, and kindred lines), 1449 St. Alexander St., Montreal, **Canada,** wishes to purchase direct and seeks agency for buttons, sewing supplies, and accessories.

S. A. Jackson & Co. (importing distributor, manufacturer's agent, exporter), 48 Broadway, Newmarket, Auckland, **New Zealand,** wishes to purchase direct and seeks agency for outboard motors, from 7½ hp. upwards, for use on boats of American design.

Oasis Trading Co. (importer of steel furniture, pleasure boats, and manufacturer of wooden furniture), P.O. Box 409, Jaseim Saladoon Building, Kuwait, **Kuwait,** wishes to purchase direct and seeks agency for all kinds of good paints and accessories.

Mongkol Electronics (importing distributor, manufacturer's agent), 7 Phrapetakh Road, Bangkok, **Thailand,** wishes to purchase direct and seeks agency for radio receivers and accessories as well as television receivers.

Amity S.r.l. (exporter, importer), 1 Via Mandrella Mare, Sestri Levante (Genoa), **Italy,** wishes to purchase direct scrap metals, including iron, cast iron, copper, brass, aluminum, lead, zinc, and chromium, in quantities of approximately 10,000 tons monthly, i.e., from 1- to 1½-tons up of each metal.

Otto Klischan & Co. (importer, retailer), 8-14 Wallstrasse, Wuppertal-Elberfeld, **Germany,** wishes to purchase direct synthetic gabardine cloth in lots of 2,000 meters. Firm requests samples with offers.

Eastern Economic Development Corporation Limited (exporter of teak wood, Thai produce; importing distributor, manufacturer's agent, commission merchant handling sugar, flour and provisions, and steel furniture), 1/17 Suapah Road, Bangkok, **Thailand,** wishes to purchase direct and seeks agency for Virginia tobacco leaves. Firm requests specifications and samples with offers.

Wilro Koeling C. V. (importing distributor, manufacturer of refrigerating machines, units, and parts), 156 Goudschesingel, Rotterdam, **Netherlands,** wishes to purchase direct refrigeration and air conditioning equipment, including compressors, condensors, evaporators, drinking water coolers, and automatic equipment.

K. S. Gabbay (importer, wholesaler, retailer of auto parts and accessories), 441 A4/1 Rashid St., Baghdad, **Iraq,** wishes to purchase all kinds of automotive replacement parts.

The Universal Service Co., Ltd. (importing distributor), 27 Prachatipatai Road, Bangkok, **Thailand,** wishes to purchase direct automobiles.

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EXPORT TRADE OPPORTUNITIES—MAIL—U. S. DEPT. OF COMMERCE—Continued

Fabrikken Co-Ro (manufacturer), 208 Soenderlundsvej, Herlev, Copenhagen, **Denmark,** wishes to purchase direct about 8,000 imperial gallons of fusel oil (from fermentation of grain, sugar, corn to alcohol); contents of water and ethyl alcohol preferably not to exceed 10 per cent. Distillation range: Below 100°C, 100-123°C, 123-128°C, Max. 20 per cent; 128-134°C, Min. 40 per cent.

Chemicals & Feeds Limited (importing distributor, manufacturer's agent), Adelaide House, King William Street, London E.C. 4, **England,** wishes to purchase direct and seeks agency for any heavy industrial chemical, plus organic and inorganic chemicals, including new products; normal commercial qualities in shipments of 5 tons or more.

Sandro Mentasti (manufacturer of rubber goods), Via G. Macchi 30, Varese, **Italy,** wishes to purchase direct chemical products for the rubber industry.

Nulli F.lli & C., S.p.A. (manufacturer, importer, exporter), Via Lambruschini 36, Milan, **Italy,** wishes to purchase direct 25,000 to 30,000 kilos annually of filter aids for wine and varnishes.

Sigmund Bribing (importer, distributor), 16 de Septiembre No. 66-103, Mexico, D. F., **Mexico,** wishes to purchase direct household articles and supplies.

Ingenieursbureau Schrada (importing distributor of compressor machines and tools for the woodworking and metalworking industries; refrigeration repair shop), 79 Marinierssweg, Rotterdam, **Netherlands,** wishes to purchase direct small machinery and machine tools for the metalworking industry and ship construction yards.

Sigmund Bribing (importer, distributor), 16 de Septiembre No. 66-103, Mexico, D.F., **Mexico,** wishes to purchase direct novelties, and "remembrance" advertising gadgets and devices.

The Universal Service Co., Ltd. (importing distributor), 27 Prachatipatai Road, Bangkok, **Thailand,** wishes to purchase direct fountain pens.

The Universal Service Co., Ltd. (importing distributor), 27 Prachatipatai Road, Bangkok, **Thailand,** wishes to purchase direct radios and television sets.

Ingenieursbureau Schrada (importing distributor of compressor machines and tools for the woodworking and metalworking industries; refrigeration repair shop), 79 Marinierssweg, Rotterdam, **Netherlands,** wishes to purchase direct refrigerators with direct current, between 125- and 200-liter content, and cool-technical units for vessels.

Sandro Metasti (manufacturer of rubber goods), Via G. Macchi 30, Varese, **Italy,** wishes to purchase direct synthetic rubber.

van Oldenbeek & Smelt N.V. (importing distributor), 32 Kerkstraat, Waalwijk, **Netherlands,** wishes to purchase direct and seeks agency for upper and lining leather, and findings for the footwear and other leather consuming industries, including rubber sheets and heels, plastics, and all findings.

Walter W. Haenslí (importer, agent), Bahnhofstrasse, Klosters, **Switzerland,** wishes to purchase direct sports goods of good quality and suitable for year-round sale, particularly for sale in winter and summer sports resorts.

Samuel Sons and Company, Limited (importer, distributor, manufacturer's agent), 371 Old Moor St., Colombo 12, **Ceylon,** wishes to purchase direct and seeks agency for knapsack sprayers, capacity 3½-4 gallons with strong galvanized iron or copper tank; sprayer should be fitted with leather washers or neoprene oil resistant rubber washers.

Ellison's Electrical Engineers (Pvt.) Ltd. (importing distributor, manufacturer's representative, manufacturer), P.O. Box 1839, Salisbury, Southern Rhodesia, **Rhodesia and Nyassland, Federation of,** wishes to purchase direct air conditioning and refrigeration equipment.

Althaus & Vogt GmbH. (importer, wholesaler), 167 Harpener Hellweg, Bochum-Harpen, **Germany,** wishes to purchase direct and also interested in acting as sales agent on a commission basis for automobile accessories of all kinds.

J. L. Demers Ltd. (wholesaler), 55-57 Commerciale St., Levis, P.Q., **Canada,** wishes to purchase direct American standard building brick, 30 to 40 carloads a year.

Toronto Salt Works Limited (importer, distributor, manufacturer's representative), 196 Eastern Ave., Toronto 2, Ontario, **Canada,** wishes to import fertilizers and other bulk goods by boat from U. S. ports on the Great Lakes. Firm has storage and bagging facilities, and is prepared to buy outright, handle goods on commission, or enter into any arrangements mutually satisfactory.

Hip Shing Brassiere Co., 25 North Point Road, Hong Kong, **Hong Kong,** wishes to purchase brassiere and foundation garment accessories, including garters, steel bones, fabric strips with fasteners, elasticized and other materials, and grossgrain ribbons.

Tung Hing Lung Engineering Works, 426 Reclamation St., Kowloon, **Hong Kong,** wishes to purchase materials for the production of fire fighting equipment, including steel plate, brass strips, bicarbonate of soda, sulphuric aluminum powder, and forming agent.

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UNITED STATES DEPARTMENT OF COMMERCE—Continued

IMPORT TRADE OPPORTUNITIES

*A World Trade Directory Report is available.

N. V. Leder- en Lederwarenfabriek v/h M.G. v.d. Kloot Meyburg & Zn. (manufacturer, exporter of leather goods), 23 Spoorstraat, Dieren, **Netherlands,** wishes to export direct or through agent large quantities of bicycle saddles with leather, leather-cloth, or plastic tops, in various grades; also bags made of leather-cloth cloth.

Pare's Confectionery Works (manufacturer, exporter), 9-10 Slachthuiskade, The Hague, **Netherlands,** wishes to export direct high-quality specially packed candy products, including fondants, toffees, caramels, etc.

J. M. Nefdt (manufacturer, wholesaler, exporter), P.O. Box 30131, Nairobi, Kenya, **British East Africa,** wishes to export direct or through agent silk screen printed original Christmas cards.

Velasques Sigarenfabrieken (importer of leaf tobacco; manufacturer, exporter of cigars), 65 Provincialeweg, Meerveldhoven, **Netherlands,** wishes to export direct to importers in various areas of the U. S. except the States of New York, New Jersey, and Pennsylvania where already represented, Netherland cigars in regular size and small (cigarillos), in various price classes.

Bellotti & Co. (manufacturer, exporter), Via Museo Giovio 6, Como, **Italy,** wishes to export direct silk scarves.*

Kyobi Company Ltd., 71, Shimogamo Higashi Hanki-Cho, Sakyo-Ku, Kyoto, **Japan,** wishes to purchase fresh wet salted alligator skins, finest quality, "Hornback" and "Belly" type, packed in barrels.

National Import & Export Co., Bambay Basar, Post Box No. 28, Meerut, **India,** wishes to export Indian Handicrafts, artistic brasswares, woodcarvings, ivory jewelry and ornaments, Zari embroidered evening bags, gifts, novelties, souvenirs. Sample selection on pre-payment. Inquiries solicited, agencies available.

Goodenough Pumps Limited (general engineer and manufacturer and exporter of centrifugal pumps), Oyster Lane, Byfleet, Surrey, **England,** wishes to export direct or through agent textile machinery, including hydro extractors, non-shrink plants, and testing machines; also automatic self-priming centrifugal pumps, and automatic centrifugal clutches.

Hanke & Co. (exporter and sales agent of electrical equipment, plastic materials, vehicles, machinery, tools, hardware, household utensils, clocks, and building materials), 28 Rembertistrasse, Bremen, **Germany,** wishes to export direct all kinds of metal and woodworking machinery to order.

Eduardo Cajizzi (producer and exporter), Via Templi, Agrigento, **Italy,** wishes to export direct or through agent 100,000 metric tons annually of 95-96 per cent pure rock salt in irregular sized pieces or grains.

Exportbuero der Muehlviertler Leinenweber (export organization for 17 Upper Austrian linen weavers), Haslach a.d. Muehl, Upper Austria, **Austria,** wishes to export direct or through agent large quantities of linen, cotton blended linen, and cotton woven piece goods, including sheeting, bedding, ticking, buckram, material for work clothes, dirndl dresses, etc.

Albert Asseo (export merchant), 2 Boulevard Victor Hugo, Nice, **France,** wishes to export direct or through agent wool, silk, and cotton textiles.

Yangtzekiang Garment Manufacturers, Rooms 804-805, Commercial House, 35, Queen's Road, C., Hong Kong, **Japan,** wishes to export men's dress and sports shirts of high quality and fine workmanship, also pajamas, underpants and trousers.

Nam Hing Hong Ltd., Alexandra House, **Hong Kong,** wishes to export flashlights, battery-lanterns, batteries, plastic toys and novelties, cotton and woolen and knitted wear, blouses and skirts, household articles, picnic accessories, gloves, rattan ware, camping and sporting items.

John H. Bonler Ltd., 195, Icknield Street, Birmingham 18, **England,** wishes to export bright cold rolled steel strip, flatwire and precision flats. Also automotive, refrigerator and all types copper tubes.

"Stone" (importer, wholesaler, exporter), 247 Benoordenhoutseweg, The Hague, **Netherlands,** wishes to export direct good-quality polishing and grinding articles, including wheels, flat surface discs, files, sheets, and mounted points.

Simon Sound Service Limited (manufacturer, exporter of audio equipment), Recorder House, 46-50 George Street, Fortman Square, London, W. 1, **England,** wishes to distribute through manufacturer or dealer outlets high-quality, medium priced, ribbon microphones reportedly incorporating unique features of sensitivity, range, and dual impedance matching.

Tessilnovita' di Pagani & Rossetti, S.n.C. (manufacturer, exporter of scarves and printed fabrics for ties), Viale F.lli Rosselli 14, Como, **Italy,** wishes to export direct or through agent pure silk scarves.

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IMPORT TRADE OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

N. V. Fabriek van Suikerwerken v/h M. & P. Smulders (manufacturer, exporter), 33 Ceintuurbaan, Rotterdam, **Netherlands,** wishes to export direct or through agent sugar confectionery, including filled and plain candies, and wrapped and unwrapped peppermint lozenges, dragees, and peppermint rolls.

DENCA (manufacturer, exporter), 7 St. Ansfridusstraat, Amersfoort, **Netherlands,** wishes to export direct or through agent preglued and prefolded cartons for bakery products. Weekly production: 200,000 cartons.

Aeromekano (manufacturer), Norrmalmstorg 1, Stockholm, **Sweden,** seeks regional distributors for small Swedish sailboats—folkboat types a specialty. Correspondence should be addressed to C. E. Larsson, Export Manager for the firm.

Olof Elsen, Manhemsvagen 2, Sollentuna, **Sweden,** seeks distributors on east and west coast for Swedish built sailboats; also wishes contacts with architects for contracting to build boats to their specifications in Sweden.

Claes Lundbom (manufacturer), Lysekil, **Sweden,** seeks regional distributors for small sailboats—folkboat types; also, larger sailboats or will construct from drawings.

Norwegian Carpet Company A/S (manufacturer), P.O. Box 742, Bergen, **Norway,** wishes to export high-quality carpeting and rugs under the trade name "ISIS," in various colors and widths made of 100 per cent Norwegian wool and mothproofed.

A. N. Andersen (manufacturer, wholesaler, exporter of men's ready-made clothing; importer of piece goods), 15 Mosedalvej, Copenhagen-Valby, **Denmark,** wishes to export direct or through agent high-quality tailored men's suits and overcoats made of high-quality British worsteds in modern styles.

J. T. Chanrai (HK) Ltd., 73 Wyndham Street, **Hong Kong,** wishes to export cotton clothing and sport shirts for men; cotton blouses for women; and children's wear.

Eugenio Orefice (importer of raw material for own use; manufacturer, exporter of artistic silverware), Via Tiraboschi 11, Milan, **Italy,** wishes to export direct or through agent handmade artistic silverware, including all types of serving pieces such as tea and coffee sets, trays, wine buckets; also jewel boxes, dresser sets, picture frames, candelabra and candlesticks, flatware, etc.

Sugiyama Industrial Co. Ltd. (Sugiyama Kogyo K.K.) (manufacturer, exporter), No. 1 Izumicho, Kanda, Chiyoda-ku, Tokyo, **Japan,** wishes to export direct 30,000 doz. units monthly of stainless steel flatware containing 13 per cent chromium, including dessert, dinner, baby, and carving sets.

Tatsumi Tableware Co. (Tatsumi Yoshokki-ten) (manufacturer, wholesaler, exporter stainless steel flatware, copper and brass ware, and silver-plated tableware), No. 1 Aoyama-Minamicho 3-chome, Alaska, Minato-ku, Tokyo, **Japan,** wishes to export direct 18 per cent chromed stainless steel tableware, and copper and brass tableware in the following quantities: 2,000 units monthly of stainless steel tableware, and 6,000 units monthly of copper chafing dishes.

Ondix, N.V. (manufacturer, wholesaler of core bits, reaming shells, diamond impregnated grinding wheels, x-ray tubes, etc.; also diamond saws and diamond tools), 13 Rotsoord, Utrecht, **Netherlands,** wishes to export through an exclusive representative buying for own account high-vacuum tubes and high-tension rectifiers for hospital and diffraction use.

Nederlandsche Glasindustrie "De Merwede" (manufacturer of mirrors and other processed glass), 4-8 Suikerstraat, Dordrecht, **Netherlands,** wishes to export direct two types of 3-piece wall mirrors.

Etablissements Castel-Vandeghen (manufacturer, wholesaler, exporter), 53 chaussee de Courtrai, Ingelmunster, **Belgium,** wishes to export direct or through agent high-quality upholstery fabrics, woolen and cotton Jacquard furnishing fabrics, woolen and cotton Jacquard furnishing fabrics, woolen and cotton divan covers, table covers, and cushion cases.

Mingut Louis Guntrum (producer, wholesaler, exporter), 63 Rhein Allee, Nierstein/Rhein, **Germany,** wishes to export direct or through agent large quantities of high-quality table wines, including white Rhine wine, sparkling wine, and grape juice, in bottles containing ¾ litre (1.3 pt.) and ⅜ litre (0.65 pt.).

Elettromeccaniche Tibiletti (manufacturer, exporter), Piazzale Lugano 29, Milan, **Italy,** wishes to export direct or through agent 10 monthly of electric and steam ovens for bakeries and biscuit and pastry manufacturers.

F.IN.CO., S. r.l. (importing distributor and export merchant), Viale Bianca Maria 6, Milan, **Italy,** wishes to export direct or through agent small tent for camping.

Gonzalo Arenas Bo'ranos "El Tesoro Mexicano" (manufacturer, wholesaler, exporter), Av. Juarez 36-C, Mexico 1, D. F., **Mexico,** wishes to export direct or through agent large quantities of good-quality Mexican and bullfighter style clothing for men, women, and children.

Langwood Camera Supplies Limited (importer and wholesaler of cameras, projectors, and allied merchandise; producer and exporter of color slides of New Zealand), 188 Staf-

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IMPORT TRADE OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

ford Street, Timaru, **New Zealand,** wishes to export direct or through agent large quantities of high-quality 35 mm. color slides of New Zealand in 2 in. x 2 in. cardboard mounts.

Barena (export and commission merchant), 276 Frere Road, Bombay, 1, **India,** wishes to export direct or through agent Indian handicrafts, including wood, ivory, and other carvings.

Mercantil Brietson, S.A. (manufacturer, wholesaler, exporter), Rivera San Cosme No. 133, Mexico, D.F., **Mexico,** wishes to export direct large quantities of good-quality curios and jewelry made of silver.

Molino & Pastificio Natale Malone (manufacturer, exporter of Italian food pastes, flour, and bran), Comiso (Ragusa), **Italy,** wishes to export direct or through agent about 80 metric tons monthly of all common types of food pastes, including spaghetti, macaroni, and vermicelli, made from type "O" hard wheat flour.

Gebr. van Gilse Kandijfabriek N.V. (manufacturer, exporter), 11 Industriestraat, Roosendaal, **Netherlands,** wishes to export direct or through regional agents all kinds of sugar candy.

D. Halpin & Company (manufacturer, exporter), 58 Bamford Road, Barking, Essex, **England,** wishes to export direct or through agent good-quality novelty mobile greeting cards of new and registered design.

Congo Import Company (export merchant and wholesaler), B.P. 990, Usumbura, Ruanda-Urundi, **Belgian Congo,** wishes to export direct raw cow hides and goat skins.

S. A. Jackson & Co. (export agent), 48 Broadway, Newmarket, Auckland, **New Zealand,** wishes to export direct approximately 2,000 monthly of costume jewelry in gold and sterling silver mounts with "Paua" shell inserts. It is reported that this shell is only obtainable in New Zealand and the manufacture is a Government licensed industry.

Billeter & Schnetti (manufacturers' agent), 53 Ottikerstrasse, Zurich, **Switzerland,** wishes to export direct or through regional agents household hand knitting machines under the trade name "SWISSBABY," having 161 needles, all metal construction, automatic thread-guider, and draw-off roll.

F. W. Green & Co. Pty. Ltd., 98 Edward Street, Brisbane, Queensland, **Australia** wishes to export Stormline Louvre windows (steel).

W. K. Witt & Company, 9 Malcolm Street, Perth, **West Australia,** wishes to export Bel-Louvre windows (steel with inbuilt flywire fittings).

A. Rojas Penaloza, Apartado 1133, Lima, **Peru,** wishes to export black (Alphonso) and green (Seniccilian) olives in brines.

Walter Knorr (manufacturer, exporter of machine knives, circular knives, saws, and tools), 32 Schuettendelle, Remscheid, **Germany,** wishes to export direct or through agent large quantities of machine knives and circular knives for cutting paper rolls.

Tsudakoma Industrial Co., Ltd. (Tsudakoma Kogyo K.K.) (manufacturer, exporter), Nomachi Ekimae, Kanazawa, Ishikawa, Prefecture, **Japan,** wishes to export direct or through agent 30 sets monthly of dividing head machine tools for use with milling machines. Illustrated and descriptive brochure available.*

Alluminio Paderno, S.P.A. (manufacturer, exporter of aluminum household products), Via Roma 43, Paderno Dugnano, **Italy** (Milan Province), wishes to export direct or through agent aluminum cooking utensils.

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IMPORT TRADE OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

E. J. Greening (manufacturer, exporter), 9 Grand Parade, Brighton, Sussex, **England,** wishes to export direct or through agent in New York area, in dozen lots, handmade, high-quality models of "Mayflower II" set in bottles, fully detailed by craftsman.

The Near East Export Co. (export merchant—importer, wholesaler of batteries, cars, spare parts and tires; exporter, commission merchant handling handmade gifts, novelties and religious articles made of mother-of-pearl and olive wood), P.O. Box 982, Amman, **Jordan,** wishes to export direct or through regional agents large quantities in dozen lots of high-quality hand sculptured mother-of-pearl and olive wood gifts, novelties, and religious articles, including rosaries, crosses, brooches, earrings, bracelets, necklaces, pendants, boxes, bibles, camels, caravans, and Palestinian daggers.

Mexican Souvenirs—Jerzy Halamski (manufacturer, wholesaler, exporter), Calle Ixtaccihuatl 6-201, or O.O. Box 24677, Mexico, D. F., **Mexico,** wishes to export direct or through agent large quantities of good-quality Mexican crafts and curios of all types, including silver articles, engraved leather goods, engraved leather sandals, hand painted cloth, onyx products, tableware, etc.

Luckhaus & Guenther (exporter of industrial products of all kinds), 37 Hastenerstrasse, Remscheid-Hasten, **Germany,** wishes to export direct or through regional agents except in the States of Maine, Massachusetts, New Jersey, New Hampshire, Connecticut, West Virginia, Vermont, Rhode Island, Virginia, New York, Pennsylvania, and Maryland, large quantities of professional butcher's knives and steels.

Dr. Ing. M. Tieghi & Co., S.a.s. (manufacturer, exporter, commission merchant, and sales agent), Via Principe Amedeo 3, Milan, **Italy,** wishes to export direct or through agent $80,000 monthly of measuring instruments, and automatic and electric controls.

Citor Co. Ltd. (manufacturer, exporter), 6 Jabotinsky Street, or P.O. Box 33, Holon, **Israel,** wishes to export direct or through agent up to 3,000 monthly of automatic motor starters with thermal overload protection, 15 a., 500 v., 3 phase; and large quantities of mercury light switches for domestic use.

Boa Vista, Ida. (processor and exporter), Portimao, Algarve, **Portugal,** wishes to export direct or through agent except State of New York, large quantities of canned flat filets of anchovies in olive oil; also sardines in olive oil.

Escuts & Maffre (manufacturer, wholesaler, exporter of sewn, glued, and vulcanized de luxe and sport-model leather boots and shoes for boys, girls, women, and infants), 91 Allees Charles-de-Fitte, Toulouse, Haute-Garonne, **France,** wishes to export direct or through agents large quantities of good-quality sewn, glued, or vulcanized de luxe leather shoes for boys and girls; also sport shoes. The firm also is interested in agency for southwest France for U. S. manufacturer of footwear of non-competitive type.

Principe di Galles (manufacturer, exporter), 25 via di Soffiano, Florence, **Italy,** wishes to export direct de luxe footwear for men and women.

Manifattura Turris di O. Maggi (importer of raw rubber; manufacturer, wholesaler, exporter), Castelnuovo Scrivia (Alessandria Province), **Italy,** wishes to export direct or through agent its production of 6,000 pairs daily of high-quality rubber shoes of all types; also slippers.

"La Providencia" (Manuel Mireles Ochoa) (manufacturer, exporter), Guadalupe Victoria No. 62, Sahuayo, Michoacan, **Mexico,** wishes to export direct first-grade huraches (woven leather sandals) in various colors and all sizes; also for children. Annual production: 12,000 pairs.

Burma Building Contractors & Co. (importer, wholesaler, commission merchant handling machinery, hardware, and textiles; exporter of timber; manufacturer furniture, doors, and windows; also building contractor), 349-51 Dalhousie Street, Rangoon, **Burma,** wishes to export direct or through agent 10,000 to 12,000 sq. ft. monthly of semi-finished teak items, including doors, door frames, picture moldings, table tops, table legs, etc., to buyers specifications; also, hardwood timber as follows: up to 10,000 tons annually in log form of Gurjan, up to 1,000 tons annually in log form of Burma rosewood, as well as other hardwoods, of various grades and qualities.

Jac. Hogenboom & Zoon (importer, exporter of wood for building purposes, pulpwood, pit props, and wood refuse (waste); also exporter of willows, rushes, and reed mats), 17 Noordeinde, Spijkenisse, **Netherlands,** wishes to export direct large quantities of pit props for mining industry; and pulpwood and wood refuse (waste) for paper mills.

H. Lorne & Company (manufacturer and distributor), 92 Milestone Avenue, Twyford, near Reading, Berks., **England,** wishes to export direct or through agent a solid fuel economizer, a non-injurious chemical compound known as "Firebright," to be used with solid fuel, i.e., coal, coke, logs, peat, garden waste, and other inflammable material.

Decolor, Hellmann, Rothert & Sohn (wholesaler of upholstery and decoration materials; manufacturer, exporter of mosaic tables), 81/83 Lagesche Strasse, Detmold, **Germany,** wishes to export direct or through regional agents 400 monthly of mosaic tables, for decorative purposes.

Japan Jewellery Co., Ltd. (Nippon Hoseki K.K.) (importer of unpolished synthetic

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DETROIT, MICH.—F. R. Anderson—2519 David Stott Bldg.
CLEVELAND, OHIO—F. R. Anderson—617 Williamson Bldg.
PITTSBURGH, PA.—John E. Streett—Henry W. Oliver Bldg.
PHILADELPHIA, PA.—J. A. McCarthy, Inc.—912 Lafayette Bldg.
GULF PORTS—Strachan Shipping Co.—Am. Bank Bldg., New Orleans

IMPORT TRADE OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

precious stones; processor and exporter), No. 2 Kyobashi 1-chome, Chuo-ku, Tokyo, **Japan,** wishes to export direct 80,000 carats monthly of polished synthetic precious stones including round, oval, brilliant, rose, etc.

Ondix, N.V. (manufacturer, exporter of core bits, reaming shells, diamond impregnated grinding wheels, X-ray tubes, etc., also diamond saws, and diamond tools), 13 Rotsoord, Utrecht, **Netherlands,** wishes to export through exclusive regional representatives buying for own account high-quality grinding tools, including diamond saws, tools, grinding wheels, core bits, and reaming shells.

Massimo Porta (jewelry and goldsmith, manufacturer, wholesaler of artistic jewels), 4 Via Barbarous, Turin, **Italy,** wishes to export direct or through agent large quantities of high-quality artistic jewels, and will accept orders for special pieces of handmade jewelry.

Gioielleria Eugenio Cuioscl (manufacturer, exporter of gold jewelry), 70/r Via Por Santa Maria, Florence, **Italy,** wishes to export direct machine and handmade gold jewelry, including rings, bracelets, brooches, necklaces, etc.

Federico Schick Gomez (manufacturer, wholesaler of embroideries for clothing manufacturers; contract purchaser for export and wholesale of silver jewelry), Benjamin Franklin No. 234-4, Mexico 18, D.F., **Mexico,** wishes to export commercial quantities of solid and plated silver jewelry with semi-precious stones for men and women silver content of articles assayed by Mexican government and represented to be sterling silver.

"REX" Filmproductie (producer of motion picture films, films for children, sales promotion films, and documentary shorts), 27 St. Josephstraat, Hoensbroek, **Netherlands,** wishes to export direct or through agent 5 full-length, 16 and 35 mm., sound motion picture film for children. Running time: between 1 and 1½ hr.

N. V. Chemische Verfstoffenfabriek vh/L. H. ten Horn (manufacturer of colors, mineral earth pigments, natural and synthetic iron oxides, chrome, and other chemical pigments; lead, titanium and zinc pigments; lacs and toners), 16 Industrieweg, Maastricht, **Netherlands,** wishes to export direct large quantities of organic and inorganic pigments, nitrocellulose chips, and flushed colors, for use by the paint, lacquer, ink, rubber, plastics, linoleum, and paper industries.

Jnc. Hogenboom & Zoon (importer, exporter of wood for building purposes, pulpwood and pit props, and wood refuse (waste); also exporter of willow, rushes and reed mats.

Glamorgan Sack & Bag Company (importer, wholesaler of hessian and jute; manufacturer, wholesaler of hessian, jute, and twill sacks and bags; exporter of new and second hand sacks and bags, and bagging), Bldgs. 139/143, No. 1 Dock, Barry, Glamorgan, **Wales,** wishes to export direct large quantities of new and second hand hessian, jute, and twill sacks and bags; also bagging.

Pieles Finas y Corrientes (Rafael Garcia Leyva) (fisherman and processor of marine products), Domicilio Conocido, Zihuatanejo, Guerrero, **Mexico,** wishes to export fresh, salted, or dried marine turtle shell and skins, shark skin, shark liver, and by-products. Interested buyers should indicate proper method of packing and shipping as shipments would be of perishable or semi-perishable character.

Paranova Fassina, S.A.S. (importer, manufacturer, exporter of rubber goods and plastic materials), Corso Torino 94, Vigevano (Pavia Province), **Italy,** wishes to export direct or through agent 100,000 pairs monthly of rubber soles and heels.

"Shemen" Israel Oil Industry Ltd. (importer of raw materials for own use; manufacturer, wholesaler of edible oils, including finest olive oil, oil cake, household soaps, toilet soaps, soap powder and flakes, detergents, and toilet preparations such as shaving cream and soap, toothpaste, face and hand creams, etc.), P.O. Box 136, Haifa, **Israel,** wishes to export direct 10 tons monthly of high quality toilet soap made with olive oil, and containing 78 per cent to 80 per cent fat.

Hip Shing Brassiere Co. (manufacturer), 25 North Point Road, wishes to export through agent "Miss Swank" brassieres.

Wai Kee & Co., 1 Gilman Street, seeks agency arrangement with U. S. importers interested in handling cotton and rayon shirts and trousers for men; cotton knitted underwear for men, women, and children; also slacks and sport shirts made from prints and ginghams for men and women.

United China Trading Co., 400 Hong Kong Hotel Building, wishes to export gloves made of the following materials: Wool, cotton fabric, nylon of different types, cotton string, and crocheted.

Yee On Tai Tailor, 228 Des Voeux Road C., wishes to export suits, jackets, slacks, and top coats for men.

The Union Trading Co., Inc. (export-import merchant), 52 Taiseidori 2-chome, Higashinari Ku, Osaka, **Japan,** wishes to export direct 1,000 doz. monthly lambswool sweaters in pullover, long sleeve, standard style, 100 in. for men in sizes 36 to 44, inclusive; also 100 per cent wool, long sleeve cardigan, standard style for women in sizes 34 to 40, inclusive.

(*Continued on page* 1044)

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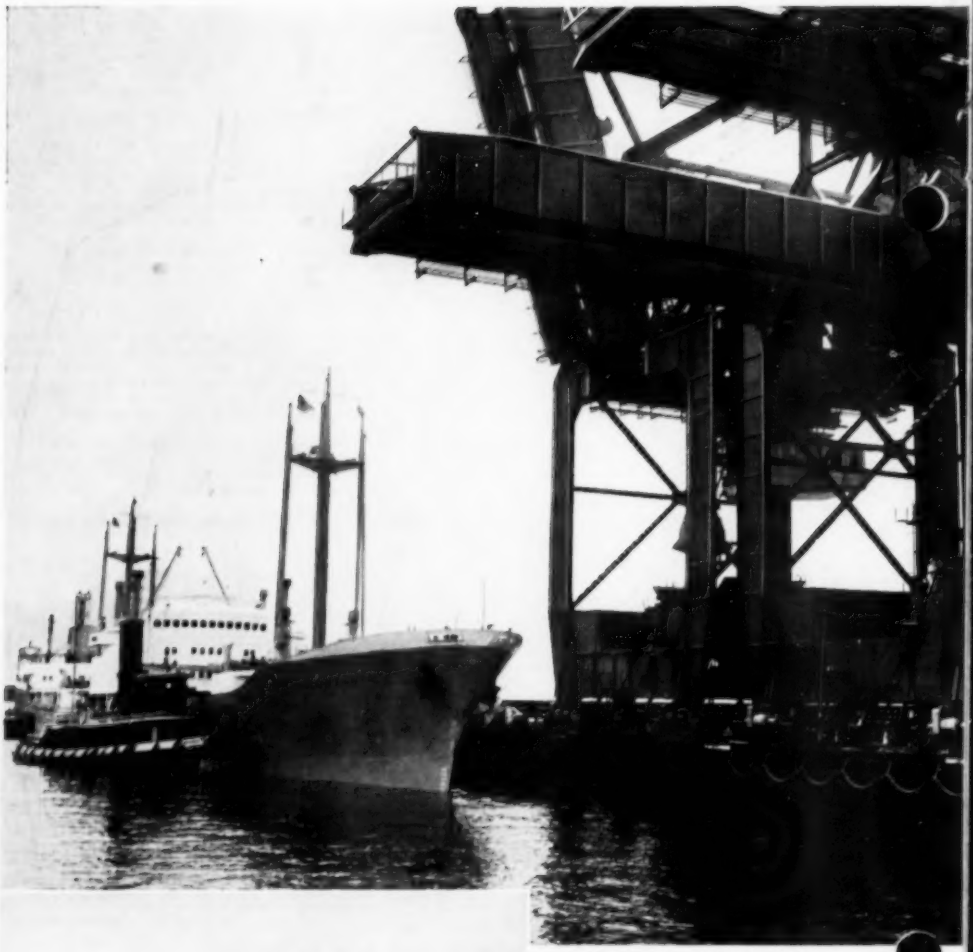
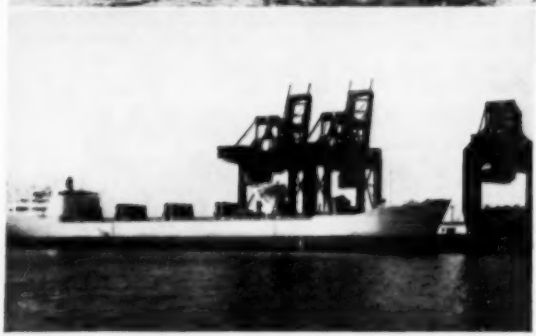


Ore carrier docks at C & O's new 119-foot pier at Newport News with a 19,000-ton cargo.



The three unloaders will empty the vessel between breakfast and supper time and clean out holds without auxiliary equipment aboard ship.

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Moving on rails along a finger-type pier designed to accommodate the largest ore carriers afloat, the facility's three unloaders can work vessels on both sides of the pier simultaneously, or as many holds of a single ship. Several sizes of buckets, changeable in less than five minutes, are provided for different types of ore and vessel. Twin belt conveyors and car loading hoppers permit handling two types of ore at the same time without sacrifice of unloading speed. After electronic weighing, accurate to the pound, ore is loaded into thoroughly flushed out open top cars.

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WORLD COMMERCE DEPARTMENT, NEWPORT NEWS, VA.

World Commerce Dept. Offices: New York 7, N. Y., 233 Broadway
Chicago 4, Ill., 327 S. LaSalle Building • Detroit 26, Mich., 525 Lafayette Building
Richmond 10, Va., 823 East Main Street • Stockholm, Sweden, Kungsgatan 7

IMPORT TRADE OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

New China Enamelware Co. (H.K.) Ltd., 506 Hongkong Bank Bldg., Mongkok, Kowloon, **Hong Kong,** wishes to export enamelware.

Etablissements Alphandery (producer of honey; manufacturer of honey candy and other honey products), Montfavet, Vaucluse, **France,** wishes to export direct or through agent honey and honey products, including candy and honey in jars and other containers; also honey soap known under the brand name "SAPOLIMEL."

Wilman Rubber Products (manufacturer), 203-211 Nam Cheung Street, Kowloon, **Hong Kong,** wishes to export rubber footwear, including slippers, sandals, shoes, and boots.

Sung Ha Trading Co., Ltd. (export and commission merchant), P.O. Box International 1166, Seoul, **Korea,** wishes to export direct or through agent hand woven black rush grass slippers—plain and towel lined.

Ditta Edmondo Bonori (operator of 2 machine shops—one for repair of electrical parts for automobiles, the other manufactures precision apparatus and instruments for diesel motors), 45 Via Cairoli, Rome, **Italy,** wishes to export direct or through agent high-quality fuel injectors and pumps for all types of diesel engines.

Grantham Trading Co. (exporter, importer, manufacturers' representative, commission agent), 328 Prince's Bldg., or G.P.O. Box 357, **Hong Kong,** wishes to export direct to mail order houses, department and/or chain stores rattan wares and furniture, embroidered goods, novelties and gift articles, flashlights and bulbs, plastic products, firecrackers, and shirts and gloves.

Kwan Ying Hong (importer and exporter), Rooms 618-619 Marina House, 6th floor, Queen's Road Central, **Hong Kong,** wishes to export rattan furniture, basketware, and other Hong Kong manufactured goods such as drill shirts, poplin shirts, cotton knitted sport shirts, hosiery and socks, dress and work gloves.

Lee Tung Import & Export Co. (importer and exporter), 348 Alexandra House, Des Voeux Road Central, **Hong Kong,** wishes to export direct or through agent large quantities of plastic wrist watch straps; also nylon underwear for men and women.

Tung Sheng Dyestuffs & Trading Co. (exporter and importer), 1 Pedder Bldg., **Hong Kong,** wishes to export direct or through agent plastic toys, rubber footwear, camphor finished products, and silk piece goods.

Ultra Pacific Trading Co. (exporter, importer, and manufacturer's representative), 106 Holland House, **Hong Kong,** wishes to export direct or through agent shirts, toys, watchbands, flashlights, and flashlight batteries.

Union Trading Co., Ltd. (importer and exporter), York Building, **Hong Kong,** wishes to export direct or through agent plastic toys, tailored clothing, and other Hong Kong manufactured goods.

Ernesto Solano O. (exporter and wholesaler), 58-24 Carrera 5, Bogota, **Columbia,** wishes to export direct, preferably to a clothing manufacturer, 2,000 to 10,000 monthly from January to June, good-quality salted or dried capybara hides and pelts. It is reported that the capybara (genus hidrieglerys caoybara Erxl), a large rodent resembling a guinea pig—about 4 ft. long—provides a pelt which can be used in the manufacture of jackets, gloves, hats, and other wearing apparel, as well as ladies' handbags.

Electric Steam Heating AB (manufacturer), Tegnergatan 11, Stockholm, **Sweden,** wishes to export through regional distributors patented outdoor grills, kitchen cabinets, stainless sinks, etc.

Glory Metal Works Ltd. (manufacturer), 235 Queen's Road, East, **Hong Kong,** wishes to export brass pressure lanterns and spare parts.

AB Smalandsplast (manufacturer), Loftahammar, **Sweden,** wishes to export through regional distributors patented plastic locks for kitchen cabinets, and described as a safety catch which cannot be opened by small children.

The Gane Milking Machine Company Limited (manufacturer, wholesaler), 43 Anzac Avenue, Auckland C. 1, **New Zealand,** wishes to export direct or through agent milking machines of stainless steel of the pipeline type overhead milker.

Otto Fuchs, Metallwerke (manufacturer, exporter of non-ferrous semis), Meinerzhagen/Westf., **Germany,** wishes to export direct or through agent metal products, including bars, tubing, sections, wire; also forgings, with and without dies. Made from brass and other copper alloys, and pure aluminum and magnesium including all their alloys.

Etablissements Andre Bosch (Manufacture Bordelaise de Passementerie) (manufacturer, wholesaler, exporter), 63-65 Rue des Sablieres, Bordeaux, Gironde, **France,** wishes to export direct or through regional agents, except the State of New York and surrounding area where already represented, large quantities of good-quality ornamental tufts, braids, trimmings, and related articles, made of rayon, cotton, and other materials, in white or colors, for decorative purposes for slippers and other types of footwear.

AB I. Starup & Sons, Faelled Vej 16, Cpenhagen, **Denmark,** desires U. S. distributor for Danish pipe organs for churches or homes.

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Amerind Shipping Corporation, at Gulf Ports
James W. Elwell & Co., Inc., Chicago, Cleveland and Milwaukee
Saguenay Terminals, Ltd., Montreal

UNITED STATES DEPARTMENT OF COMMERCE—Continued

AGENCY OPPORTUNITIES

Dr. Giuseppe Riva (manufacturer's agent), Corso Magenta 81/83, Milan, **Italy,** seeks agency for chemical products for agriculture, including insecticides, pesticides, fungicides, and fertilizers.

H. J. v. Gund'ach (manufacturer's agent), Warburgstrasse 6, Hamburg 36, **Germany,** seeks agency for crude fatty acids derived from oilseeds such as soybeans, cottonseed, peanuts, and castorseed, in 200-ton lots and up.

N. V. Kalker's Agentuur- en Commissie Bedrijf (sales/agent selling trimmings for the clothing, leather goods, and brassiere industries; novelties), 82" Schubertstraat, Amsterdam, **Netherlands,** seeks agency for fashion articles, such as belts, shawls, and clasps. Samples desired by firm.

Southern Agencies (indent agent), P. O. Box 504, 102 Detroit House Castle St., Cape Town, **Union of South Africa,** seeks agency for women's clothing, underwear for men and women, and hose for men.

C. A. Reco (importing distributor), Edificio Jose Cecilio de Avila, Municipal a La Palma, Apartado 2787, Caracas, **Venezuela,** seeks agency for electrical appliances for domestic and commercial use.

C. A. Productos Ronava (manufacturer), Avenida Maria Teresa Toro, Las Acacias, Apartado 992, Caracas, **Venezuela,** seeks agency for food products and specialties.

Rafael Capellan (importer, commission agent), avenue Mella No. 158, Ciudad Trujillo, **Dominican Republic,** seeks agency for all kinds of yard goods textiles, and novelties from U. S. manufacturers.

Candido Noriega (commercial agent), Calle Saloma Urena 16, Ciudad Trujillo, **Dominican Republic,** seeks agency from U. S. manufacturers of rayon suiting and khaki twill.

Albert Asseo (commission merchant, importer), 2 Boulevard Victor Hugo, Nice, **France,** seeks agency for textiles in wool silk, and cotton.

Orexem, S.r.l. (importing distributor), 20 Via Mazzini, Milan, **Italy,** seeks agency for agricultural and irrigation equipment.

Agricola Bello Monte S.A. (importing distributor, manufacturer's agent), Centro Comercial Bello Monte, Apartado del Este 4358, Caracas, **Venezuela,** seeks agency on distribution or commission basis for agricultural and gardening implements, brooding and feeding equipment.

Mario Lemos—Representaciones (commission merchant, representative), Apartado Aero No. 4075, Cali, Valle, **Colombia,** seeks agency on a commission basis for automobile spare parts and accessories.

Filt, S.r.l. (manufacturer of oil, diesel oil, and air filters), 20 Via Ugoni, Milan, **Italy,** seeks agency for oil and air filters, and cartridges for automobile, truck, and tractor parts.

Mario Lemos—Representaciones (commission merchant, representative), Apartado Aero No. 4075, Cali, Valle, **Colombia,** seeks agency on a commission basis for construction materials, such as hinges, and locks, as well as electric materials and tubing.

Robert Mendes (manufacturer's agent), 43 South Quay, P. O. Box 611, Port of Spain, Trinidad, **British West Indies,** seeks agency for smoked meats, such as hams and picnics, sausages, and salami, as well as pickled pork and beef products.

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AGENCY OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

C. A. Hermes (importing distributor, manufacturer's agent), Edificio Beco, Esquina Puente Yanes, Apartado 69, Caracas, **Venezuela,** seeks agency on an exclusive distribution basis for canned fruit and canned vegetables.

Johansen & Cia. (importing distributor, manufacturer's agent), Edificio Tablitas, Esquina Tablitas, Apartado 633, Caracas, **Venezuela,** seeks agency on a commission basis for foodstuffs and cereals.

P. H. Brodzink (manufacturer's representative), P. O. Box 1774, Bulawayo, Southern Rhodesia, **Federation of Rhodesia and Nyasaland,** seeks agency for textiles.

P. J. G. Wootton & Co. (Pty.) Ltd. (manufacturer's agent), P. O. Box 1595, Durban, **Union of South Africa,** seeks agency for piece goods, including printed and floral cotton, plain and floral rayons, khaki drill, and gabardines.

P. H. Brodzink (manufacturer's representative), P. O. Box 1774, Bulawayo, Southern Rhodesia, **Federation of Rhodesia and Nyasaland,** seeks agency for toys.

Southern Agencies (indent agent), P. O. Box 504, 102 Detroit House Castle Street, Cape Town, **Union of South Africa,** seeks agency for various types of plastic goods, which would have a good market in the Union.

Southern Agencies (indent agent), P. O. Box 504, 102 Detroit House Castle Street, Cape Town, **Union of South Africa,** seeks agency for pottery and glassware.

The Nihon Mohi Boyeki Kabushiki (manufacturer's agent), 11 Hamabe-dori 2-chome, Fukiai Ku, Kobe, **Japan,** seeks agency for good quality ebonite scrap, preferably from combs and buttons. Firm's first order of approximately 10 tons would be a trial order, and future orders would be dependent on quality of initial order.

A. Stuart Oxley Ltd. (manufacturer's agent), 207 T. & G. Buildings, Elliott St., Auckland, **New Zealand,** seeks agency from U. S. manufacturers of dress fabrics, printed and plain of cotton, rayon and synthetic fibres; furnishing fabrics, including plain and printed cretonnes, muslins, etc.; lingerie and blouse fabrics; menswear fabrics of cotton, rayon, etc.; fabrics for children's wear; and fabrics for corsets.

Comiel, Prodotti Chimici Industriali, S.n.r.l. (importing distributor), Corso, Concordia 8, Milan, **Italy,** seeks agency for industrial chemicals, including synthetic resins, plasticizers, organic and inorganic pigments, drying agents, linseed oil, wood oil, fish oil, and special pigments for polyethylene.

Sandvikens Machine Company, Master Samuelsgatan 3, Stockholm, **Sweden,** seeks representation for U. S. road building machines and equipment; also general construction equipment and specialties.

AB Forsbergs Dentaldepot, Hollanaregatan 21-A, Stockholm-C, **Sweden,** seeks agency amalgam dental alloy, STA-68.

C. A. Inversiones Venezolanas Ganaderas (C. A. Invegn) (importing distributor, manufacturer, cattle ranch), Calle 90 (Pena), No. 106-9, Valencia, Estado Carabobo, **Venezuela,** wishes to obtain agency for agricultural machinery.

P. H. Brodzink (manufacturer's representative), P. O. Box 1774, Bulawayo, Southern Rhodesia, **Federation of Rhodesia and Nyasaland,** seeks agency for automobile accessories.

Comercial Parinta C.A. (importing distributor, commission merchant), 20 Gamboa a Rio (Apartado 60, La Guaira, D. F.), Caracas, **Venezuela,** seeks distribution or representation on a commission basis for lubricating equipment for garages, service stations, and heavy machinery.

Weil & Albert, Ltda. (foreign manufacturer and exporter representative), Apartado Aereo 624, Edificio Colombiano de Seguros, Medellin, **Colombia,** seeks agency from U. S. manufacturer of medicinal chemicals for use in the pharmaceutical and industrial textiles industries, and agricultural chemicals for use in fertilizer manufacture.

P. H. Brodzink (manufacturer's representative), P. O. Box 1774, Bulawayo, Southern Rhodesia, **Federation of Rhodesia and Nyasaland,** seeks agency for household hardware, and electrical goods, and tools and builders' hardware.

Poelinar & Fils (importer, selling agent), 1682-1747 Chaussee de Wavre, Auderghem-Brussels, **Belgium,** seeks agency from U. S. manufacturers of all kinds of garden equipment and supplies.

I. Coelho (manufacturer's agent), 7 Nieuwe Prisengracht, Amsterdam, **Netherlands,** seeks agency for leather, rubber, and other materials for the shoe industry and sporting goods.

Civilingenjor Bertil Johnson (sales agent selling goods used in the industrial machinery field), Box 901, Surte, **Sweden,** seeks agency from U. S. manufacturers, which have their own sales offices, for such products as plate-rolling machinery, straightening machinery, plate shear machinery, stretching machinery, foundry machinery, tool-making machinery and plate presses, suitable for the manufacture of rolled, pressed and drawn semimanufactures.

N. V. Kalker's Agentuur- en Commissie Bedrijf (commission merchant), 82" Schubert-

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CLEVELAND—Frank R. Anderson, 1315 Williamson Bldg.
DETROIT—Frank R. Anderson, 2507 David Stott Bldg.
HAMPTON ROADS—T. Parker Host, C & O Terminal, Newport News
MILWAUKEE—General Steamship Agencies, Inc., 110 E. Wisconsin Avenue
PHILADELPHIA—B. H. Sobelman & Co., Inc., Bourse Bldg.

AGENCY OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

straat, Amsterdam, **Netherlands,** seeks agency for first-class novelties, as well as gift articles for Christmas or other special occasions which are inexpensive but attractive and salable in chain or department stores.

Southern Agencies (indent agency), P. O. Box 504, 102 Detroit House, Castle St., Cape Town, **Union of South Africa,** seeks agency for novelties and toys, no special type but preferably fancy toys.

C. A. Reco (importing distributor), Edificio Jose Cecilio de Avila, Municipal a La Palma, Apartado 2787, Caracas, **Venezuela,** seeks agency for office and bookkeeping machines.

A. van Vliet (manufacturer's agent), 41-a Van der Meydestraat, Rotterdam, **Netherlands,** seeks agency for gold and silver paper (coated), aluminum foils, fancy and other fine types of paper for box covering, and allied articles for the packaging industry, such as spool and tying tapes.

Modern Wrappings Limited (paper agents), Regal Lodge, Kentford near Newmarket, Suffolk, **England,** seeks agency for 5,000 tons annually of kraft liner suitable for the manufacture of corrugated fiberboard cases.

Merchants and Traders (manufacturer's agent), 80 Charlotte Street, P. O. Box 146, Port of Spain, Trinid**nd, British West Indies,** seeks agency for glass tumblers.

Johnsen & Cia. (importing distributor, manufacturer's agent), Edificio Tablitas, Esquina Tablitas, Apartado 633, Caracas, **Venezuela,** seeks agency on a commission basis for hardware in general.

Johnsen & Cia. (importing distributor, manufacturer's agent), Edificio Tablitas, Esquina Tablitas, Apartado 633, Caracas, **Venezuela,** seeks agency on a commission basis for household goods.

A. F. Tayler (Pvt.) Ltd. (manufacturer's representative selling on a commission basis), P. O. Box 2281, Salisbury, **Southern Rhodesia,** seeks agency for jewelry, including watch bracelets, and fancy goods in general.

E. Italo Rossi (sales agent, broker), 6, Via E. De Amicis, Genoa, **Italy,** seeks agency for black walnut veneer logs, and hickory ski billets.

Mario Lemos—Representaciones (commission merchant, representative), Apartado Aero No. 4075, Vali, Valle, **Colombia,** seeks agency on a commission basis for construction machinery in general.

Marshall-Howlett Limited (manufacturer's agent), 44 Tower Hill, London, E.C. 3, **England,** seeks agency for machinery, light engineering products, and machine tools.

Pina y Decke (importer, manufacturer's representative), Avenida Juarez No. 76-107, Mexico 1, D.F., **Mexico,** seeks agency from U. S. manufacturers of industrial machinery and raw materials.

Tomas A. Herrero M. Sucr. S.A. (importing distributor, manufacturer's agent), Edificio Monteverde, Avenida Leonardo da Vinci, Apartado 3155, Bello Monte, Caracas, **Venezuela,** seeks agency or distribution for machinery, equipment, and supplies for graphic arts.

Mauricio Agi (importing distributor, manufacturer's agent, manufacturer of materials for sausage manufacture; commission merchant of medical, surgical, and dental equipment), Corcega 367, Barceiona, **Spain,** seeks agency for all kinds and types of medical, surgical, and dental supplies and equipment.

A. Senti & Co., S.r.l. (importing distributor), Viale Vittorio Veneto 14, Milan, **Italy,** seeks agency for photocopy, addressing, offset, folding, and shredding office machines.

Impre, C.A. (importing distributor, manufacturer's agent), Calle Real de Sabana Grande, Apartado 10571, Sabanda Grande, Caracas, **Venezuela,** seeks agency or exclusive distributor for swivel and fixed chairs for office use.

Johnsen & Cia. (importing distributor, manufacturer's representative), Edificio Tablitas, Esquina Tablitas, Apartado 633, Caracas, **Venezuela,** seeks agency on a commission basis for office supplies and machines of all types.

Tomas A. Herrero M. Sucr. S.A. (importing distributor, manufacturer's agent), Edificio Monteverde, Avenida Leonardo da Vinci, Apartado 3155, Bello Monte, Caracas, **Venezuela,** seeks agency or distribution for all paper lines. Firm wishes to deal directly with paper mills.

Mario Lemos—Representaciones (commission merchant, representative), Apartado Aero No. 4075, Cali, Valle, **Colombia,** seeks agency on a commission basis for raw materials for the soap industry.

Merchants and Traders (manufacturer's agent), 80 Charlotte Street, P. O. Box 146, Port of Spain, Trinidad, **British West Indies,** seeks agency for shoes in the lower price range for women and children.

A. F. Tyler (Pvt.) Ltd. (manufacturer's representative selling on a commission basis), P. O. Box 2281, Salisbury, **Southern Rhodesia,** seeks agency for sports goods.

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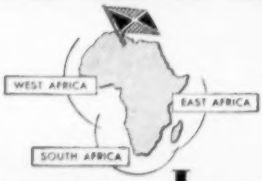

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AGENCY OPPORTUNITIES—U. S. DEPT. OF COMMERCE—Continued

Merchants and Traders (manufacturer's agent), 80 Charlotte Street, P. O. Box 146, Port of Spain, Trinidad, **British West Indies,** seeks agency for all kinds of textiles.

C. A. Inversiones Venezolanas Gandneras (C.A. Invega) (importing distributor, manufacturer, cattle ranch), Calle 90 (Pena), No. 106-9, Valencia, Estado Carabobo, **Venezuela,** wishes to obtain agency for wire and posts for fences.

Central Services Ltd. (commisison merchant, sales agent), 3 Duke St., Kingston, Jamaica, **British West Indies,** seeks agency for metal and wooden furniture for hotels and private homes, which must withstand tropical conditions, including termites and other insects. Inexpensive type of furniture desired for home use; hotel furniture to suit the luxury tourist hotels contemplated for construction.

Commerciale Tieger, S.r.l. (importing distributor), Via Podgora 11, Milan, **Italy,** seeks agency for hand tools.

Guillermo Olace y Scanlan (manufacturer's representative), Gante No. 11-16, Mexico 1, D.F., **Mexico,** seeks agency for a variety of hand tools, and light machinery for the footwear manufacturing industry.

Gleason & Cia. S.A. (importing distributor, manufacturer's agent), Edificio International, Avenida Urdaneta, Urapal a El Parque (Apartado 2432), Caracas, **Venezuela,** seeks distributorship or commission agency for industrial equipment of all types.

Weil & Albert, Ltda. (foreign manufacturer's and exporter's representative), Apartado Aereo 624, Edificio Colombiano de Seguros, Medellin, **Colombia,** seeks agency for smooth, galvanized sheet iron, sheet 5' x 3', 130 sheets to the ton.

Weil & Albert, Ltda. (foreign manufacturer's and exporter's representative), Apartado Aereo 624, Edificio Colombiano de Seguros, Medellin, **Colombia,** seeks agency for lead for soldering purposes, 30% tin, 70% lead; ¼-lb. bars; 390 bars to the case.

Comercial Pariata C.A. (importing distributor, commission merchant), 20 Gamboa a Rio, Apartado 60, La Guaira, D.F., Caracas, **Venezuela,** seeks distributorship or representation on commission basis for oils and lubricants.

Naim Bashoo (importer, wholesaler, agent selling paper and stationery), Suq Al Tijjar, Baghdad, **Iraq,** seeks agency from U. S. manufacturers of school and office stationery of all kinds.

Occhialeria Milanese di Ettore Vettore (manufacturer of lenses and optical goods, importer of raw materials for firm's industry, wholesaler of spectacle frames), Via Urbano III 3, Milan, **Italy,** seeks agency for lenses and optical goods.

Adolf Wiegel & Sohn (manufacturer's agent), 56 Spichernstrasse, Duesseldorf, **Germany,** seeks agency on a commission basis from U. S. firms producing electrical and thermal technical measuring instruments.

Chaney Import-Export (selling agent), 28 via Ricasoli, Prato (Florence), **Italy,** seeks agency for large quantities of woolen, cotton, rayon, and nylon rags and shreds for sale to manufacturers in Prato, Italy.

Dr. Rudolf Streuli AG. (manufacturer's agent, wholesaler), 26 Kreuzstrasse, Zurich, **Switzerland,** seeks agency for high-grade raw materials, such as solvents, pigments, plasticizers, catalyzers, emulsifiers, tar, and bitumen, for the paints, varnish, plastics, rubber, rayon, and linoleum industries.

E. H. King & Co. (Pvt.) Limited (general agent), P. O. Box 509, Salisbury, Southern Rhodesia, **Federation of Rhodesia and Nyasaland,** seeks agency for sports goods. Firm would also welcome business on consignment from U. S. manufacturers.

E. H. King & Co. (Pvt.) Limited (general agent), P. O. Box 509, Salisbury, Southern Rhodesia, **Federation of Rhodesia and Nyasaland,** seeks agency for steel plates, and sheets, especially galvanized sheets, as well as steel sections and related engineering items. Firm would also welcome business on consignment from U. S. manufacturers.

Vincenzo Tardini & A. Varoli, S.p.A. (importing distributor), Via A. Saull 17, Milan, **Italy,** seeks agency for vulcanized fiber, insulating fabrics and ribbons, silicones, and leatheroid.

Roger Pellegrin (wholesaler, retailer, sales agent handling hardware, small tools, industrial supplies, and household electrical equipment), 59 Rue de la Republique, Toulouse, Haute-Garonne, **France,** seeks agency with financial responsibility for good-quality household refrigerators, washing machines; as well as fuel-oil burners, and motors for boats. Descriptive literature and price lists desired.

Ramon Menendez (exporter, importer, manufacturer's representative), Avenida Jose Trujillo Valdez 136, Ciudad Trujillo, **Dominican Republic,** seeks agency for textile fibers of all kinds, and yarns of all kinds (rayon and cotton).

Robert Mendes (manufacturer's agent), 43 South Quay, P. O. Box 611, Port of Spain, Trinidad, **British West Indies,** seeks agency for pulses, such as yellow split peas, black-eye beans, and red kidney beans; and vegetables and fresh fruits, including potatoes, cabbages, onions, garlic, and apples. Firm also seeks agency for scratch grains, and allied goods.

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UNITED STATES DEPARTMENT OF COMMERCE—Continued

COSMETIC FIRM IN PARIS OFFERED U. S. INVESTOR

The French cosmetic firm, Laboratoires Rene Rambaud, located at Colombes, Seine, is offered for sale by Rene Rambaud, Parisian coiffeur and owner of the company.

Approximately 100 million francs (350 francs = US$1.) is asked for this company which manufactures cosmetics and other beauty products sold to beauty salons, specialty shops and department stores. The sale price includes the plant and property, stock and equipment, trade marks and the use of the company's name, which reportedly is world renowned.

Interested firms also are invited to correspond direct with Rene Rambaud, 400 rue St. Honore, Paris, France.

WORLD TRADE FAIRS

In response to growing U. S. business interest in international trade fairs, the Bureau has issued a new booklet entitled **"U. S. Business Participation in Trade Fairs Abroad."** American businessmen are becoming increasingly aware of the market potentials of international trade fairs, according to the booklet. As direct participants in these fairs, more and more U. S. businessmen are developing new markets for their goods and services and finding new items for import. At the fairs, they can test foreign consumer reaction to their goods, compare their products with those of foreign competitors, and find dealers to handle their merchandise.

In addition, the international trade fair affords the U. S. businessmen an excellent locale in which to investigate possibilities for foreign investment or to export opportunities for manufacture of his products abroad. The new booklet gives background information concerning fairs in general, describes the U. S. Government trade fair program, and contains reports from a number of American concerns evaluating the sales and market potentials of international trade fairs in terms of their own experience. Recurring international trade fairs are identified in the booklet by location, name, frequency, month usually held, and sponsor.

The 29-page publication may be purchased from the Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C., or from any Department of Commerce Field Office, at 15 cents a copy.

HANDBOOK ON TANGANYIKA, B. E. A.

A handbook designed to encourage U. S. investment in Tanganyika, East Africa, has recently been published by the territory's Department of Commerce and Industry. The comprehensive guide book contains detailed information to assist prospective investors, including data on Tanganyika's economy, production, trade, finance, taxation, legislation, communications, power land, labor, water, commerce, etc.

According to the Governor, Tanganyika is primarily an agricultural country, however, it possesses potentialities in other commodities—mineral deposits, lead, diamonds, sisal, hides and skins, coffee, maize, cotton, etc. Copies of the handbook may be purchased for US $1.00 from the Tanganyika Department of Commerce, P. O. Box 234, Dar es Salaam, British East Africa.

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Mercantile Trust Bldg., Baltimore. 321 St. Charles St., New Orleans

UNITED STATES DEPARTMENT OF COMMERCE—Continued

FOREIGN TRADE OPPORTUNITIES—VISITORS

IMPER—Ing. A. Schieroni & Figli Soc. n.c., Via Lanzo, 131/133, Torino, **Italy,** wants to establish business relations with users of industry manufacturing anticorrosive and waterproofing products for protecting plants, equipment and industrial buildings.

David Montane, representing Industria de Productos Alimenticios IPAL, Santa Elena 1976, Santiago, **Chile,** is interested in visiting factories producing dehydrated foods, and obtaining technical know-how. Address: c/o Roosevelt Hotel, Madison Ave. and 45th St., New York, N. Y.

David Rafael Munne, representing Alfareria Dominicana, C. por A., P.O. Box 572, Ciudad Trujillo, **Dominican Republic,** is interested in importing color for ceramic tiles, and seeks technical information regarding processing of color tile. Address: c/o P.O. Box 133, Boomer, West Virginia.

N. Pensabene Perez, Managing Director, Electro Dynamic Construction Co. Ltd., Station Approach, St. Mary Cray, Kent, **England,** is interested in appointing dealers for the distribution in California of electrical equipment and submersible pumps manufactured in the United Kingdom by his company. Address: c/o The British-American Trade Center, 310 Sansome St., San Francisco 4, Calif.

Messrs. Karl Zilch, Owner, and **Robert Braun,** representing Karl Zilch, Weiskirchen b. Offenbach/Main, **Germany,** are interested in studying the leather goods market in the U. S., and wish to establish contacts with U. S. leather firms with a view to importing and/or exporting leather goods. Address: c/o Hotel McAlpin, Broadway and 34th St., New York, N. Y.

D. W. Singh, representing Ranbir Singh and Company (importer, exporter), 1/6-B Pusa Road, New Delhi 5, **India,** is interested in investigating the possibilities of obtaining freighter aircraft. Address: Catherine Armstrong, A.I.D. Interiors, 8644 Sunset Boulevard, Los Angeles 46, Calif.

David Musaad Al Saleh, representing Musaad Saleh and Sons, Kuwait, **Kuwait,** is interested in building construction and materials. Address: c/o American Independent Oil Co., 111 Sutter St., San Francisco, Calif.

Dipl. Ing. Robert von Linde, Consulting Engineer, representing self, 56 Akilindastrasse, Graefelfing nr. Munich, **Germany,** is interested in visiting manufacturers of oil burners and heat generating plants. Address: c/o American Society for Metals, 7301 Euclid Ave., Cleveland 3, Ohio.

Miss Susan White, representing H. White (Gowns) Ltd. (gown manufacturer), 9/15 Old St., London, E.C. 1, **England,** is interested in studying methods in the fashion trade and market. Address: c/o Mrs. J. Walker, 85-71 67th Road, Forest Hills, Long Island, N. Y.

Dr. Giuseppe Montano, representing Ducati Meccanica S.A. (manufacturer, exporter of motorcycles and engines), Bologna, Borgo Panigale, **Italy,** is interested in the manufacture of motorcycles. Address: c/o Italian Consulate General, 551 5th Ave., New York, N. Y.

Joseph Antanios Najm, representing Etablissements Najm, Tripoli, **Lebanon,** is interested in the production of non-alcoholic beverages, and purchase of machinery for the extraction of orange juice and essential oils; he seeks technical information regarding the same. Address: c/o Mrs. Julia Nagem, 1702 K St., San Diego, Calif.

Enrique Haas, representing Salvo y Haas, Montevideo, **Uruguay,** is interested in obtaining agencies and representation of U. S. manufacturers for the following: Papers with minimum 25 per cent rag content, cigarette papers, machinery for industrial use in cigarette manufacture, newsprint with water mark, lumber for construction, and Irish potatoes. Address: c/o Jas. T. Miller Tobacco Co Inc., Wilson, N. C.

BELGIUM INVITES INDUSTRIAL EXPANSION

L. Lequarre, Community Secretary of the town of Eghezee, is inviting inquiries from U. S. firms contemplating the establishment of manufacturing enterprises in Belgium. Mr. Lequarre is particularly interested in furthering the economic development and industrialization of his Community.

Eghezee, a province of Namur, Belgium, reportedly has industrial sites available with adequate power potential to supply additional industries with electric power. The sites are said to possess good communication facilities, and their proximity to the main cities in Belgium add to the attractiveness of Eghezee according to the Secretary.

Interested firms are invited to correspond direct with L. Lequarre, Community Secretary, Eghezee, Province of Namur, Belgium.

COMMERCE HONORS TRADE MISSION MEN FOR OVERSEAS SERVICE

Secretary of Commerce Sinclair Weeks presented Certificates of Service to 32 prominent businessmen for their "exemplary voluntary service" as members of official United States Trade Missions which have literally girdled the globe including such countries as Poland, the Union of South Africa, Burma, and Peru. *(Continued on page 1073)*

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BUREAU OF CUSTOMS

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Note: The following page numbers refer to the **1957** Edition of the Custom House Guide.

CUSTOMS REGULATIONS AMENDED—SAMPLING AND ASSAYING ORES; MOISTURE CONTENT

Page 1241

The use of commercial settlement assays as the basis of duty assessment in the liquidation of import entries of ores and similar materials, provided for in section **8.48 (f)**, Customs Regulations, has received the general acceptance of the trade but maximum benefits for all concerned have not been possible due to the absence of a specific provision authorizing the use in liquidation of commercial settlement tests for moisture. To provide such specific authority and thereby further reduce the number of minor adjustments in liquidation, section **8.48** of the Customs Regulations is amended as follows:

Paragraph **(a)** is amended by adding a new sentence to read:

The commercial settlement test for moisture may be sued as the basis for duty assessment in appropriate cases. See **(f)** below. [T.D. 54461.]

Paragraphs **(f)** and **(g)** are redesignated **(g)** and **(h)** respectively, and a new paragraph **(f)** inserted to read:

(f) Customs officers may secure from the importer a certified copy of the commercial settlement test for moisture. This result shall be transmitted with the commercial moisture sample to the customs laboratory where it shall be compared with the result shown by the customs moisture test. If the two results are not in substantial agreement, the chief chemist of the customs laboratory shall review his test. The import entries shall be liquidated on the basis of the result shown by the customs moisture test, except that the settlement moisture test shall be the basis of duty assessment if, in the opinion of the chief chemist, the settlement and customs tests differ with respect to the percentage of moisture contained in the importation at the time of weighing by no more than is to be expected between qualified laboratories and provided further that the use of such commercial moisture test will not require a different tariff classification or rate of duty than is indicated by the customs test. [T.D. 54461.]

CUSTOMS REGULATIONS AMENDED—INFORMAL ENTRIES—RELEASE OF MERCHANDISE UNDER SPECIAL PERMITS—RELIQUIDATION—EFFECTIVE DATE OF LIQUIDATION

Page 1243

It has been found that considerable savings in customs manpower, as well as the more expeditious clearance of merchandise, may be effected by permitting importers or their agents to prepare informal entries on customs Form 5119 or 5119-A. Moreover, it is deemed advisable to permit the clearance under informal entries of certain household and personal effects entered under paragraph 1615 (g) (1) of the Tariff Act of 1930, as amended, when the value of the repairs or alterations thereto does not exceed $250. To authorize these things and to prescribe the procedure to be followed when such entries are filed by importers or their agents, section **8.51** of the Customs Regulations is amended by substituting "prepared by importers or their agents or" for "which may be prepared" in the first sentence of paragraph **(a)**; by deleting the third sentence thereof; by changing the period at the end of the fifth sentence to a comma and adding: as well as for household and personal effects as described in section 498 (a) (4) of the Tariff Act of 1930, as amended, when entered under paragraph 1615 (g) (1) of the

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CUSTOMS REGULATIONS AMENDED—BUREAU OF CUSTOMS—Continued

Tariff Act of 1930, as amended, and the value of the repairs or alterations thereto does not exceed $250. [T.D. 54469.]

; by redesignating paragraphs **(b)**, **(c)**, and **(d)**, as paragraphs **(c)**, **(d)**, and **(e)**; and by inserting a new paragraph **(b)** to read as follows:

(b) The estimated duties and taxes, if any, shall be deposited at the time the entry is presented and accepted by a customs officer, whether at the customhouse or elsewhere. If upon examination of themerchandise further duties or taxes are found due, they shall be deposited before release of the goods by customs. When the entry is presented elsewhere than where the merchandise is examined, the permit copy shall be delivered through proper channels to the customs officer who will examine the merchandise. [T.D. 54469.]

Page 1244

Since it is not contemplated that customs officers will prepare informal entries for shipments not exceeding $250 in value released under immediate delivery permits, section **8.59** of the Customs Regulations is amended by substituting a period for the comma after the word "merchandise" where it appears the second time in the last sentence of paragraph **(e)** and deleting the remainder of the sentence, and by deleting the last two sentences of paragraph **(e)**. **[T.D. 54469.]**

Supplies of customs Forms 5119 and 5119-A with snap-out carbons but without serial numbers may be obtained by collectors of customs from the Section of Forms in New York, New York, for use in connection with the above prescribed procedure. These forms are for distribution to importers or their agents without charge.

In the use of the informal entry procedure it is possible that an advantage in the computation of duties on reliquidation under section **16.2 (c)** of the Customs Regulations may accrue to the importer whose merchandise is released under an immediate delivery permit. To place all importers making informal entries on the same basis, to provide for the effective date of liquidation and notice of liquidation of free informal entries made for merchandise released under an immediate delivery permit, to prescribe the use of notices of refund as notices of reliquidation in certain cases, and for purposes of clarification, the Customs Regulations are amended as follows:

Page 1375

Section **16.2 (c)** is amended by deleting "any such informal, mail," in the fifth sentence and substituting therefor the words "a mail".

Page 1381

Paragraphs **(b)** and **(c)** of section 16.12 are amended to read as follows:

(b) Except as otherwise provided in this paragraph, the effective date of liquidation of informal, mail, and baggage entries[116] shall be:

(1) The date of payment by the importer of duties and any internal-revenue taxes thereon;

(2) The date of release by customs or the postmaster when the articles are released under such an entry free of duty and tax;

(3) The date a free entry is accepted for articles released under an immediate delivery permit under section 8.59 of these regulations.

When the proper rate or amount of duty cannot be determined at the time of entry because the articles are subject to a tariff rate quota, because of a missing document which, if for free entry, is not produced prior to the release of the articles to the importer, or because of any other reason, the printed notice of liquidation appearing on the receipt issued for any money collected on such entry shall be voided. When the tariff status of the articles either as dutiable or free is finally ascertained it shall be noted on the entry. The effective date of liquidation shall be the date of posting or lodging of the notice of liquidation as required in paragraph **(c)**. [T.D. 54469.]

(c) Notice of liquidation is furnished under subparagraph **(b)** (1) above by a suitable printed statement appearing on the receipt issued for duties and any internal-revenue taxes collected. No other notice of liquidation shall be given but notice of reliquidation of any such entry shall be given on customs Form 4333 posted or lodged in the place and manner specified in section 16.2 **(d)** of these regulations except when

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a refund of the full amount of duties and internal-revenue taxes paid is due the importer. In such case, the notice of refund shall constitute the notice of reliquidation. The date of the notice of refund in such case shall be the same as the date of reliquidation. Notice of liquidation is furnished under subparagraph **(b)** (2) above by release of the article free of duty and tax and under subparagraph **(b)** (3) by the acceptance of the entry. No further notice of the liquidation of such entries shall be given. When the proper rate or amount of duty cannot be determined at the time of entry under paragraph **(b)**, notice of liquidation shall be given by scheduling the entry on customs Form 4333 or 4335, as applicable, and posting or lodging the form in the place and manner specified in section 16.2 **(d)** for formal entries. The form shall bear the date of such posting or lodging. (Secs. 505, 514, 46 Stat. 732, 734; 19 U. S. C. 1505, 1514.) **[T.D. 54469.]**

Part 16 is amended to add a footnote designated 11b to read as follows:

[11b] Baggage entries include entries on customs Form 5123, 6059, 6059-A, 6059-B, 6059-C, or 6063, whether originals or certified duplicates.

Page 1387

Section **17.1 (e)** of the Customs Regulations is amended by inserting **"the date the liquidation becomes effective as determined in accordance with section 16.12 (b) of these regulations."** following the "date of liquidation shall be" and by deleting the remainder of the sentence.

CUSTOMS REGULATIONS AMENDED—AMERICAN GOODS RETURNED—APPRAISEMENT ENTRIES

Page 1252

To abolish foreign service Form 129 because of discontinuance of certification by American consular officers and to require in its place a declaration by the foreign shipper, section **10.1 (a) (1)** of the Customs Regulation is amended to read as follows:

(1) A declaration by the foreign shipper in substantially the following form, if the value of the returned articles exceeds $500:

I, ..., declare that the articles herein specified are, to the best of my knowledge and belief, the growth, produce, or manufacture of the United States; that they were exported from the United States, from the port of ..... on or about ....., 19....; that they are returned without having been advanced in value or improved in condition by any process of manufacture or other means. **[T.D. 54462.]**

Marks	Number	Quantity	Description	Value, U. S. Coin
.....	.....	.....	.....	.....
.....	.....	.....	.....	.....

..... (Date) ..... (Signature)

..... (Address) ..... (Capacity)

To clarify section **10.1 (b)** of the Customs Regulations, the period at the end is changed to a comma, and the following added:

except when used as an entry under paragraph **(d)**, **(e)**, or **(f)**.

To delete references to foreign service Form 129, the following regulations are amended:

Section **10.1 (e)** is amended by deleting in the second sentence **"on foreign service Form 129". [T.D. 54462.]**

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CUSTOMS REGULATIONS AMENDED—BUREAU OF CUSTOMS—Continued

Page 1253

Section **10.2 (a)** is amended by deleting **"on foreign service form 129". [T.D. 54462.]**

Section **10.2 (e)** is amended by deleting ", foreign service Form 129". **[T.D. 54462.]**

As it has been found that a statement of cost or value from the person who performed repairs, alterations, or processing is needed in connection with all entries under paragraph 1615 (g) (1) and (2) of the Tariff Act of 1930, as amended, section **10.8 (l)** is amended by deleting "where the value of the repairs, alterations, or processing performed exceeds $500,". **[T.D. 54462.]**

Page 1258

In view of the amendment to section **10.8 (i)**, **10.8 (j)** is deleted and sections **10.8 (k)**, **10.8 (l)**, and **10.8 (m)** are redesignated **10.8 (j)**, **10.8 (k)**, and **10.8 (l)**, respectively. **[T.D. 54462.]**

Page 1381

To supply an omission, section **16.12 (a)** of the Customs Regulation is amended as follows:

The last sentence is deleted and the following matter substituted therefor:

The notice of liquidation shall be dated with the date of posting or lodging and the entries covered thereby shall be stamped "Liquidated," with the date of liquidation, which shall be the same as the notice of liquidation. Such stamping shall be deemed the legal evidence of liquidation. [T.D. 54462.]

STRIP STEEL ELECTROPLATED WITH CHROME, NICKEL, COPPER, OR BRASS, OR COMBINATIONS OF THESE METALS

On April 29, 1957, pursuant to the provisions of section 516 (b), Tariff Act of 1930, as amended, the Apollo Metal Works, Chicago, Illinois, a domestic manufacturer of various metal products pre-finished or pre-plated with chrome, nickel, copper, or brass inquired about the practice in classifying imported merchandise of the type referred to generally as Bright Chrom, Bright Nickel, Bright Copper Lacquered, and Bright Brass Lacquered. On May 22, 1957, the Apollo Metal Works was informed that it was the practice to classify merchandise of this type under paragraph 316, Tariff Act of 1930, as modified, dutiable at the rate of 7 per cent ad valorem (current rate 6½ per cent ad valorem) if not over 0.01 inch in thickness, at the rate of 9½ per cent ad valorem (current rate 9 per cent ad valorem) if over 0.01 but not over 0.05 inch in thickness, or at the rate of 12½ per cent ad valorem if over 0.05 inch in thickness. Because the merchandise is polished it is subject to an additional duty of 0.1 cent per pound under paragraph 315, as modified.

In a complaint dated June 17, 1957, the domestic manufacturer named above has taken exception to the practice above set forth and contends that the processing to which this merchandise has been subjected advances it in condition such that it is properly classifiable under paragraph 397, as modified, as a manufacture in chief value of steel, not specially provided for, dutiable at the rate of 21 per cent ad valorem (current rate 20 per cent ad valorem).

The products are made in a variety of thicknesses ranging from 0.008 inch to 0.036 inch, in widths ranging from 1 3/16 inches to 15¾ inches, and in lengths ranging from about 40 inches to 1,000 feet. The product known as Bright Nickel is made by polishing strip steel, electroplating it with copper, polishing the copper plating, electroplating with nickel, and polishing the nickel plating. Alternatively, the copper plating may be omitted so that the nickel is electroplated directly on the steel. In making the product known as Bright Chrom the same procedure as above is followed and then the material is electroplated with chrome and the chrome plating is polished.

In the manufacture of Bright Copper Lacquered strip steel is polished and plated with copper. The copper plating is then polished and a clear baked lacquer applied over it. Bright Brass Lacquered is produced in the same way except that brass is used in place of copper.

The merchandise under consideration is used as material in the manufacture of metal stampings, automotive parts, small appliances, etc. It is in chief value of steel, has varied uses, and is not dedicated to a particular use or class of uses.

The courts have held that materials can undergo certain manufacturing processes and remain "materials" rather than "manufactures" for tariff purposes if at the conclusion of the manufacturing processes they still have varied uses and are not dedicated to a given use (**Bache & Co.** v. **United States**, (1922) 11 Ct. Cust. App. 314, T.D. 39129, and **United States** v. **Semon Bache & Co.**, (1933), 21 C. C. P. A. (Customs) 218, T.D. 46750).

In view of the foregoing, the Bureau approves the practice of classifying these types of electroplated strip steel under the provision in paragraph 316 for strip steel with

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STRIP STEEL, ETC.—BUREAU OF CUSTOMS—Continued

additional duty under paragraph 315 by reason of polishing.

In accordance with the provisions of section 516 (b), as amended, notice is hereby given that the Apollo Metal Works has given the notice contemplated by the statute that it desires to protest this practice of classifying these types of electroplated steel strips. However, under section 516 (b), as amended, this practice will be continued so long as no decision of the United States Customs Court or the United States Court of Customs and Patent Appeals not in harmony with this decision is published. **[T.D. 54467.]**

WOOD ICE CREAM STICKS, SUCH AS ARE PRIMARILY USED BY INSERTION IN ICE CREAM BARS AND CONFECTIONS

On February 8, 1957, pursuant to the provisions of section 516 (b), Tariff Act of 1930, as amended, The Diamond Match Company, New York, New York, a domestic manufacturer of wood ice cream sticks, asked about the practice in classifying and assessing duty on wood ice cream sticks used primarily in the ice cream industry by insertion in ice cream bars or confections, imported in packages of 50 sticks enclosed within a narrow paper band marked to indicate the country of origin of the sticks, but with no marking as to country of origin on the individual sticks, and sold to domestic ice cream manufacturers for the use specified above. On April 19, 1957, The Diamond Match Company was informed that it was the practice to classify this merchandise under paragraph 412, as modified, dutiable at the rate of 16 2/3 per cent ad valorem and not to assess the 10 per cent additional duty provided for in section 304 (c), as amended, because the sticks are not individually marked.

In a complaint dated June 11, 1957, The Diamond Match Company has taken exemption to the practice set forth above and contends that the purchaser of the ice cream bar or confection is the "ultimate purchaser" so that the sticks should be individually marked to indicate the country of origin, and if not so marked, should be subject to the 10 percent additional duty provided for in section 304 (c), as amended.

The Bureau, however, is of the opinion that the ice cream manufacturer is the "ultimate purchaser" of the imported sticks under the principle of the decision in the case of **United States** v. **Gibson-Thomsen Company, Inc.** (1940), 27 C. C. P. A. (Customs) 267, C. A. D. 98, so that the individual sticks are excepted from marking under section 304 (a) (3) (D) and the 10 per cent additional duty provided for in section 304 (c) of the act is not assessable because the sticks are not individually marked.

In view of the foregoing, the Bureau approves the practice of not assessing additional duty under section 304 (c) when the wrapper around the package is marked but the individual sticks are not marked to indicate the country of origin.

In accordance with the provisions of section 516 (b), as amended, notice is hereby given that The Diamond Match Company has given the notice contemplated by the statute that it desires to protest this practice of not assessing additional duty under section 304 (c) on these sticks. However, under section 516 (b), as amended, this practice will be continued so long as no decision of the United States Customs Court or of the United States Court of Customs and Patent Appeals not in harmony with this decision is published. **[T.D. 54459.]**

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BUREAU OF CUSTOMS—Continued

REGISTRATION OF TRAILERS UNDER SECTION 10.42 OF THE CUSTOMS REGULATIONS BEFORE BEING TAKEN FROM THE UNITED STATES

The Bureau has been advised that persons who have taken trailers which they have rented in the United States into contiguous foreign countries for the purpose of transporting their effects have experienced some difficulties in obtaining free entry for the trailers when they returned to the United States. The question has been asked whether such trailers may not be registered under section 10.42 of the Customs Regulations to facilitate the free entry on return.

Ordinarily, the state registration card issued for an automobile or trailer is sufficient to identify the vehicle on its return to the United States. Trailers prior to their being taken from the United States for personal use by persons visiting foreign countries may be registered under the provisions of section 10.42 (c) of the Customs Regulations. **(C/L 3003.)**

TARIFF CLASSIFICATIONS

Saw chain in lengths from which portions for individual power saws will be taken.

The Bureau of Customs published a notice in the **Federal Register** dated June 11, 1957 (22 F. R. 4104), that the existing practice of classifying saw chain in lengths from which portions will be taken for use in making the endless chains used on various sizes of cutter bars on power saws under the provisions of paragraph 372, Tariff Act of 1930, as modified, subject to duty at the reduced rate of 13% was under review.

The Bureau, by its letter of November 4, 1957, addressed to the collector of customs at Seattle, Washington, ruled that such chain in long lengths is not classifiable as part of a machine but is in the nature of a material from which endless chain for power saws is made and is therefore classifiable as a manufacture of metal under the provisions of paragraph 397, Tariff Act of 1930, as modified, and subject to the reduced rate of duty now 20% advalorem.

Insofar as this decision results in the assessment of a duty at a rate higher than that which heretofore has been assessed under a uniform practice with respect to such saw chain, it shall be applied to such and similar merchandise only when entered, or withdrawn from warehouse, for consumption after 90 days after the date of publication of this decision in the weekly Treasury Decisions.

Boiled Sheepskin Scrap—The Bureau, by its letter to the collector of customs at Boston, Massachusetts, dated December 12, 1956, ruled that wool, called "tanners' wool," obtained by boiling tanned sheepskin scrap to dissolve the skin leaving the fibers, is classifiable under paragraph 1105, Tariff Act of 1930, as modified, by similitude to card waste, not carbonized, dutiable at the rate of 9 cents per pound, in the absence of evidence establishing that wool of a type other than dusted card waste, not carbonized, is more frequently used for the same purposes as that for which the involved merchandise is chiefly used, rather than classifiable as waste, not specially provided for, under paragraph 1555, Tariff Act of 1930, as modified, with duty at the rate of 4% ad valorem, or as scoured wool under paragraph 1102 (b) of the tariff act, as modified, with duty at the rate of 27¾ cents per pound.

This decision results in the assessment of duty at a rate higher than that which has heretofore been assessed under an established and uniform practice and will be effective only with respect to such or similar merchandise entered, or withdrawn from warehouse, for consumption after 90 days after the date of publication of an abstract of this decision in the weekly Treasury Decisions.

CUSTOMS REGULATIONS AMENDED—INTERNATIONAL AIRPORTS

Page 1213

The designations of Fort Yukon Airfield, Fort Yukon, Alaska, and Skagway Municipal Airport, Skagway, Alaska, as international airports (airports of entry) for civil aircraft and for merchandise carried thereon arriving from places outside the United States, as defined in section 9 (b) of the Air Commerce Act of 1926 (49 U. S. C. 179 (b), are hereby revoked, effective 30 days after the date of publication of this Treasury decision in the Federal Register.

The list of international airports in **section 6.13,** Customs Regulations, is hereby amended by deleting therefrom the location and name of said airports.

Notice of the proposed revocation of the designations of Fort Yukon Airfield and Skagway Municipal Airport as international airports (airports of entry) was published in the Federal Register of August 16, 1957 (22 F. R. 6595), pursuant to the provisions of section 4 of the Administrative Procedure Act (5 U. S. C. 1003). No objections to such action were received. **[T.D. 54448.]**

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BUREAU OF CUSTOMS—Continued

FOREIGN CURRENCIES—QUARTERLY LIST OF RATES OF EXCHANGE

The appended table lists the rates of exchange of certain foreign currencies first certified to the Secretary of the Treasury by the Federal Reserve Bank of New York under the provisions of section 522 (c), Tariff Act of 1930, as amended (31 U. S. C. 372 (c)), for a day in the quarter beginning October 1, 1957. The rates are published for the information and use of collectors of customs and others concerned pursuant to section 16.4 Customs Regulations (19 CFR 16.4).

List of Values of Foreign Currencies Certified to the Secretary of the Treasury by the Federal Reserve Bank of New York under Provisions of Section 522 (c), Tariff Act of 1930, as Amended

QUARTER OCTOBER THROUGH DECEMBER 1957

Country	Name of Currency	Dollars
Australia	Pound	2.227091
Austria	Schilling	*.0385356
Belgium	Franc	.0199640
Canada	Dollar	1.035937
Ceylon	Rupee	.208975
Finland	Markka	*.00311807
Germany	Deutsche mark	.238016
India	Rupee	.209124
Ireland	Pound	2.795000
Japan	Yen	*.00277912
Malaysia	Malayan dollar	.325200
Mexico	Peso	*.0800560
Netherlands	Guilder	.261325
New Zealand	Pound	2.767326
Norway	Krone	*.140080
Philippine Islands	Peso	*.496950
Portugal	Escudo	*.0349000
Sweden	Krona	*.193283
Switzerland	Franc	.233350
Union of South Africa	Pound	2.784557
United Kingdom	Pound sterling	2.795000

* Nominal rate.

CUSTOMS LEGAL FUNCTIONS AT THE PORT OF NEW YORK

In order to secure better coordination and supervision of the legal activities of the Bureau of Customs in New York City, effective October 15, 1957, the Solicitor to the Collector of Customs will have the operating title of Solicitor for the Port of New York. On that date the functions of serving as legal advisor to the Collector will be combined under the Solicitor with the additional functions of serving as legal advisor to all other branches of the Customs Service in New York City and supervising the maintenance at New York, on behalf of the Customs Service throughout the country, of liaison with the United States Customs Court and the Department of Justice attorneys charged with the trial of Customs Court litigation. The Solicitor will be under the general supervision of the Chief Counsel of Customs. **[T.D. 54455.]**

WHITE OR IRISH POTATOES, OTHER THAN CERTIFIED SEED—TARIFF-RATE QUOTA

The tariff-rate quota for white or Irish potatoes, other than certified seed, pursuant to Item 771 (second), Part I, Schedule XX, of the General Agreement on Tariffs and Trade, as modified (T.Ds. 51802 and 54406), for the 12-month period beginning September 15, 1957, is 600,000 bushels of 60 pounds each.

The estimate of the production of white or Irish potatoes, including seed potatoes, in the United States for the calendar year 1957, made by the United States Department of Agriculture as of September 1, 1957, was 383,828,333 bushels.

In accordance with the third proviso to the aforesaid item 771, as modified, the 600,000 bushels and the 1,000,000 bushels prescribed in the second proviso are not increased, because the estimated production is greater than 350,000,000 bushels. **[T.D. 54466.]**

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BUREAU OF CUSTOMS—Continued

QUOTAS ON IMPORTS OF COTTON AND COTTON WASTE

Preliminary data on imports for consumption of cotton and cotton waste chargeable to the quotas established by the President's Proclamation of September 5, 1939, as amended.

COTTON (OTHER THAN LINTERS) (IN POUNDS)

COTTON UNDER 1 1/8 INCHES OTHER THAN ROUGH OR HARSH UNDER 3/4 INCHES

Period: September 20, 1956, to November 13, 1957, inclusive

Country of Origin	Established Quota	Imports	Country of Origin	Established Quota	Imports
Egypt and the Anglo Egyptian Sudan	783,816	7,330	Honduras	752	.....
Peru	247,952	.....	Paraguay	871	.....
British India	2,003,483	.....	Colombia	124	.....
China	1,370,791	.....	Iraq	195	.....
Mexico	8,883,259	8,883,259	British East Africa	2,240	.....
Brazil	618,723	.....	Netherlands E. Indies	71,388	.....
Union of Soviet Socialist Republics	475,124	.....	Barbados	.....	.....
Argentina	5,203	.....	Other British W. Indies[1]	21,321	.....
Haiti	237	.....	Nigeria	5,377	.....
Ecuador	9,333	.....	Other British W. Africa[2]	16,004	.....
			Other French Africa[3]	689	.....
			Algeria and Tunisia	.....	.....

[1] Other than Barbados, Bermuda, Jamaica, Trinidad, and Tobago.
[2] Other than Gold Coast and Nigeria. [3] Other than Algeria, Tunisia, and Madagascar.

Cotton, harsh or rough, of less than 3/4" Imports, Sept. 20, 1957, to Nov. 2, 1957		Cotton, 1 1/8" or more Imports Aug. 1, 1957, to Nov. 2, 1957, inclusive	
Established Quota (Global)	Imports	Established Quota (Global)	Imports
70,000,000	890,042	45,656,420	14,954,369

COTTON WASTES

COTTON CARD STRIPS made from cotton having a staple of less than 1 3/16 inches in length. COMBER WASTE, LAP WASTE, SLIVER WASTE, AND ROVING WASTE, WHETHER OR NOT MANUFACTURED OR OTHERWISE ADVANCED IN VALUE: Provided, however, that not more than 33 1/3 per cent of the quotas shall be filled by cotton wastes other than comber wastes made from cottons of 1 3/16 inches or more in staple length in the case of the following countries: United Kingdom, France, Netherlands, Switzerland, Belgium, Germany, and Italy.

Country of Origin (In Pounds)	Total Established Quota	Total Imports Sept. 20, 1957, to Nov. 13, 1957	Established Imports[1] 33 1/3% of Total Quota	Imports[1] Sept. 20, 1957, to Nov. 13, 1957
United Kingdom	4,323,457	406,987	1,441,152	406,987
Canada	239,690	239,690	.....	.....
France	227,420	.....	75,807	.....
British India	69,627	6,996	.....	.....
Netherlands	68,240	.....	22,747	.....
Switzerland	44,388	.....	14,796	.....
Belgium	38,559	.....	12,853	.....
Japan	341,535	.....	.....	.....
China	17,322	.....	.....	.....
Egypt	8,135	.....	.....	.....
Cuba	6,544	.....	.....	.....
Germany	76,329	.....	25,443	.....
Italy	21,263	6,915	7,088	6,915
Total	5,482,509	660,588	1,599,886	413,902

(1) Includes in total imports, column 2.

THE MARKING OF THE NAME OF THE COUNTRY OF ORIGIN ON OPLEN SLIDE VIEWERS

Oplen viewers allegedly imported since issuance of Circular Letter No. 2972 marked with "Made in Japan" in raised letters approximately .125 inch high and .095 inch wide of the same color as the color of the part of the case on which the marking appears is not as legible and conspicuous as the provisions of section 304, Tariff Act of 1930, as amended, require. Any such importation so marked shall not be released from customs until adequate marking is applied. **(C/L 2972, Supplement 1.)**

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BUREAU OF CUSTOMS—Continued

CUSTOMS STATISTICS—PORT OF NEW YORK

	October 1957		October 1956	
Collections	**Airport**	**Customhouse**	**Airport**	**Customhouse**
Duties	$ 5,054,239.58	$31,290,963.39	$ 6,227,253.17	$30,995,432.14
Internal Revenue Tax	9,380.77	9,802,873.43	10,436.14	10,489,219.88
Tonnage Tax	.....	63,633.16	.....	59,565.26
Misc. Collections	22.12	250,238.62	14.12	316,025.51
Totals	$ 5,063,642.47	$41,407,708.60	$ 6,237,703.43	$41,860,242.79
Passenger Arrivals	**Planes**	**Vessels**	**Planes**	**Vessels**
European ports	58,198	42,644	48,004	50,490
Other foreign	16,881	4,222	15,207	4,247
Canada	13,532	.....	13,321	.....
Precleared at Toronto	11,565	.....	10,198	.....
Totals	100,176	46,866	86,730	54,737
Passenger Departures				
Foreign	53,777	29,545	43,442	27,373
Canada	25,354	.....	24,636	.....
Totals	79,131	29,545	68,078	27,373
Planes arrived	2,469		2,286	
Planes departed	2,709		2,588	
Ship entrances	847		776	
Ship clearances	854		793	
Pieces of cargo (Airport)	65,329		85,678	

2nd-11th March 1958

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BUREAU OF CUSTOMS—Continued

DRAWBACK PAYMENTS—CALENDAR YEARS

Commodity	1956	1955	1954
Motor vehicles	$1,899,272.81	$52,595.06	$69,915.68
Iron and steel semimanufactures	1,517,084.54	1,471,545.47	406,522.93
Petroleum, crude	1,040,814.57	1,827,623.14	535,379.31
Watch movements	579,522.56	583,320.16	780,650.43
Tobacco, unmanufactured	561,205.45	573,625.98	685,860.65
Cotton cloth	491,070.10	319,492.19	254,266.25
Lead ore and matte	412,986.92	380,568.15	584,855.34
Cane sugar	359,784.39	*404,226.17	413,109.40
Aluminum—crude, foil and mfts.	359,179.53	330,265.38	318,517.90
Rayon and other synthetic textiles	337,466.64	402,589.10	191,430.45
Coal tar products	243,155.28	210,191.36	50,364.32
Tungsten ore and powder	200,609.27	131,178.35	144,656.12
Tires and tubes, rubber and synthetic	198,215.60	113,156.02	56,146.98
Zinc ore	196,293.16	117,207.15	292,326.43
Paper and manufactures	165,355.36	66,273.85	99,491.59
Animal fats and oils	110,960.68	19,266.18	26,149.46
Parts for railway cars	93,221.58	1,022,552.28	193,442.06
Chemicals—industrial	92,516.53	126,096.91	208,962.84
Manganese ore	91,502.80	88,363.90	98,763.07
Electrical machinery	88,315.18	142,855.54	59,098.52
Citrus fruit juices	85,000.48	50,257.35	.....
Wool and semimanufactures	83,892.32	147,919.15	9,806.72
Barley	66,573.92	88,322.66	119,004.73
Copper	59,007.80	72,776.21	142,258.24
Cotton, unmanufactured	57,015.25	.....	.....
Spices	55,762.30	.....	.....
Nonmetallic minerals	55,382.64	95,209.91	50,162.50
Nickel	44,032.56	138,765.63	42,185.86
Machinery and parts	32,219.19	95,017.17	121,254.78
Burlap	27,617.30	28,890.00	40,587.84
Wool fabrics	27,147.75	23,229.51	9,806.72
Bauxite ore	21,236.17	9,923.23	14,903.17
Nuts and preparations	20,031.21	61,100.40	28,048.91
Fruits and preparations	19,158.23	*13,708.37	15,917.65
Quebracho	18,459.77	25,736.51	2,361.09
Fish and fish products	18,253.88	18,015.39	1,241.46
Flax and hemp yarn	17,992.88	13,187.74	100,423.04
Carpets and rugs	15,098.08	30,153.27	41,539.87
Quicksilver and mercury	14,673.40	45,871.06	37,784.52
Pigments, paints and varnishes	14,021.56	33,277.69	10,921.64
Casein	13,688.45	7,250.25	15,752.48
Steel mill products	8,244.09	45,207.54	212,491.94
Iron and steel advanced mfts.	8,222.74	35,466.90	14,284.15
Medicinal preparations	6,527.02	12,242.95	9,931.45
Opium	5,612.22	595.77	4,915.86
Other commodities	96,525.94	200,613.22	441,336.45
TOTAL	**$9,929,930.10**	**$9,075,730.22**	**$6,956,830.80**

*Adjusted.

PHILADELPHIA CUSTOMS DISTRICT SHATTERS 13-YEAR-OLD RECORD

Fred C. Peters, United States Collector of Customs for the Philadelphia Customs Collection District, announced today that the collection of United States Customs for the Port and District of **Philadelphia** took a leaping upward bound for the month of October, 1957. For the very first time in **13** years, the collections **were over five million dollars in a single month.** Only the war years of 1941-45 showed three or four months with five million dollars in collections. The attainment of this record figure at this time and under present day economic conditions is in marked contrast to the reaching of this sum during the World War II period. It is of significant note and an indicator of the improved Customs work methods coupled with the increased overall efficiency of today's Customs' employees that this record collection has been achieved—and this task has been done with a greatly reduced staff of Customs' employees as opposed to the high employment figures of the World War II period and with the further fact that there has also been some reduction in certain tariff charges since then.

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BUREAU OF CUSTOMS—Continued

CUSTOMS DRAWBACK

Product	Manufacturers	Commodity	T. D. No.
Acid, desoxycholic	Winthrop Laboratories Div. of Sterling Drug, Inc.	Cholic acid	54452
Aluminum rod, wire and cable	Southern Electrical Corp.	Aluminum rod	54470
Aminopyrine diethylbarbiturate	Chemo Puro Mfg. Co.	Tartaric acid	54452
Barium and sodium chemicals	Barium Reduction Corp.	Barytes ore	54470
Bits, powder and tubes, tungsten carbide	Hughes Tool Co.	Tungsten metal powder	54452
Blanks or nibs, tungsten carbide	General Electric Co.	Metallic tungsten	54464
Blast wheels, finished	Buffalo Forge Co.	Semi-finished blast wheels	54452
Casein, processed	B. K. Pancoast Co., Inc.	Crude casein	54464
Clothing, men's	Joseph & Feiss Co.	Piece goods	54470
Copper and brass products	Revere Copper & Brass, Inc.	Copper, zinc and brass	54452
Fabric, showerproof spun rayon	World Examining Works	Spun rayon fabric	54452
Food containers	Kaiser Aluminum Corp.	Pig aluminum and alloy pig aluminum	54452
Ingots, aluminum alloy and zinc die casting alloy	U. S. Reduction Co.	Aluminum ingots	54457
Insecticides	Olin Mathieson Chemical Corp.	Parathion	54457
Mills, ball	Allis-Chalmers Mfg. Co.	Chilled steel ball mill liners	54452
Mondur TD	Mobay Chemical Co.	Desmodur T	54452
Paper, carbon	Stenno Ribbon & Carbon Mfg. Co.	Linen rag carbonizing tissue	54470
Piece goods, bleached, dyed	J. P. Stevens & Co., Inc.	Piece goods in the greige	54464
Piece goods, plastic coated	Jewel-Sheen Coating, Inc.	Piece goods	54464
Piece goods, screen printed	Triangle Prints Co., Inc.	Bleached linen, cotton nylon	54457
Piece goods, showerproof	Artex Finishing Corp.	Piece goods	54457
Plates and sheets, stainless steel	Jessop Steel Co.	Stainless steel plates	54452
Slats and counter dividers, finished	Alamart Corp.	Window glass	54452
Truck chassis, winch equipped	Brader Winch Co.	Automobile truck chassis	54464
Units, prefabricated	Tellepsen Construction Co.	Pipe fittings	54457
Vitamin head concentrates	Ascher-Daniels Midland Co.	Fish oil	54464
Watches	The Gruen Watch Co.	Watch movements and cases	54464

REFUNDS & DRAWBACKS, CUSTOMS

The accumulative payments during the period July 1, 1957, through October 31, 1957, from the appropriation "Refunds and Drawbacks, Customs," are as follows:

Drawbacks	$2,900,697.68
Refunds	3,062,820.06
All Other	3,212.12
	$5,966,729.86

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BUREAU OF CUSTOMS—Continued

CUSTOMS TRANSACTIONS

	July 1957	July 1956	August 1957	August 1956	Fiscal Years 1957	Fiscal Years 1956
Vessels entering direct from foreign ports	5,854	*5,351	5,955	5,614	11,757	*10,965
Vessels reporting only from foreign ports	6,486	6,546	7,776	7,229	14,398	13,775
Vessels entering via other domestic ports	2,822	1,969	2,866	2,746	5,688	4,715
Passengers arriving—items 1 and 2	134,629	166,551	163,696	189,188	*298,850	355,739
Ferries	16,028	16,012	16,575	16,631	32,603	32,643
Passengers arriving—item 5	406,298	457,035	458,566	449,826	864,864	906,861
Aircraft:						
Commercial	9,307	*11,180	9,166	*10,895	18,473	*22,075
Armed forces	2,267	2,166	2,100	2,145	4,419	4,311
Private	3,397	***	3,161	***	6,558	***
Passengers arriving—item 7:						
Commercial	250,500	196,852	301,672	242,240	552,172	439,092
Armed forces	37,840	42,266	36,191	40,756	74,031	83,022
Private	9,538	***	9,370	***	18,908	***
Vehicles	4,002,254	*3,963,982	4,040,004	*3,899,273	8,042,258	*7,863,255
Passengers arriving—item 9	11,879,136	*11,908,776	11,934,513	*11,462,039	23,813,649	*23,370,815
Passenger trains	1,586	1,682	1,607	1,721	3,193	3,403
Passengers arriving—item 11	131,003	141,194	134,585	144,142	265,588	285,336
Freight cars	189,248	209,631	190,288	209,593	379,536	419,224
Pedestrians	2,217,543	1,927,799	2,240,696	2,088,144	4,458,239	4,015,943
ENTRIES OF MERCHANDISE						
Consumption—free	24,506	*23,218	23,039	23,077	47,545	*46,295
Consumption—dutiable	70,893	*63,286	65,255	65,296	136,148	*128,582
Warehouse and rewarehouse	6,945	6,292	6,584	6,161	13,529	12,453
Mail	62,879	*49,197	61,644	53,301	124,523	102,498
Baggage entries and written declarations	231,726	*214,582	264,726	241,474	*496,462	*456,056
Informal	43,371	*39,166	41,255	39,933	84,626	*79,099
Appraisement	434	422	424	390	858	812
Immediate transportation w/o appraisement	18,279	*16,921	19,086	18,633	37,365	*35,554
Transportation and exportation	17,603	*16,555	17,047	16,728	34,650	*33,283
Warehouse withdrawals	28,016	25,859	31,767	31,495	*59,813	57,354
All other entries	16,703	*16,880	21,497	22,468	38,200	*39,348
Drawback notices of exportation and notices of lading	17,759	*15,127	16,085	17,641	33,844	*32,768
Drawback entries	1,183	1,449	1,512	2,077	2,695	3,526
Total Entries	540,297	*488,954	569,921	538,674	*1,110,258	1,027,628
Export declarations	679,348	646,362	705,539	706,238	1,384,887	1,352,600

	June 1957	June 1956	Fiscal Years 1957 July-June	Fiscal Years 1956 July-June	July 1957	July 1956
Value of imports**	$979,366	$1,027,391	$12,649,148	$12,340,113	$1,138,219	$1,044,944

* Adjusted. ** In thousands of dollars. *** Included with commercial planes in July, 1956.

FOREIGN CURRENCIES—RATES OF EXCHANGE FOR THE FINLAND MARKKA

The Federal Reserve Bank of New York has certified rates of exchange for the Finland markka during the period from September 16, 1957, to September 30, 1957, which vary by 5 per centum or more from the rate ($0.00435401) first certified by the Bank under the provisions of section 522 (c), Tariff Act of 1930, as amended (31 U. S. C. 372 (c)), for a day in the quarter beginning July 1, 1957, as published in T.D. 54392.

Wherever, in connection with merchandise exported on the dates listed, it is necessary for customs purposes to convert Finnish currency into currency of the United States such conversion shall be at the rates certified by the Bank, as herewith published: [T.D. 54468.]

Finland Markka:

September 16, 1957	$0.00311756*	September 20, 1957	$0.00311878*	September 26, 1957	$0.00311807*
September 17, 1957	00311878*	September 23, 1957	00311634*	September 27, 1957	00311807*
September 18, 1957	00311878*	September 24, 1957	00311807*	September 30, 1957	00311807*
September 19, 1957	00311878*	September 25, 1957	00311807*		

* Nominal rate.

IMPORT QUOTAS UNDER PHILIPPINE TRADE ACT

Period: January 1, 1957, to November 2, 1957

The Bureau of Customs announced today the following preliminary figures showing the imports for consumption of commodities for which quotas were established pursuant to the Philippine Trade Agreement Revision Act of 1955:

Commodity		Established Annual Quota Quantity	Unit of Quantity	Imports as of Nov. 2, 1957
Buttons		807,500	Gross	724,106
Cigars		190,000,000	Number	3,600,612
Coconut oil		425,600,000	Pound	152,775,134
Cordage		6,000,000	Pound	4,684,344
Sugars	Refined	1,904,000,000	Pound	40,096,844
	Unrefined			1,638,712,180
Tobacco		6,175,000	Pound	3,916,690

BUREAU OF CUSTOMS—Continued

ABSTRACTS OF UNPUBLISHED DECISIONS

CLASSIFICATION

Cocoa cake containing more than 3.7 percent shell on a moisture-free and fat-free basis classifiable as a waste, not specially provided for, under paragraph 1555, Tariff Act of 1930, as modified, and dutiable at the rate of 4 percent ad valorem, and not classifiable as cocoa under paragraph 777, inasmuch as it does not meet the current standards of the Food and Drug Administration for products which can be called cocoa. Because there is not a uniform and established practice regarding the classification of this merchandise the notice provided for in section 315 (d) of the tariff act, as amended, is not applicable. Bureau letter to the collector of customs, Baltimore, Maryland, dated October 4, 1957. (414.4.) **[T.D. 54460.]**

MISCELLANEOUS

Entry of certain shipments of unconditionally free merchandise.—When more than one shipment each valued at not over $250, arrives on the same date consigned to the same consignee for customs purposes, and each such shipment is unconditionally free of duty and not subject to quota or internal-revenue tax, the shipments may be examined for identification and released on the filing of customs Form 7523, in duplicate, as the entry supported by evidence of the right to make entry. Bureau letter to collector of customs, Laredo, Texas, dated October 22, 1957. (133.11-7523.) **[T.D. 54472.]**

ADMINISTRATIVE EXEMPTIONS

Applicability of section 321(a)(2)(B) of the tariff act to articles sent abroad for repair or alteration and basis for ascertaining value of such articles; paragraph 1798 (c)(2).—The value for the allowance of the $10 exemption under section 321(a)(2)(B) is the value of the imported merchandise. Thus, in case of articles exported for repairs or alterations, such as goods for dry cleaning or laundering, the value for sections 321 (a)(2)(B) purposes is the value of the imported repaired or altered article and not the cost or value of the repairs or alterations. The section 321(a)(2)(B) exemption, by its terms, may not be extended to any one arriving in the United States who is entitled to any of the exemptions provided for in paragraph 1798(c)(2) of the tariff act, even though he makes no claim for any exemption under that paragraph. Bureau letter, August 12, 1957. (522.3.) **[T.D. 54449.]**

UNITED STATES ENDS ELEVEN CUSTOMS POSTS

In a move to increase efficiency and save money, the Customs Bureau announces it is dropping from the payrolls 11 customs collectors effective December 31.

In the ports where the collection officer is being dropped it is expected his assistant will take over as "deputy collector," subject to civil service rules.

Collectors in the following cities are being dropped: Providence, R. I.; Rochester, N. Y.; Pittsburgh; Charleston, S. C.; Mobile, Ala.; Sabine, Tex.; Nogales, Ariz.; Duluth-Superior; Milwaukee; Memphis; and Denver.

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HAMBURG-AMERICAN LINE
NORTH ATLANTIC
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Hamburg • Bremen
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Boston: Bernard S. Costello
Brownsville: Biehl & Company
Charleston: Palmetto Shipping Company
Chicago: Kuecker Steamship Services, Inc.
Detroit: J. H. Schaefer
Galveston: Biehl & Company
Houston: Biehl & Company
New Orleans: Biehl & Company
Norfolk: Lavino Shipping Company
Philadelphia: Lavino Shipping Company
UNITED STATES NAVIGATION
CO., INC., GENERAL AGENT
17 Battery Place, N.Y.4 BOwling Green 9-6000

BUREAU OF CUSTOMS—Continued

CUSTOMS DUTIES AND TAXES COLLECTED BY COUNTRIES

(In thousands of dollars)

Country from Which Imports Originated	May 1956	May 1957	June 1956	June 1957
North America:				
Canada and Newfoundland	$ 5,575	$ 5,790	$ 5,673	$ 5,425
Central American Countries	40	73	41	84
Cuba	4,127	3,894	3,797	3,549
Dominican Republic	54	173	112	36
Haiti	22	19	15	17
Jamaica	13	16	10	19
Mexico	1,860	1,777	1,161	1,388
Netherlands Antilles	248	231	212	228
Trinidad and Tobago	14	32	120	14
Others	12	22	18	17
Total North America	$11,905	$12,027	$ 11,159	$ 10,777
South America:				
Argentina	$ 772	$ 1,036	$ 877	$ 891
Bolivia	41	49	32	30
Brazil	214	291	162	288
British Guiana	2	2	5	5
Chile	60	92	60	57
Colombia	103	60	114	58
Ecuador	13	8	31	35
Paraguay	47	28	37	34
Peru	308	384	294	511
Surinam	4	6	8	13
Uruguay	593	245	314	170
Venezuela	1,548	2,139	1,449	1,733
Others	1	...	1	...
Total South America	$ 3,706	$ 4,340	$ 3,384	$ 3,825
Europe:				
Austria	$ 550	$ 489	$ 474	$ 459
Azores	30	45	9	31
Belgium	2,080	2,082	1,793	1,732
Czechoslovakia	139	119	137	126
Denmark	320	416	351	418
Finland	232	96	231	107
France	2,590	2,358	2,336	2,246
Germany (E. and W.)	5,413	6,207	4,781	5,890
Greece	323	355	262	338
Hungary	28	9	14	17
Iceland	12	17	24	75
Ireland	62	75	59	92
Italy	2,869	2,926	2,650	3,113
Netherlands	791	805	773	748
Norway	186	147	143	147
Poland	168	115	182	112
Portugal	312	295	258	182
Spain	768	641	666	575
Sweden	817	741	657	715
Switzerland	3,112	3,118	3,155	3,269
Turkey	933	850	750	734
United Kingdom	8,511	7,863	7,437	7,293

(In thousands of dollars)

Country from Which Imports Originated	May 1956	May 1957	June 1956	June 1957
Europe (continued):				
U. S. S. R.	$ 12	$ 6	$ 9	$ 7
Yugoslavia	253	259	240	317
Others	18	16	20	5
Total Europe	$30,229	$30,050	$ 27,411	$ 28,748
Asia:				
Arabian Peninsula States	$ 949	$ 402	$ 862	$ 893
British Malaya	11	14	9	4
Burma	23	19	19	16
Hong Kong	318	537	291	493
India	756	690	740	744
Indonesia	108	185	118	131
Iran	173	149	191	133
Iraq	111	42	128	23
Japan	8,755	9,683	7,883	7,934
Korea, Republic of	140	49	217	72
Outer Mongolia	5	1	15	4
Pakistan	31	15	12	30
Palestine and Israel	143	153	124	146
Philippine Islands	102	141	182	113
Syria	31	15	58	35
Taiwan (Formosa)	37	57	47	44
Thailand	59	21	18	17
Others	73	63	19	32
Total Asia	$11,825	$12,236	$ 10,933	$ 10,864
Oceania:				
Australia	$ 2,033	$ 916	$ 944	$ 1,024
New Zealand	418	751	462	320
Others	12	13	37	14
Total Oceania	$ 2,463	$ 1,680	$ 1,443	$ 1,358
Africa:				
Algeria	$ 4	$ 9	$ 1	$ 10
Belgian Congo	37	88	47	57
British East Africa	13	7	7	5
Egypt	81	76	73	20
Ethiopia	6	9	6	2
Federation of Rhodesia and Nyasaland	1	3	...	15
French Eq. Africa	24	17	39	13
Ghana	85	66	50	71
Madagascar	31	16	26	6
Madeira Islands	120	128	49	74
Union of South Africa	556	283	364	563
Others	51	132	76	128
Total Africa	$ 1,009	$ 834	$ 738	$ 964
GRAND TOTAL	$61,137	$61,167	$ 55,968	$ 56,536

FREE ENTRY OF CATALOGS, PRICE LISTS, TRADE NOTICES; CERTAIN SAMPLES; AND THE ENTRY TEMPORARILY UNDER BOND WITHOUT THE PAYMENT OF DUTY OF MOTION-PICTURE ADVERTISING FILMS

Public Law No. 85-211, 85th Congress, approved August 28, 1957, entitled "An Act Relating to the International Convention To Facilitate the Importation of Commercial Samples and Advertising Matter" is set forth below for your information.

It will be noted that the statute exempts from duty any catalog, price list, or trade notice relating to offers, by a person whose principal place of business or bona fide residence is in a foreign country, to sell or rent products of a foreign country or to furnish foreign or international transportation or commercial insurance services. It also provides for the free entry of certain samples to be used in the United States only for soliciting orders for products of foreign countries. The statute also provides for the entry temporarily under bond without the payment of duty of motion-picture advertising films.

Collectors of customs are authorized to admit to entry without the payment of duty under the law set forth below those articles which they are satisfied are properly classifiable thereunder.

The amendments made by this Act shall apply to articles entered for consumption or withdrawn from warehouse for consumption on or after October 17, 1957, the date on which the International Convention To Facilitate the Importation of Commercial Samples and Advertising Material comes into force for the United States. **[T.D. 54463.]** (For Law No. 85.211 see pages 836-837, October Bulletin.)

BUREAU OF CUSTOMS—Continued

CUSTOMS DUTIES AND TAXES COLLECTED, VALUES OF DUTIABLE AND TAXABLE IMPORTS, BY TARIFF SCHEDULES

(In thousands of dollars)

	Duties				Values			
	May 1956	May 1957	June 1956	June 1957	May 1956	May 1957	June 1956	June 1957
Chemicals, oils, and paints	$ 2,821	$ 2,804	$ 2,278	$ 2,778	$ 19,751	$ 21,013	$ 17,451	$ 19,144
Earths, earthenware, and glassware	3,923	3,728	3,473	3,242	18,034	16,347	17,104	14,692
Metals and manufactures	14,944	15,967	14,164	15,758	131,028	151,559	122,321	149,436
Wood and manufactures	1,978	2,140	1,738	1,959	29,407	26,430	29,780	26,750
Sugar, molasses, and manufactures	3,684	3,606	3,558	3,462	49,206	50,144	51,729	45,438
Tobacco and manufactures	1,716	1,665	1,440	1,358	8,313	9,056	6,785	7,007
Agricultural products and provisions	4,915	5,214	4,233	4,220	54,692	57,596	50,012	48,324
Spirits, wines, and other beverages	3,500	3,695	3,494	3,151	15,539	17,356	15,238	14,936
Cotton manufactures	2,589	2,140	2,193	1,804	11,981	10,336	10,394	8,407
Flax, hemp, jute, and manufactures	814	689	628	682	12,043	10,323	8,886	10,825
Wool and manufactures	8,044	6,330	6,053	5,908	32,200	26,099	23,849	24,463
Silk manufactures	735	851	814	762	2,864	3,347	3,194	2,922
Manufactures of rayon and other synthetic textiles	828	741	727	781	3,701	3,325	3,183	3,173
Pulp, paper, and books	641	576	665	511	6,408	5,891	6,890	5,464
Sundries	6,371	6,885	6,061	6,292	34,633	36,491	32,359	33,227
Miscellaneous	59	391	60	3,587	235	2,079	226	1,897
Free	3,575	3,745	3,489	281	100,464	119,831	96,616	111,463
Value of dutiable informal and baggage entries—no duty reported					8,502	9,003	7,496	7,522
Total	$61,137	$61,467	$55,068	$56,536	$539,001	$576,226	$503,513	$535,090

Agents: **LOS ANGELES**: Maersk Line Agency • **BOSTON**: Sprague Steamship Co. • **BALTIMORE**: R. C. Herd & Co. **PHILADELPHIA**: B. H. Sobelman & Co. • **CHARLESTON**: Southern Shipping Co. • **WASHINGTON, D. C.**: W. J. Spurrier **PITTSBURGH**: Lamark Shipping Agency • **MONTREAL**: The Robert Reford Co. Ltd. • **CHICAGO & DETROIT**: F. C. MacFarlane **HAMPTON ROADS**: Dichmann, Wright & Pugh, Inc. • **SAN FRANCISCO**: Fred Olsen Line Agency, Ltd.

BUREAU OF CUSTOMS—Continued

STAINED GLASS WINDOWS

On June 28, 1957, pursuant to the provisions of section 516 (b), Tariff Act of 1930, as amended, the duty authorized attorneys for Mr. George D. Spiers, an American manufacturer of stained glass windows, doing business as the Payne-Spiers Studios, Paterson, New Jersey, were advised by the Bureau of Customs that stained glass windows produced by artisans and craftsmen may be classifiable under paragraph 1810, Tariff Act of 1930 (U. S. C., title 19, sec. 1201, par. 1810) if they are valued at $15 or more per square foot and imported for use in houses of worship.

The domestic manufacturer has notified the Bureau of his desire to protest the classification of such merchandise under paragraph 1810 on the ground that stained glass windows produced by artisans and craftsmen are not works of art under paragraph 1810 and are properly classifiable under the provision for stained glass windows in paragraph 230 (a) of the tariff act, as modified. The domestic manufacturer further contends that since stained glass windows are leaded, they are not classifiable under paragraph 1810 because of the provision therein excluding articles in part of metal cast, mechanically wrought, or molded within 20 years prior to importation.

The Bureau is of the opinion that whether a given stained glass window of the requisite value is a "work of art" within the meaning of paragraph 1810 must be determined basically by the imported window itself and that such windows possessing sufficient characteristics of conception, design, and execution to be regarded as works of art by the standards applicable under paragraph 1810 should be classified thereunder although produced by artisans and craftsmen. In harmony with judicial authority the Bureau is of the further opinion that stained glass windows are not precluded from classification under paragraph 1810 because of the clause of exclusion relied on by the complainant. The United States Court of Customs Appeals in the case reported as **Perry, Ryer & Co. v. United States.** T. D. 35462 6 C. C. A. 201, held that that portion of the paragraph of the tariff act relating to the free entry of painted or stained glass windows was a complete and independent provision in no way affected or modified by the clause of exclusion.

In view of the foregoing, the Bureau is of the opinion that stained glass windows produced by artisans and craftsmen may be classifiable under paragraph 1810 of the tariff act if valued at $15 or more per square foot and imported to be used in houses of worship.

In accordance with the provisions of section 516(b), Tariff Act of 1930, as amended, notice is hereby given that Mr. George D. Spiers, doing business as the Payne-Spiers Studios, has given the notice contemplated by the statute that he desires to protest this classifying of such articles. However, under section 516(b), as amended, the practice will be continued so long as no decision of the United States Customs Court or the United States Court of Customs and Patent Appeals not in harmony with this decision is published. **[T.D. 54451.]**

IMPORT QUOTAS

The Bureau of Customs announced today preliminary figures showing the imports for consumption of the commodities listed below within quota limitations from the beginning of the quota periods to September 28, 1957, inclusive as follows:

Commodity	Period and Quantity		Unit of Quantity	Imports as of Nov. 2, 1957
TARIFF-RATE QUOTAS:				
Cream, fresh or sour	Calendar Year	1,500,000	Gallon	437
Whole milk, fresh or sour	Calendar Year	3,000,000	Gallon	784
Cattle, less than 200 lbs. each	12 mos. from April 1, 1957	200,000	Head	14,866
Cattle, 700 lbs. or more each (other than dairy cows)	Oct. 1, 1957–Dec. 31, 1957	120,000	Head	47,609
Fish, fresh or frozen, filleted, etc., cod, haddock, hake, pollock, cusk, and rosefish	Calendar Year	37,375,636	Pound	Quota filled
Tuna fish	Calendar Year	44,528,533	Pound	34,923,285
White or Irish potatoes:				
Certified seed	12 mos. from Sept. 15, 1957	114,000,000	Pound	136,600
Other		36,000,000	Pound	9,946,501
Walnuts	Calendar Year	5,000,000	Pound	2,193,947
Almonds, shelled, blanched, roasted, or otherwise prepared or preserved	Oct. 23, 1957–Sept. 30, 1958	5,000,000	Pound	4,900
Alsike clover seed	12 mos. from July 1, 1957	3,000,000	Pound	.....
Peanut oil	12 mos. from July 1, 1957	80,000,000	Pound	.....
Woolen fabrics	Calendar Year	14,000,000	Pound	Quota filled
ABSOLUTE QUOTAS:				
Peanuts, shelled, unshelled, blanched, salted, prepared, orpreserved (incl. roasted peanuts, but not peanut butter)	12 mos. from Aug. 1, 1957	1,709,000	Pound	738,501(1)
Rye, rye flour, and rye meal	12 mos. from July 1, 1957			
	Canada	182,280,000	Pound	Quota filled
	Other Countries	3,720,000	Pound	.....
Butter substitutes, including butter oil, containing 45% or more butterfat	Calendar Year	1,800,000	Pound	Quota filled
Tung oil	Oct. 1–31, 1957			
	Argentina	980,900	Pound	Quota filled
	Paraguay	131,556	Pound	Quota filled
	Other Countries	41,544	Pound	Quota filled
	Nov. 1–30, 1957			
	Argentina	980,900	Pound	220,460(1)
	Paraguay	131,556	Pound	Quota filled
	Other Countries	41,544	Pound	Quota filled

(1) Imports through November 13, 1957.

BUREAU OF CUSTOMS—Continued

FOREIGN CURRENCIES—ITALIAN LIRA, DANISH KRONE, BRAZILIAN CRUZEIRO—ARGENTINA PESO AND FRENCH FRANC

The Federal Reserve Bank of New York, pursuant to section 522 (c), Tariff Act of 1930, as amended (31 U. S. C. 372(c)), has certified the following nominal rates of exchange for the dates and countries as indicated: **[T.Ds. 54447, 54453, 54458, 54465, 54471.]**

Argentine peso Official rate of $0.0555555 for the period from **Sept. 20 through Oct. 24, 1957,** and the following Free rates:

DOLLARS		DOLLARS		DOLLARS	
September 20, 1957	$0.0216593	October 2, 1957	$0.0232764	October 14, 1957	$0.0246173
September 23, 1957	.0219576	October 3, 1957	.0231404	October 15, 1957	.0252524
September 24, 1957	.0219740	October 4, 1957	.0241300	October 16, 1957	.0252833
September 25, 1957	.0224757	October 7, 1957	.0249388	October 17, 1957	.0253918
September 26, 1957	.0229098	October 8, 1957	.0246666	October 18, 1957	.0252592
September 27, 1957	.0233639	October 9, 1957	.0245637	October 21, 1957	.0252592
September 30, 1957	.0233639	October 10, 1957	.0246666	October 22, 1957	.0252269
October 1, 1957	.0234431	October 11, 1957	.0247190	October 23, 1957	.0252809
				October 24, 1957	.0253136

Brazilian cruzeiro for the period from **Aug. 19 through Sept. 20, 1957:**

Category (2)	.0232234	Category (3)	.0181818	Category (4)	.0149253

Danish krone for the period from **Aug. 19 through Sept. 20, 1957:**

Official	.144822	Imports Rights	.0805023

Italian lira:

DOLLARS		DOLLARS		DOLLARS	
August 19, 1957	$0.00160051	August 29, 1957	$0.00160051	September 11, 1957	$0.00160012
August 20, 1957	.00160051	August 30, 1957	.00160007	September 12, 1957	.00160007
August 21, 1957	.00160058	September 3, 1957	.00160012	September 13, 1957	.00160007
August 22, 1957	.00160058	September 4, 1957	.00160015	September 16, 1957	.00160012
August 23, 1957	.00160051	September 5, 1957	.00160023	September 17, 1957	.00160012
August 26, 1957	.00160046	September 6, 1957	.00160007	September 18, 1957	.00160015
August 27, 1957	.00160038	September 9, 1957	.00160012	September 19, 1957	.00160017
August 28, 1957	.00160025	September 10, 1957	.00160012	September 20, 1957	.00160012

France (Metropolitan) franc: For the period from **September 20 through October 17, 1957,** rates of $0.00285795 designated as (1), and the following[1] rates designated as (2):

DOLLARS		DOLLARS		DOLLARS	
September 20, 1957	$0.00237500	September 24, 1957	$0.00237562	September 26, 1957	$0.00237562
September 23, 1957	.00237562	September 25, 1957	.00237562		

For the period from **September 27 through October 3, 1957,** rates of $0.00285795 designated as (1), and rates[1] of $0.00237562 designated as (2).

DOLLARS		DOLLARS		DOLLARS	
October 4, 1957	$0.00237625	October 9, 1957	$0.00237562	October 14, 1957	$0.00237625
October 7, 1957	.00237500	October 10, 1957	.00237562	October 15, 1957	.00237625
October 8, 1957	.00237562	October 11, 1957	.00237562	October 16, 1957	.00237625
				October 17, 1957	.00237500

For the period from **October 18 through 24, 1957,** rates of $0.00285795 designated as (1), and rates[1] of $0.00237500 designated as (2).

[1] Not certified as nominal rates.

CUSTOMS REGULATIONS AMENDED—DRAWBACK

Page 1466

Section 22.33 **(a)** of the Customs Regulations now provides that the collector of customs may extend the period for the return of merchandise to customs custody where conformance to sample or specifications can be established only by test or use and the test or use cannot reasonably be completed before the expiration of the 90-day period. All other extensions must be authorized by the Bureau. It is believed that collectors should be given authority to grant extensions in all cases where the importer has been or will be prevented by circumstances beyond his control from returning the merchandise within 90 days, if the collector is satisfied that the importer acted within a reasonable time to return his merchandise. Accordingly, section 22.33 **(a)** is amended as follows:

The second sentence is amended by inserting, "either before or after the return of the merchandise," after "unless". The third sentence is amended to read:

The collector, upon written application, may extend the period in those cases where he is satisfied that the importer has been or will be prevented by circumstances beyond his control from returning the merchandise within the 90-day period, and that the importer proposes to return, or has returned, the merchandise within a reasonable time. **[T.D. 54454.]**

ALMONDS—IMPORT QUOTA AND FEE

Presidential Proclamation No. 3209, dated October 23, 1957, imposed a fee of 10 cents per pound but not more than 50 per cent ad valorem on shelled almonds and on blanched, roasted, or otherwise prepared or preserved almonds (not including almond paste) which are entered, or withdrawn from warehouse, for consumption during the period October 23, 1957, through September 30, 1958, in excess of an aggregate quantity of 5,000,000 pounds. The proclamation provides that the fee shall be in addition to any other duties imposed on such almonds. **[T.D. 54473.]**

FOREIGN TRADE ACTIVITIES—Continued from page 1023

The loans will be made and will be repayable in pesos. Maturities will correspond generally to those used in the Bank's dollar loans to private borrowers. It is intended that the interest rates will be similar to those charged for comparable loans in Mexico.

U. S. TARIFF COMMISSION

Hearings • Investigations • Surveys • Reports • Etc.

REPORTS

INCREASED PRODUCTION OF SYNTHETIC ORGANIC CHEMICALS AND THEIR RAW MATERIALS IN 1956—Annual report on production and sales of synthetic organic chemicals in 1956. According to the report, the combined production of all synthetic organic chemicals and their raw materials as a group in 1956 was 82,121 million pounds, or 9.8 per cent more than the 74,821 million pounds produced in 1955. Total sales in 1956 amounted to 45,518 million pounds, valued at 5,831 million dollars, compared with 42,966 million pounds, valued at 5,518 million dollars, in 1955. As these data represent totals for chemical raw materials and semifinished and finished products, they necessarily include considerable duplication. Preliminary reports were issued earlier this year on production and sales in 1956 of the several individual groups of synthetic organic chemicals and their raw materials.

DRIED FIGS AND FIG PASTE—The President accepted the United States Tariff Commission's report on dried figs and fig paste. The President's action was based upon the Commission's investigation and upon its determinations of fact reported on September 17, 1957. The Tariff Commission found, with two members dissenting, that import restrictions were not warranted under Section 22 of the Agricultural Adjustment Act, as amended.

ALMONDS—The President issued a proclamation imposing a one-year tariff quota on imports of shelled or prepared almonds. The proclamation provides for a fee of 10 cents per pound on imports in excess of five million pounds during the period beginning October 23, 1957, and ending September 30, 1958. In taking this action the President accepted the finding of a majority of the United States Tariff Commission that import restrictions are necessary to fulfill the purposes of Section 22 of the Agricultural Adjustment Act, as amended.

DATES—Report to the President on the results of its investigation No. 19 conducted under the provisions of section 22 of the Agricultural Adjustment Act, as amended, with respect to dates.

The Commission found (Commissioner Brossard dissenting) that dates are not being and are not practically certain to be imported during the 1957/58 crop year under such conditions and in such quantities as to render or tend to render ineffective, or materially interfere with, the Department of Agriculture's date marketing-order program and its program for the diversion of dates to new uses, or to reduce substantially the amount of products processed in the United States from domestic dates for which these programs are being undertaken. The Commission, therefore, made no recommendation to the President for the imposition of import restrictions under section 22 on dates.

Copies of the Commission's reports are available upon request as long as the limited supply lasts. Address requests to the United States Tariff Commission, 8th and E Streets, N.W., Washington 25, D. C.

PHONOGRAPH PICKUP CARTRIDGES, ELEMENTS, AND NEEDLES

in the matter of complaints of unfair methods of competition and unfair acts in the importation and sale of certain foreign phonograph pickup cartridges, elements, and needles	Investigation No. 16 Section 337 Tariff Act of 1930

The United States Tariff Commission—having considered the two complaints filed under oath with the Commission on February 25, 1957, by the **Brush Electronics Company** (a division of the Clevite Corporation) of Cleveland, Ohio, and **The Astatic Corporation of Conneaut,** Ohio, respectively, alleging unfair methods of competition and unfair acts in the importation and sale in the United States of certain foreign **PHONOGRAPH PICKUP CARTRIDGES, ELEMENTS, AND NEEDLES** in violation of the provisions of section 337 of the Tariff Act of 1930 (19 U. S. C. 1337; 1337a), and having conducted a preliminary inquiry with respect to the matters alleged in the said complaints in accordance with section 203.3 of the Commission's Rules of Practice and Procedure (19 CFR 203.3)—on the 7th day of October 1957 ORDERED:

(1) That an investigation pursuant to the said section 337 of the Tariff Act of 1930 in the matter of the foregoing allegations be instituted, and

(2) That a public hearing in said investigation be held in the Hearing Room of the Tariff Commission Building, 8th and E Streets, N. W., Washington, D. C., beginning at 10 a. m., E.S.T. **on the 4th day of February, 1958,** at which hearing all parties concerned will be afforded an opportunity to be present, to produce evidence, and to be heard concerning the said alleged unfair methods of competition and unfair acts.

BICYCLES—PRESIDENT'S ACTION

The President has concurred with the United States Tariff Commission's recent finding that no formal investigation should be instituted at this time to determine whether the tariff should be reduced on imports of bicycles. The President found, with the Tariff Commission, that there is not sufficient reason at this time to reopen the escape clause action which resulted two years ago in an increase in the duty on imports of bicycles. The President's decision means that the increased rate of duty established in August, 1955 as the result of escape clause action will continue to apply without reduction or other modification.

The President's action was taken after various departments and agencies of the Executive Branch had been consulted. The Tariff Commission's study was made pursuant to Executive Order 10401 which requires periodic review of affirmative actions taken under the escape clause. This was the Tariff Commission's first such review of the 1955 bicycle tariff increase. The Commission's report was submitted to the President on August 19, 1957.

UNITED STATES TARIFF COMMISSION—Continued

CERTAIN KNIVES AND CARVING SETS

The United States Tariff Commission hereby gives notice of the receipt, on October 30, 1957, of a complaint under section 337 of the Tariff Act of 1930 (19 U. S. C. 1337; 1337(a)) filed by Chas. B. Briddell, Inc., of Crisfield, Maryland, alleging unfair methods of competition and unfair acts in the importation and sale in the United States of certain steak knives and carving sets.

In accordance with the provisions of section 203.3 of the Rules of Practice and Procedure of the Commission (19 CFR 203.3) the Commission has initiated a preliminary inquiry into the allegations of this complaint to determine (a) whether the institution of an investigation under section 337, above, is warranted, and (b) whether the issuance of a temporary order of exclusion from entry under section 337(f) of the Tariff Act of 1930 (19 U. S. C. 1337(f)) is warranted.

HARDBOARD

INVESTIGATIONS NO. 7 (HARDBOARD FROM SOUTH AFRICA) AND NO. 8 (HARDBOARD FROM CANADA) UNDER SECTION 201(a), ANTIDUMPING ACT, 1921, AS AMENDED

Having received advice from the Treasury Department on November 5, 1957, that **HARDBOARD FROM THE UNION OF SOUTH AFRICA** and **HARDBOARD FROM CANADA** is being, or is likely to be, sold in the United States at less than fair value, the United States Tariff Commission has instituted investigations under section 201(a) of the Antidumping Act, 1921, as amended, to determine whether an industry in the United States is being or is likely to be injured, or is prevented from being established, by reason of the importation of such merchandise into the United States.

CLOTHESPINS—INCREASE IN DUTY

The President has concurred with the finding of a majority of the United States Tariff Commission that the American spring clothespin industry is entitled to relief under the terms of Section 7 of the Trade Agreements Extension Act and has issued a proclamation increasing the rate of duty on imported spring clothespins by ten cents per gross.

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NOW, THEREFORE, I, DWIGHT D. EISENHOWER, President of the United States of America, acting under the authority vested in me by section 350 of the Tariff Act of 1930, as amended, and by section 7 (c) of the Trade Agreements Extension Act of 1951, as amended, and in accordance with the provisions of Article XIX of the said General Agreement on Tariffs and Trade and with the provisions of the said exclusive trade agreement with the Government of the Republic of Cuba, do proclaim that, effective after the close of business on December 9, 1957, and until the President otherwise proclaims—

(a) The said first item (Par.) 412 in the said Schedule XX shall be withdrawn, and Proclamation No. 2867 of December 22, 1949, as supplemented, shall be suspended insofar as it applies to the said first item 412;

(b) the rate of duty specified for item 412 in the ninth recital of the said proclamation of January 1, 1948, as amended by Part III of the said proclamation of July 22, 1955, shall be changed from "8 cents per gross" to "18 cents per gross".

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United Kingdom — Ireland — Continental Europe

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Detroit ..... 1249 Washington Blvd.
Los Angeles ..... 523 W. 6th St.
Montreal .... Dominion Square Bldg.
New Orleans Lykes Bros. S. S. Co. Inc.
Norfolk ..... 200 East Main St.
Philadelphia ..... 1310 Mall Bldg.
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FOOD AND DRUG—AGRICULTURE

Bureau of Entomology & Plant Quarantine

Animal Inspection & Quarantine Branch—Federal Food & Drug Administration

LIST OF IMPORTS DETAINED BY THE FEDERAL FOOD AND DRUG ADMINISTRATION

October 15 to November 15

PRODUCTS	QUANTITY	REASON FOR DETENTION
Port of Atlanta		
Guava Paste	1,260 lbs.	Filthy.
Port of Baltimore		
Capers	40 bbls.	Filthy.
Frozen Frog Legs	140 ctns	Decomposed.
Lobster Tails and Meat	153 ctns.	Decomposed and short weight.
Canned Rock Lobster	75 bbls.	Short weight.
Black Pepper	480 bags	Filthy and moldy.
Port of Boston		
Figs	350 cs.	Insects.
Oregano	100 bags	Sand and insect filth.
Port of Buffalo		
Cheese	100 cs.	Filthy.
Whitefish	77 boxes	Cysts.
Port of Chicago		
Medicinals	38 units	Improper labeling.
Medicinal Preparations	65 units	Improper labeling.
Devices (massage apparatus, magnestizer, vacuum bells)	106 pcs.	Improper labeling.
Jalea Real, Caflion, Cholex and Rowacholex, Saridon an Antalgil	30 units and 17,000 dragees	New drugs.
Jams	10 cartons	Labeling not in English language.
Port of Cincinnati		
Bellergal Dragees	520	New drugs.
Cassia Vera	266 bails	Insect filth present.
Port of Los Angeles		
Canned Chili Peppers	250 ctns.	Insects infested.
Oregano	432 lbs.	Live insects, manure and rocks.
Chiltepins	235 lbs.	Manure.
Slab Sugar	400 lbs.	Rodent hairs, mites & insects fragments
Corn Husks	42 bales	Live and dead insects.
Port of Minneapolis		
Dressed Whitefish	200 boxes	Infested with parasites.
Sago	5/100 lb. bags	Product contains undeclared artfcl. color.
Port of New Orleans		
Canned Mushrooms	50 ctns.	Decomposed.
Port of New York		
Angelica Root	20 bags	Moldy.
Baked Goods	59 cs.	Short weight.
Black Pepper	3,578 bags	Filthy.
Bonito	100 cs.	Decomposed.
Brazil Nuts	1,410 cs.	Moldy and wormy.
Cashew Nuts	125 cs.	Insects.
Caraway Seeds	200 bags	Filthy.
Cassia	3,776 bags	Filthy.
Celery Seed	88 bags	Filthy.
Chestnuts	17 cs.	Wormy.
Cloves	225 bags	Filthy.
Coffee	1,254 bags	Filthy.
Confectionery	357 pkgs.	Alcohol, short weight, labeling.
Coriander Seed	334 bags	Filthy.
Cumin Seed	475 bags	Filthy.
Fenugreek Seed	630 bags	Filthy.
Figs	1,500 pkgs.	Insects.
Ginger	170 bags	Live insects and filthy.
Gum Karaya	317 bags	Filthy.
Juniper Berries	1,000 bags	Live insects.
Kola Nuts	250 bags	Live insects.
Lemon Peel	12 bales	Moldy.
Lentils	69 bags	Insect filth.
Macaroni	761 ctns.	Short weights.
Mace	77 bags	Insects.
Manna Flakes	10 cs.	Filthy.
Meat and Vegetable Extract	134 cs.	Unlabeled.
Molle Seeds	60 bags	Filthy.
Mushrooms, Dried	40 cs.	Maggots.
Mustard Seed	250 bags	Filthy.

LIST OF PRODUCTS DETAINED, ETC.—FOOD & DRUG—Continued

PRODUCTS	QUANTITY	REASON FOR DETENTION
Port of New York—Continued		
Nutmegs	1,078 bags	Wormy and moldy.
Oregano	677 bags	Filthy.
Papain	769 cs.	Filthy.
Sage	196 bales	Filthy.
Sauce Bolognaise	200 ctns.	Decomposed tomatoes.
Sauces	100 cs.	Insect filth.
Sesame Seed	39 bags	Live insects, filthy.
Turmeric	224 bags	Live insects, moldy.
Uva Ursi Leaves	100 bales	Filthy.
Port of Philadelphia		
Brazil Nuts	100 bags	Decomposed and wormy.
Cocoa Beans	60 bags	Sweeps.
Figs	75 cs.	Insects and moldy.
Pineapple Juice	166 ctns.	Swells and leakers.
Shrimp, Frozen	45 ctns.	Decomposed.
Port of San Francisco		
Candy	200 lbs.	Wet and moldy.
Frauengold Royal	24 vials	New drug.
Nutmegs	84 bags	Moldy and contaminated with live insects.
Sugar	316,457 lbs.	Contaminated with dirt, ore, wood splinters and insect filth.
Kalmine	17 pkgs.	Prescription item.
Nutmegs	2½ tons	Contains live and dead insects.
Cassia	449 bales	Insects.
Confectionary Syrup	5 cs.	Label fails to bear name and address of mfr. or distr., common or usual name; quant. of contents.
Nutmegs	5,600 lbs.	Mold—live and dead insects.
Port of Seattle		
Frozen Baby Clams	5,000 lbs.	E. Coli.
Froz. Albacore Tuna Flakes	19,200 lbs.	Insect filth, wood splinters, rope material, rodent hair and grit.
Coriander Seed	11,023 lbs.	Animal manure and insect excretion.
Fruit Cake	120 lbs.	
Eggs, Poultry	195 doz. eggs; 180 lb. chckn.; 100 lb. t'rk'ys	Maggots. Short of decl. wt. Eggs—musty and moldy. P'kgs. of poultry broken and contam. with visible dirt.
	18 cs.	Rodent hairs.
Rice Cakes	1,200 lbs. fish	False & misleading. No standard of identity.
Fish and Chips	1,800 lbs. chips.	
Dried Mushrooms	6 cases	Insects & insect fragments.
Shell Eggs		Decomposed.

PLANT QUARANTINE IMPORT RESTRICTIONS—UNION OF SOUTH AFRICA

PLANT QUARANTINE DIVISION

A communication received from the Chief, Division of Plant Control and Quarantine, Union of South Africa Department of Agriculture, clarifies the conditions under which rose plants (paragraph 5, page 6 of the summary) may be certified for importation into that country. **[P. Q. 471: 2nd Rev. Supp. No. 1.]**

Certification Requirements for Rose Plants

Rose plants may be imported into the Union of South Africa only when the certificate accompanying each shipment states that:

1. The plants and the nursery where they were grown were inspected during the growing season and

(a) found to be free from rose streak, and

(b) not more than 2% visible mosaic was found in the nursery and no mosaic was found on the plants being shipped when they were inspected during active growth.

2. Rose wilt is not known to be present in the United States.

No tolerance will be allowed for rose wilt or rose streak.

(Note: Since infection with virus diseases can be detected only by field inspections, a certificate in reference to virus diseases can be issued only by authorized State inspection services and not by this Division.)

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Decisions of the Customs Court

U.S. Customs Court—U.S. Courts of Customs and Patent Appeals

DECISIONS COVERING MERCHANDISE, Sept. 27 to Oct. 24, 1957

Merchandise	Classified as by Collector Par	Classified as by Collector Rate	Classified as by Importer Par	Classified as by Importer Rate	Customs Court Decision	Abstract or Decision No.
Angora rabbit hair	1102(b)	37¢ lb.	1102(b)	35¢ lb.	For Importer	Abs. 61266
Aquarium sea moss	1537(a)	25%	1558 (T.D. 52739, 52827)	10%	For Importer	Abs. 61218
Antimonial scrap lead	392 (T.D. 52739)	1 1/8¢	PL-869	Free	For Importer	Abs. 61275
Baskets, palm leaf	411	50%	411	25%	For Importer	Abs. 61263
Bitter orange pulp	752	35%	743	1¢	For Importer	Abs. 61223
Camphor oil	58	6¼%	1731	Free	For Importer	Abs. 61264
Cat criers—toys	1513 (T.D. 52739)	35%	1413	17½%	For Importer	Abs. 61262
Electrical resistors	212 (T.D. 51802)	35%	353	15%	For Importer	Abs. 61235
Files	362	35¢ doz.	362	25¢ doz.	For Importer	Abs. 61272
Headboards for beds	412	20%	412	12½%	For Importer	Abs. 61224
Herring, prepared	718(a)	30%	718(b)	6¾%	For Importer	Abs. 61267
Sprats in oil	718(a)	30%	718(a) (T.D. 51954)	15%	For Importer	Abs. 61268
Steel tubes	328 (T.D. 52462)	12½%	312	⅛ 1¢ lb.	For Importer	Abs. 61276
Incandescent lamps	397 (T.D. 51802)	22½%	397 (T.D. 52763)	12½%	For Importer	Abs. 61274
Manufactures of carbon	216 (T.D. 51802)	15%	216	12½%	For Importer	Abs. 61250
Microprojectors	228(b)	45%	360 (T.D. 52820)	30%	For Collector	Abs. 61229
"Perspex"	31(a)(1)	25¢ lb.	31(a)(1)	20%	For Collector	Abs. 61228
Spark wheels	1527(e)(2)	1¢ & 50%	1527(d)	80%	For Importer	Abs. 61216
Speed control gears	368(a)(1)(2)	4½ & 65%	372 (T.D. 51802)	15%	For Importer	C. D. 1915
Tennis racket frames	409 (T.D. 51802)	22½%	412	10%	For Importer	C. D. 1916
Toilet box mechanism	397 (T.D. 51802)	22½%	372 (T.D. 52739)	13¾%	For Importer	Abs. 61273
Vinyl plastic coasters	1518 (T.D. 51898)	45%	1558 (T.D. 52827)	10%	For Importer	Abs. 61265
Woven silk fabrics, dyed	1205	55%	1205	25%	For Importer	Abs. 61243
Zinc articles	5	25%	397 (T.D. 51802)	22½%	For Importer	Abs. 61283

FOREIGN TRADE GRAPHICS—Continued from page 1028

Daniel F. Callahan, customs attorney, has established an office at **39 Broadway, New York.** He served for 20 years in the U. S. Treasury Department as an attorney in the Customs Service. For the past 11 years he was Solicitor to the Collector of Customs of the Port of New York.

•

Export shipments during September reached a record high at **The Trane Company, Don Reed,** export manager, revealed. The month's record pace puts Trane export shipments 60% ahead of the entire shipments for all of 1956.

•

This year marked the centennial of the New York foreign freight forwarding and brokerage firm, **Caldwell & Co., Inc.** The firm was founded in 1857 by Messrs. Blakslee and Caldwell by which name the company was known. It was listed in the very first issue of the Bell Telephone Company's directory under "Ship and Freight Brokers." During the 1880s, when oil and oil products became important to the United States economy, the firm was part of their export movement. Over the decades, Caldwell & Co. participated in the shipment of innumerable exports: a knitting mill to Burma; steel mills for South Africa and Japan; oil refineries to Spain, Italy, the United Kingdom, and the Canary Islands; railroad equipment to France and the Philippines; etc.

•

Van Munching Imports, Inc., has been named exclusive United States importer of Queen Anne Rare Scotch and other brands of the 164-year-old Edinburgh house of **Hill Thomson & Co., Ltd.** The Van Munching organization introduced Heineken's Holland Beer to the American market in 1933 and has developed it into the leader among all imported beers.

FOREIGN TRADE POLICY—Continued from page 1022

of the responsibility and the capability that are uniquely ours—these call for mature decision in the months ahead in our foreign trade policy and in many other ways. To be satisfied with what we now have—and some proponents of a liberal trade policy seem to be prepared to be content with that—would be to lose ground. The decision the times call for demands more. On March 30, 1954, the President said in a message to the Congress: "If we fail in our trade policy, we may fail in all." That in itself is the measure of the kind of decision we are called upon to make.

UNITED STATES DEPARTMENT OF COMMERCE—Continued from page 1050

TOTAL TRADE

United States general imports in August were valued at $1,042.4 million—**FT 900—I.** **August exports** were valued at $1,677.9 million—**FT 900—E.**

U. S. IMPORTS AND EXPORTS OF MERCHANDISE BY MONTHS: JANUARY 1956 THROUGH AUGUST 1957

(In millions of dollars. Figures are revised currently. Total represents sum of unrounded figures, hence may vary slightly from the sum of rounded amounts)

Month	1956 General Imports[1]	1956 Imports for Consumption[2]	1957 General Imports[1]	1957 Imports for Consumption[2]
Total, calendar yr.	12,615.4	12,516.0		
Total, Jan.-Aug.	8,453.4	8,329.9	8,630.6	8,576.1
January	1,073.3	1,047.6	1,112.9	1,105.4
February	1,051.2	1,035.8	992.9	1,002.8
March	1,102.1	1,071.9	1,131.3	1,125.8
April	991.3	978.0	1,118.0	1,087.3
May	1,094.8	1,074.1	1,104.3	1,091.1
June	1,033.8	1,029.1	983.2	980.0
July	1,051.6	1,045.9	1,145.7	1,139.3
August	1,055.3	1,047.6	1,042.4	1,044.4
September	995.2	998.7		
October	1,121.0	1,131.9		
November	986.6	1,003.3		
December	1,059.2	1,052.3		

[1] Imports for immediate consumption plus **entries into bonded warehouses.**

[2] Imports for immediate consumption plus **withdrawals for consumption from bonded warehouses.**

Month	Exports 1956 Domestic and Foreign	Exports 1956 Domestic	Exports 1957 Domestic and Foreign	Exports 1957 Domestic
Total, calendar yr.	19,073.5	18,923.9		
Total, Jan.-Aug.	12,324.6	12,224.2	14,277.1	14,152.9
January	1,283.5	1,270.6	1,680.4	1,667.8
February	1,361.5	1,348.0	1,610.3	1,596.1
March	1,582.3	1,570.1	2,151.4	2,131.9
April	1,511.6	1,499.0	1,863.6	1,847.2
May	1,715.5	1,701.3	1,813.4	1,798.3
June	1,696.3	1,682.6	1,786.3	1,768.9
July	1,638.6	1,627.5	1,693.8	1,678.2
August	1,535.3	1,525.1	1,677.9	1,664.5
September	1,533.3	1,521.5		
October	1,670.5	1,658.4		
November	1,543.1	1,532.0		
December	2,002.0	1,987.8		

U. S. IMPORTS AND EXPORTS OF MERCHANDISE, BY COMMODITY GROUPS: JULY AND AUGUST 1957

Commodity Group	General Imports July 1957	General Imports August 1957
Total	1,145.7	1,042.4
Animals and animal products, edible	44.6	46.5
Animals and animal products, inedible	21.7	22.1
Vegetable food products and beverages	234.3	199.3
Vegetable products, inedible, except fibers and wood	55.5	57.5
Textile fibers and manufactures	91.3	81.1
Wood and paper	133.5	120.8
Nonmetallic minerals	201.3	181.6
Metals and manufactures, except machinery and vehicles	215.9	193.3
Machinery and vehicles	74.2	69.7
Chemicals and related products	29.8	23.3
Miscellaneous	52.5	47.2

Commodity Group	July 1957 Domestic and Foreign	July 1957 Domestic	August 1957 Domestic and Foreign	August 1957 Domestic
Total	1,693.8	1,678.2	1,677.9	1,664.5
Animals and animal products, edible	27.3	27.0	27.0	26.8
Animals and animal products, inedible	24.5	22.6	22.1	21.4
Vegetable food products and beverages	148.0	144.6	154.3	150.6
Vegetable products, inedible, except fibers and wood	81.5	80.9	100.2	99.3
Textile fibers and manufactures	112.4	110.6	107.0	106.0
Wood and paper	40.3	40.2	39.7	39.5
Nonmetallic minerals	168.3	164.5	176.2	173.5
Metals and manufactures, except machinery and vehicles	212.0	209.3	201.5	198.3
Machinery and vehicles	602.4	601.9	555.1	554.7
Chemicals and related products	115.5	115.3	119.0	118.9
Miscellaneous	161.7	161.2	175.7	175.4

RAILROADS IN FOREIGN TRADE—Continued from page 1024

ress report No. 19, announcing the distribution to "officers and agents who issue railroad freight tariffs," of several freight tariff improvement bulletins (Nos. 106 to 109, inclusive) and supplements to bulletins, and specifying six recommendations approved by the shipper-carrier committee on tariff improvement.

•

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Book Reviews

Modern Italy comes through handily in Morris L. West's tight, fast-moving novel of political intrigue, **The Crooked Road** (William Morrow & Co.; 224 pages; $3.50). West's newspaperman-hero moves from situation to situation as tension adds and romance deepens, giving the reader a few pleasurable—and exciting—hours. The tale's well told, and the atmosphere has a ring of authenticity. . . . Many will remember Hans Ruesch for his excellent "Top of the World." Now, in his new novel, **South of the Heart** (Coward-McCann, Inc.; 316 pages; $3.95), the Swiss-born author turns to an entirely different clime. Here Ruesch treats us to a stock though workmanlike story of Arab rivalry. His achievement is not in the tale itself, which has plenty of action, but in an adept interweaving of the new and old in Arabia. It is safe to say this is no "Top of the World," but **South of the Heart** commands attention and interest. . . . England's Wolf Mankowitz is already well-known as the author of "A Kid for Two Farthings." **The Mendelman Fire** (Little Brown & Co.; 191 pages; $3.75) is a collection of short stories dealing with London traders, and with life in a tiny village on the border between Poland and Russia in the time of Mankowitz's great-grandfather. Mankowitz writes with warmth, good temper, and considerable shrewdness; he has a smile on his lips and his feet on the ground. Recommended.

Alberto Moravia's collection of short stories, **Roman Tales** (Farrar, Straus & Cudahy, Inc.; 229 pages; $3.75) is a delight. Set in the poorer sections of Rome, the stories deal with working people—or with those who prefer not to work, but to earn their living by more dubious means. Angus Davidson's translation is so excellent that it might well be the original; and the story, Don't Delve Too Deeply, is so good that it might well become a classic of its kind . . . All around San Francisco's Chinatown roars the powerhouse of the Occidental world; but if there has been change these many centuries since the great philosophers trod China's earth, Old Master Wang deliberately has turned his back on it. Thereby hangs C. Y. Lee's tale, **The Flower Drum Song** (Farrar, Straus & Cudahy, Inc.; 244 pages; $3.50)—for Old Master Wang has two sons who are part of the Western World, and who each in his own way faces assimilation. How this is accomplished makes for some delightful reading. Author Lee writes with charm . . . James C. Blackwell employs the Socratic method of dialogue in his **The Way is So Plain** (Comet Press Books; 285 pages; $3.75), a series of what is represented as being actual case studies. The psychiatrist-psychologist's approach to divers human emotional problems is set forth in more than a score chapters.

A six-generation Pittsburgher, Frank C. Harper, goes all-out for his home town in his **Pittsburgh, Forge of the Universe** (Comet Press Books; 320 pages; $4.00). In it the author reviews the city's two-century history in succinct flashes, covering every aspect of its social, cultural, civic, and economic life . . . How American economic aid combined with the efforts of the Greek people to help themselves deliver their country from the clutches of the Communists, bringing with it prospects of social stability and economic expansion are reported in an excellent study by William Hardy McNeill, **Greece: American Aid in Action** (20th Century Fund; 240 pages; $3.00). A book we heartily recommend . . . D. E. W. Gibb's **Lloyd's of London** (St. Martin's Press; 387 pages; $5.00) is, as the subtitle suggests, "a study in individualism." Here is a fascinating 269-year history of the one-time coffee house that turned into a universally known name in and out of the international insurance business. The author has been a member of Lloyd's for half a century.

Anyone wanting to get the lowdown on the Middle East had better read **Islam Inflamed** (Pantheon Books; 320 pages; $5.00). An ex-London **Times** correspondent, James Morris has presented a vast and colorful picture of the Middle East at the time of the Suez crisis. Acute powers of observation coupled with a keen sense of the ludicrous plus years of first-hand knowledge make him add up to an informed and readable expert who has produced a book of real importance . . . The Islands, of course, are the Gilberts, as anyone who has read Sir Arthur Grimble's We Chose the Islands already knows. In his **Return to the Islands** (William Morrow & Co.; 215 pages; $4.50) he has described a further tour of duty there. It is a tender, nostalgic and highly literate book characterized, as usual, by Sir Arthur's own engaging modesty. It is more than unfortunate that the book is posthumous, for he died last winter . . . There's fun aplenty in Crown Publishers' twin offering, **Best Cartoons of the Year 1957** and **Best Cartoons from Abroad, 1957**, each going at $2.95. The domestic "Best" is edited by Lawrence Larier; the latter by Larier and Ben Roth. Some of the top American magazine cartoonists are represented in the Larier solo, providing our own motif of the ridiculous. The Larier-Roth-edited book, on the other hand, leans heavily on the earthy—a bull's-eye hit on the funnybone.

The "dream" that is the Isle of Princes (where indeed the author was born) and the reality that is Istanbul, only a few miles distant, serves as a canvas for Hasan Ozbekhan's first novel, **The Isle of Princes** (Simon & Schuster; 325 pages; $3.95). The isle represents the past, Istanbul the pulsating new. Between these the central characters move, tested by family loyalties and love, seeking a true life in modern Turkey. The best parts of Mr. Ozbekhan's book are its authentic glimpses of the Turkey of today . . . In **Riot** (E. P. Dutton & Co., Inc.; $3.50; 256 pages), John Wyllie has given an excellent picture of an out-of-hand mob in a British West African colony. Wyllie spent five years on the Gold Coast and knows his subject from both the British and the African angle. He writes quite brilliantly; he is fast, vivid, and entertaining; and, inasmuch as he is dealing with the tensions existing in Africa today, effectively topical.

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